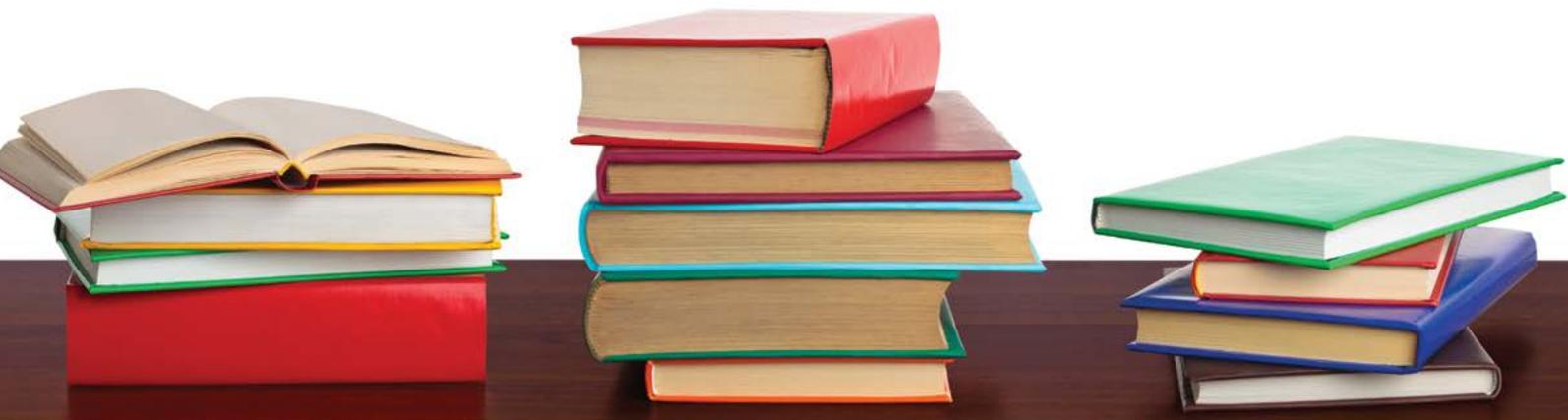


Career Planning Guide

**THE
GRADUATE
CENTER**
CITY UNIVERSITY
OF NEW YORK



 The Office of
Career Planning & Professional Development

The Graduate Center
The City University of New York

Career Planning Guide

Office of Career Planning & Professional Development

The Graduate Center

The City University of New York

Dear Graduate Students and Alumni,

You hold in your hand or see on your screen the third edition of the Office of Career Planning & Professional Development's Career Planning Guide. It provides answers to some of the most common questions asked in our office: How do I figure out what to do with my degree? What should a CV look like? What can I expect in an interview? This guide is meant to be a conversation starter, not an end point, one that gives you enough knowledge to know what to do next and where to seek more help. Many of the subjects touched upon here are examined in depth on our blog and elsewhere on our website.

The Office of Career Planning & Professional Development sits within a network of career resources at the Graduate Center. Your faculty members are also terrific sources of advice, perspective, and career support. Our office works with colleagues across the GC to provide you with assistance. Other offices you should be aware of include:

- *Teaching & Learning Center*
- *GC Library*
- *GC Digital Initiatives*
- *Futures Initiative*
- *Office of Research and Sponsored Programs*
- *Early Research Initiative*
- *Interactive Technology and Pedagogy Certificate*
- *New Media Lab*
- *Publics Lab*
- *Quantitative Research Consulting Center*
- *Writing Center*
- *Wellness Center*

All of these programs offer workshops and other forms of support to graduate students. You should take advantage of them. You should also be aware of the engaging work that happens at the GC's many centers and institutes. Take time to participate in the life of your program and the institution.

Sometimes people ask our office about the best ways to succeed in graduate school and beyond. The key is starting your professional development early and working on a few basics:

- *Build a strong professional network.*
- *Keep your CV and résumé updated and ready to send out on short notice.*
- *Begin to craft your online presence by setting up your own website and engaging others on networking platforms.*
- *Become familiar with the workings of the job markets in fields of interest to you.*
- *Learn to talk to a wide range of audiences about your research and teaching.*
- *Master the digital tools you need to be successful in your field.*
- *Apply for external funding for your work. You'll learn from the process even if you don't receive an award.*
- *Take advantage of GC resources that can help you with your teaching and learn to do it well.*
- *Use every opportunity to share your research with colleagues and faculty. Submit proposals to present at conferences and work toward publishing your research.*

We are happy to see you in our office at any time during your graduate career or after your graduation. All of the information about how to find us is on our website: cuny.is/careerplan. We look forward to meeting you.

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INTRODUCTION

You have committed your time and energy to pursuing a graduate degree. For many, this is because you are searching for a different type of intellectual engagement, either in your professional or in your personal life, one that you may not have had previously. Graduate school is challenging, but there are active steps you can take to make sure you get the most out of your experience. Much of this guide focuses on the nuts and bolts of getting a job—resumes, CV's,

letters, and interviewing—and you may be tempted to set this publication aside until your final semester. The guide begins, however, with sections on two things you should be doing throughout your graduate career. The first is on assessing your skills, career values, knowledge, and experience. Doing so will help you develop a strong sense of what you'd like to learn during your time at the Graduate Center and what you'd like to carry forward with you into the professional world. The second is on networking—building connections with people in your field and related fields who can give you advice and realistic perspectives on your goals. Too often, these two things are lost among the busy day-to-day of the semester and the demands of teaching and coursework. Try your best to dedicate a bit of time to them regularly, and you will find yourself in a stronger position, professionally speaking, as you get closer to graduation.

Also, in this guide we've included quotes from Graduate Center alumni, all taken from our Alumni Aloud podcast. In this podcast, alumni from a range of fields talk with current students about their careers and what helped to make them successful. We encourage you to have a listen. At the end of this guide, we include samples of job search documents that have been shared with our office for the purpose of assisting current students. While you should never copy these directly, we hope they give you some good ideas about how to frame your own education and experience for different professional contexts.

I wish I'd thought about my career path within the first year of being in graduate school rather than waiting until, 'Oh, I'm a year away from defending.' Make those connections early. Start creating your portfolio early.

Avalon Garcia, PhD Biochemistry
Alumni Aloud interview

One of the best skills that you learn in graduate school is how to not be harmed by negative feedback... You're always being critiqued for things, you're always being held accountable. And that's a really good skill to carry into the workplace outside.

Lauren Suchman, PhD Anthropology
Alumni Aloud interview

Finally, as our alumni note on this page—get started early on your own professional development. Know that your work at the GC will challenge and benefit you in many ways, taking you to places that may surprise you.

A lot of the research skills, writing skills, and just the intellectual tools that you get in something like a master's program, at least for me, have ended up completely informing the way that I produce television. It seems like two entirely different worlds, but I just don't think that they are.

Andy Bast, MA Political Science
Alumni Aloud interview

CAREER EXPLORATION

Finding Your Path

Part of earning a graduate degree is contemplating the next steps in your career as well as your longer-term employment path. Where are you headed? Where do you want to go? You may have an exact idea of what you would like to do, have a few notions, or generally feel confused about your prospects. Even if you have a specific plan in mind, you may discover that your targeted career is not ideal for you or offers few job opportunities. In fact, one of the most common questions students raise in the Office of Career Planning & Professional Development is “What can or should I do with my degree? What other paths can I take?”

Keep in mind that career uncertainty is something many graduate students experience along the way. You are not alone. Even when you embark on a particular career path, you will make adjustments and change course along the way. This is a normal part of managing a career in today's working world. While we wish there was a magical answer for each student faced with this conundrum, figuring out your next steps will take some time and reflection.

Self-reflection as it relates to career development is often referred to as the “career self-assessment process.” It is an opportunity to contemplate and gain insight into your fit with today's world of work. Begin this introspective process by reviewing your previous professional experiences. What have you learned from these opportunities? Even if you have not held many traditional jobs, you have had opportunities to apply various skills throughout your undergraduate and graduate school education and even volunteer work. These experiences provide valuable perspective on your skills and motivation.

The career self-assessment process involves completing exercises that garner valuable insight into your unique goals and preferences, and how they fit various career paths. These exercises can be informal, such as listing jobs that you'd enjoy, or can involve standardized career assessment tools that incorporate specific career development theories and have been rigorously tested and researched, such as the Strong Interest Inventory and Myers-Briggs Type Indicator (MBTI). Online tools such as my IDP (<http://MyIDP.sciencecareers.org/>) and ImaginePhD (<https://www.ImaginePHD.com/>) are good starting points for thinking about where your skills and interests might fit in the larger world. These tools can yield important data about yourself, such as revealing career patterns and themes that will assist in making informed decisions about next steps.

Values, Skills, Interests, and Personality Traits

Career assessment tools often focus on four main elements that lead to career satisfaction: our values, skills, interests, and personality traits. By focusing on these four areas, we are able to capture a more complete picture of who we are in the work world and our own personal “career satisfaction formula.” If we fixate on only one of these elements, such as our interests, we may miss other crucial evidence.

When participating in the self-assessment process, note that the data you gain may point you in the direction of several career fields. The next step typically involves condensing the list by researching each option. It is difficult, if not impossible, for any one person to be aware of the myriad career paths that exist within one area or specialty, unless they already are employed in that field. Often it takes time to research a field, gather more information, converse with professionals engaged in the industry, and even work in the area to really get to know the various paths. But by taking time to assess yourself and conduct research, you have more knowledge and information to help you make an educated decision.

Career advisers in our office are available to meet with students and alumni to discuss the career assessment tools we offer and determine if these would be helpful. Our office currently uses the following formal career assessments: The Strong Interest Inventory, Myers-Briggs Type Indicator (MBTI), SkillScan, and Strengths Finder.

If you decide to move forward with the career self-assessment process, we then arrange for you to complete the instruments and schedule additional appointments for reviewing the results and discussing patterns and interpretations.

Even if you feel you have a strong sense of the path you would like to follow in your career, we encourage you to review the exercises and questions below to learn more about yourself and your fit within the world of work. Another benefit of this self-reflection is gaining an improved understanding of your strengths and skills, which will assist you in the process of preparing a résumé, CV, cover letter, online profiles, elevator pitches, and other branding statements. Furthermore, it will help with preparation for interviews.

Career Values:

- Values are aspects of life that are most important or worthy to us. Throughout our early life, we observe and assess a variety of values that are demonstrated by our caregivers, other adults in our life, society, and the media. Eventually we formulate our own unique set, which can change and shift throughout our lives, especially as we evolve through different phases and transitions. Values are critical to our career satisfaction; if we are engaged in work that does not fit with our values, we will most likely be dissatisfied with our job.
- Take a moment to think about what is really important to you and your career. What do you want it to embody? Don't worry about socially acceptable answers; be honest with yourself. Below are some common career values, but feel free to add any others as well.

- | | |
|---|--|
| <input type="checkbox"/> Job security | <input type="checkbox"/> Fast-paced environment |
| <input type="checkbox"/> High salary/good benefits | <input type="checkbox"/> Competition |
| <input type="checkbox"/> Friendships/good working relationships | <input type="checkbox"/> Self-employment |
| <input type="checkbox"/> Advancement tracks | <input type="checkbox"/> Respect and being valued |
| <input type="checkbox"/> Standard 40-hour work week or 9-5 schedule | <input type="checkbox"/> Adventure and excitement |
| <input type="checkbox"/> Status and prestige | <input type="checkbox"/> Colleagues with diverse backgrounds |
| <input type="checkbox"/> Travel opportunities | <input type="checkbox"/> Collaboration and team work |
| <input type="checkbox"/> Work mostly alone | <input type="checkbox"/> Leadership opportunities |
| <input type="checkbox"/> Relaxed work environment | <input type="checkbox"/> Variety of tasks |
| <input type="checkbox"/> Help others | <input type="checkbox"/> Adequate leisure time |
| <input type="checkbox"/> Gain knowledge | <input type="checkbox"/> Influence others |
| <input type="checkbox"/> Help society | <input type="checkbox"/> Professional development |
| <input type="checkbox"/> Work-life balance | <input type="checkbox"/> Routine and predictability |
| <input type="checkbox"/> Work mostly with people | <input type="checkbox"/> Structured environment |
| <input type="checkbox"/> Autonomy and independence | <input type="checkbox"/> Glamour or level of social status |
| <input type="checkbox"/> Challenging work | <input type="checkbox"/> Tranquility and low pressure |
| <input type="checkbox"/> Intellectual status and expertise | <input type="checkbox"/> Dealing with public |
| <input type="checkbox"/> Creativity | <input type="checkbox"/> Making decisions |
| <input type="checkbox"/> Flexible work schedule | _____ |
| <input type="checkbox"/> Clear expectations | _____ |
| <input type="checkbox"/> Accomplishments | _____ |

- Once you have a complete list, rank your values to create a top 10 list and arrange them in order of importance. What is the number one value that you will not forgo no matter what? Be sure to define this value; if it is "work-life balance," for example, what exactly does that mean to you? What does it look like?
- Which values are you willing to sacrifice in your top 10 list if you cannot meet them all in your next job opportunity?

Interests:

- Our unique interests can also fluctuate throughout our lives; what we identify as interesting today may vastly differ from our main focus five years ago. Current and long-standing interests are more obvious indicators of what we might enjoy at work.
- Carry a notebook for a week or create a list in your phone of anything you find interesting. This might include a specific article you read, a piece of art, a thought you had, a movie you watched. Write down everything and anything, as long as you are drawn to it.
- Think about the projects, tasks, and courses you have found to be most interesting during your educational, volunteer, and work experiences. Add those as well.
- When you are finished capturing all your interests, group them into categories in a way that is comprehensible to you. Do any patterns emerge?

Skills:

- We are constantly enhancing our established skills and gaining new skills through our personal and professional lives. However, excelling in a particular area does not necessarily mean we enjoy using that skill. It is important to focus on your “motivated skills” (i.e., those skills that energize you) when considering possible career paths. You want to ensure that the majority of your time in a job will be spent engaging with your motivated skills. Keep in mind that there may also be skills you enjoy using but have not fully developed yet. You want to consider these as well.
- Review your most recent résumé or CV and consider all the different jobs and/or academic experiences you have had. For each listing, record the skills you employed to complete that job or experience. Be sure to “unpack” each skill as well. For instance, if you taught a class and wrote down “teach” as a skill, challenge yourself to dissect this ability even further. What did you have to do in order to teach? Some skills underlying “teach” might include: prepare, plan, organize, manage the class, interact with various individuals, synthesize material, present, think on your feet, and so on.
- Also recall the feedback you’ve received from each job or educational experience, even reflecting on comments from performance reviews and evaluations. What have you been told you excel at? Where are your strong suits?
- To help you get started, below are common transferable skills that graduate students tend to develop throughout their academic careers. (These are adapted from *Outside the Ivory Tower* by Margaret Newhouse. Published in 1993, it was the first book-length guide for PhDs looking for non-faculty careers.)

| | |
|------------------------------|---|
| Administer | Coordinate |
| Advise | Counsel or coach |
| Analyze and classify | Create |
| Anticipate | Deal with pressure |
| Apply administrative skills | Deal with unknowns |
| Audit/accounting | Decision making |
| Calculate and manage risk | Delegate |
| Coach or mentor | Design |
| Collaborate/teamwork | Develop mathematical and statistical models |
| Collate/keep records | Edit or revise |
| Communicate via social media | Employ technical skills |
| Conceptualize | Endure or persist |
| Construct | Evaluate or appraise |

Continuing to Doctoral Study

If you're currently in a master's degree program and thinking about applying to doctoral programs, there are a few things to consider. First, what are your goals in pursuing a PhD? Are you interested in an eventual faculty career; do you envision applying your PhD to the wider, non-academic world; or are you not yet sure? If you are planning for a faculty career, are you willing to take the risk that you may not get a tenure-track position after finishing your degree and may need to do something else? Your answers to these questions may help you decide first whether getting a PhD is the right choice for you, and second, which programs are better fits for you. These questions will also help you begin to articulate your research and career goals—which is important both for the application process, and for your own clarity. Doctoral programs can take 5-7 years to complete, sometimes more. If you're going to embark on that much additional graduate training, it helps to have a sense of your goals and direction—even if those will inevitably evolve during your time in the program.

Specific questions to consider include:

- What field is the right fit for your interests?
- How are you positioning yourself within the current, existing field of scholarship in your chosen area?
- What research projects are you interested in pursuing—both in graduate school and beyond?
- How do these projects fit with current research: what does your research bring to the table that's new, that takes current scholarly conversations further, and that's valuable and relevant for scholarly audiences in your field and other, possibly interdisciplinary fields?

Doctoral programs want to see more than just your ability to succeed in graduate school as a student: they want to see that you have promise as a scholar in the long run. After all, they're (usually) investing money in you—many doctoral programs are tuition free and include fellowships/stipends. For this reason, many doctoral programs accept small numbers of applicants, making the application process rigorous.

In brainstorming answers to the above questions, think about your favorite work from your master's program. This could be a class assignment, lab work, an individual research project, or a thesis. This could even be work that you've done outside of your degree requirements (e.g. a job or internship). What did you enjoy most? What do you feel passionate about? If you were given free rein to pursue this topic, what questions would you be excited to investigate? What project would you be excited to take on? It may also help to speak with an adviser or professor from your master's program—ideally, someone who knows you and your work. Your adviser/professor may also have ideas about doctoral programs you should consider or other faculty with whom you should speak.

As you concretize your research goals, think about what programs would be good fits for you. Bear in mind that there may be more than one doctoral program at the same school that interests you, especially if your interests are interdisciplinary in nature. Some questions to consider include:

- Which faculty members would be good advisers for you—whose research overlaps with yours; who would be able to offer you the feedback and support you'll need to conduct your research? Much of your doctoral work will involve a close one-on-one relationship with your adviser. For many applicants, therefore, it's not so much finding the right "school" as it is finding the right adviser(s). When searching for this, note whether faculty are established versus visiting/temporary, tenured or not, new or about to retire; in other words, will they still be around in five years to oversee your work?
- What kind of funding does the program offer (e.g. stipends/fellowships, research and travel funding, lab-based funding)?
- What broader university resources does the school offer that would be useful to your research (e.g. specific archives, interdisciplinary centers, or career support)?
- Where is the school located (if that's important to you)?
- What is the interpersonal environment of the department/program? (Talk to current or former students if you can to gauge this; you can also visit.)
- What are the career outcomes for alumni of this school or program?

NETWORKING

NETWORKING BASICS

What is networking? Networking simply means regularly seeking out connections with people in the career field(s) of interest to you and developing and maintaining long-term professional relationships. Many of you already do this when you exchange ideas with classmates, attend talks or conferences, or plan speaker series and other events on campus. You are networking even when you chat casually with someone who is standing in line with you at a store. Whatever your career goals may be, networking should be an important part of your professional life, if it isn't already. That said, graduate students are often less than enthusiastic about networking and making small talk with people they've just met. Though you may never love doing this, it is something that gets easier with practice and as you gain confidence in yourself and your professional path.

Benefits of Networking

There are many benefits to networking. First, you can often gain "insider" information about industries, companies, organizations, career paths, jobs, and other opportunities. Another benefit to networking is that some people may introduce you to their connections as well. Finally, connections can offer career advice and feedback, such as reviewing your résumé or CV to give you industry-specific tips.

The key to networking is that it is a two-way street, but it may not be this way immediately. Your connections may do something for you at this point in your career, and down the road, you may do something for them. The idea is that networking is a life-long endeavor, not something you do just when you need a job.

For some people, networking is something that comes naturally. For others, it may take a conscious effort. If networking makes you nervous, try to keep these points in mind:

- It is a normal part of being a professional, whatever your field.
- Networking is a give-and-take process. You have something to offer as well—your expertise, skills, knowledge, insights, and connections.
- Most people enjoy talking with others and sharing their knowledge.
- You are not asking for a job; you are simply getting to know someone and asking for information.

Where and with Whom to Network

There are many people in your life with whom you can network, including professionals in your field, past colleagues, classmates, professors, alumni, school groups, family, and friends.

There are also many places you can find people with whom to network, including the following:

- Online social networks (e.g., LinkedIn, Facebook, Twitter, Pinterest)
- Professional associations (e.g., American History Association, American Society for Biochemistry and Molecular Biology)
- School alumni networks
- Conferences (see professional associations, which often host annual and regional conferences)
- Networking events (e.g., industry gatherings)
- Panels (e.g., alumni career panels at the GC)
- Social events and gatherings
- Classes
- Trainings and workshops
- Volunteering
- Leisure activities
- MeetUp groups
- Industry groups

Networking and Digital Presence

Social media is an important part of your networking strategy and job search. Maintaining your web presence takes continued attention and is a requirement in today's professional environment. Being online will enable you to promote yourself as a scholar, develop relationships with other professionals, and keep tabs on new projects and ideas in your field.

The Graduate Center has several resources to help you with online networking and developing your digital identity. The GC Digital Initiatives offer workshops, one-on-one assistance, and many online resources for building your own website and using digital tools. GC librarians are also excellent people to consult on both the how-to's and implications of making your scholarship public.

As you work on developing your digital identity, it is important to evaluate what digital presence you already have. Setting up a Google Alert for your name is a good first step in staying on top of any new mentions of your name. You can also search for your name in Google while using an incognito mode or private tab in your web browser. Your search results may include your current and past social media accounts, publications, contact information (current and outdated), photos that you may or may not want a potential employer to view, information on others who share your name, and more. If you find undesirable content, you may be able to delete it or untag yourself.

Removing all undesirable content may not be possible, but there are other ways to strengthen your online presence. Having profiles on social media platforms or creating your own website will raise your rank in Google searches and help bury aspects that may be less positive (e.g., low scores on Rate My Professor). They can also be great tools for making professional connections. Below are several options to explore, as well as tips for how to maximize each option's networking potential. Pick and choose which ones might work best for you; by no means do you need to be on all digital platforms.

LinkedIn

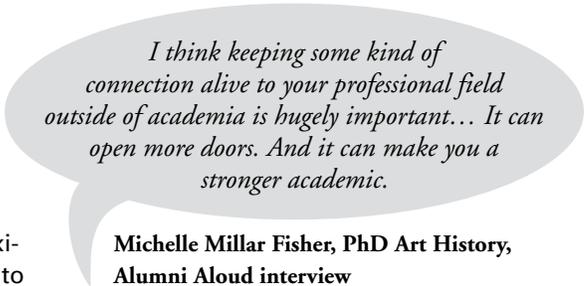
LinkedIn is one of the best platforms to join for professional online networking; it allows you to connect with colleagues, friends, and recruiters. Most companies and organizations also have LinkedIn pages. You can find companies that interest you by using LinkedIn's search feature and then "follow" them to see job postings, company updates, and linked employee profiles.

On your personal profile, you can detail your work experience, research interests, publications, and more. This content should be tailored to the types of positions you seek. Below are some tips for setting up your LinkedIn profile:

- Change the URL of your profile to something simple, professional, and easily searchable (your name is the best option, if available). You can edit the URL by clicking "edit public profile & URL" on your profile page.
- Your profile picture should be a professional photo. A fairly formal headshot (not a selfie) works well for this. You should be the only person in the frame.
- Your "headline" does NOT have to be your current position, but instead can be representative of how you identify professionally.
- Have a thoughtful, attention-grabbing About section. This is an opportunity for you to push beyond rehashing your résumé to give potential employers a sense of who you are and what types of positions you're looking for. When writing your summary, use the first person and a slightly more conversational tone than you would in a cover letter. Provide a narrative that draws together your many experiences and clarifies how they have helped prepare you for the job you seek. You can look at the profiles of those whose careers you admire for inspiration.
- Fill out the rest of your profile as completely as possible. Don't ignore parts that might seem less important like volunteer work or affiliated organizations. These, too, will help employers gain a sense of who you are and what other skills you might have.
- As you "connect" with colleagues and friends, remember to "endorse" them for skills you have seen them exhibit. They will likely return the favor and endorse your skills as well, helping your profile become more credible.

Twitter

People from all career fields are active on Twitter. The platform can be used to network with those who share similar interests all over the world. In academia, conference organizers often create a hashtag that participants use to live-tweet conference-related events. By searching these hashtags, you can find tweets and people associated with your target topics and follow them. Following these individuals will help you stay on top of the most exigent conversations happening in your field and allow you to participate in them.



I think keeping some kind of connection alive to your professional field outside of academia is hugely important... It can open more doors. And it can make you a stronger academic.

Michelle Millar Fisher, PhD Art History,
Alumni Aloud interview

Twitter can also be a good place to engage with non-academic audiences and to keep track of current events and other fields of interest. Many companies and organizations have Twitter accounts you can follow for information and potential job opportunities.

While there are many benefits to being on Twitter, it's important to consider whether your personal Twitter account is capable of representing you professionally. It is easy to create multiple Twitter accounts, and you may want to make one that is dedicated solely to your academic and professional content. You can enable privacy settings on your personal account to restrict access.

Facebook

Facebook may seem more social than professional; however, you may find that your colleagues want to connect with you here as well. Professional organizations may have pages you can follow for announcements, job postings, and CFPs, and you can often find private groups devoted to niche interests. On Facebook, you can update colleagues about your work and accomplishments, as well as participate in scholarly and professional discussions. Facebook may also be a good place to crowdsource ideas and information for projects or to find potential collaborators. When using this platform, take precautions similar to those you use on Twitter. Be thoughtful about what you post and monitor your privacy settings carefully.

Personal Websites

A personal website is an opportunity to unite the different aspects of your professional persona in one place. Your site should be visually appealing and easy to navigate. You might include a headshot on the homepage, along with a brief summary of your professional background, interests, and skills. Other pages may highlight your CV, information about your teaching experience (such as syllabi and course descriptions), information about your research (such as your research statement and publications), pages or links to other material related to your professional background, and/or relevant social media links. The GC sponsors platforms such as the CUNY Academic Commons and OpenCUNY.org, which you can use to host personal websites free of charge.

Academic-Specific Sites

There are many online spaces where you can showcase your academic work and connect with other scholars. CUNY has its own open-access repository for the research of its faculty, staff, and students: CUNY Academic Works. Many large academic organizations have an online commons as well, such as the MLA Commons. Other academic networks are interdisciplinary, such as Academia.edu, HASTAC, H-Net, and the Digital Commons Network. Some fields still use email listservs as the main space for sharing information and ideas. Ask your advisor, peers, and research librarians which networks are most relevant for your field.

Informational Interviews (for Non-Faculty Positions)

An informational interview is a brief meeting (approximately 20-30 minutes) with a professional to gather career information and develop a new relationship. It's a great way to learn about new or unfamiliar career paths. It also is one of the best ways to get to know a particular individual professionally. If you are targeting a specific company or just want to get to know someone in the field, you can suggest meeting in person (perhaps for coffee) or talking on the phone to discuss the field and learn more about that person's career. You won't be asking for a job, but you can keep in touch, build on the start of your relationship, and see what transpires.

The great thing about informational interviews is that you are gathering information about a career field while building a new connection and practicing a low-stress form of interviewing. In an informational interview, you can ask your contact about a variety of career-related topics, including more information about the field, their company, the individual's career path, their particular role, and a typical workday.

There are many benefits to asking professionals these career-related questions. First, you can get a sense as to whether you might enjoy this job and are a fit with this person's company. Second, you might gain particular insider information you can use when applying for a job at the company. For example, if you know the department is focusing on a new project, you can detail in your cover letter how your skills and experience would benefit that project.

Depending on how the conversation unfolds, you might even feel comfortable asking for feedback on your résumé or CV as well as asking questions about a job search within the field. Keep in mind that even though you might ask about the best way to search for jobs in the field, you are still not asking for a job. Finally, at the end of your conversation, you should mention how helpful the person has been and can ask if they know of any other people who would be helpful for you to talk to.

The informational interview should be treated seriously from start to finish. After you identify individuals to interview, reach out to them via email or social media with a brief, professional note. Here is an example of what you might say:

Dear Dr. Furlong:

I came across your profile in the American Political Science Association group on LinkedIn, and noticed we have a similar background in terms of degree and interests. I am a student at the Graduate Center studying political science and will be completing my dissertation next year. Once I graduate, I am interested in applying my research, writing, and previous nonprofit experience to the program evaluation field.

If you'd be willing, I would greatly appreciate a chance to schedule a brief (20-30 minute) informational interview with you to talk about the field, your experiences, and your career path. I could do this either via phone or in-person, whichever is most convenient for you. Of course if there is anything I can do for you I would be more than happy to do so.

Thank you very much for considering this request, and I hope to talk to you soon.

*Sincerely,
Emily Seamone*

Prior to the meeting, you should research your contact, their company, and the industry, just as you would for a job interview. Develop a list of questions you have for your interviewee (see the [Live Careers Informational Interview Tutorial](#) for some ideas). Dress professionally for your informational interview if you will be meeting in person; you don't necessarily need to be in a suit, although business attire is recommended. Bring copies of your résumé or CV, but only share these materials if you are asked for them or if you request feedback on your documents. Finally, be sure to follow up with a thank you email within 24 hours. If you feel the conversation went well, invite the individual to connect with you on LinkedIn.

Last but not least, keep in touch with your new connection. If you took their advice and talked to someone they recommended, let them know when you do and how helpful it was. If you see a job posting at that person's company, send an email stating, "I noticed the X position on your company's website, which I am really excited about, and plan to submit an application. May I list your name as someone I have talked to about your company and the department in my cover letter?"

Networking Events and Opportunities

If you want to expand your network within your field, one of the best ways is by attending professional association events in your industry. Professional associations often hold meetings, conferences, trainings, and other programs throughout each year. Volunteer to join one of the association's committees to become more involved and get to know the active members. If you are not aware of the professional associations in your targeted field, search for them via the [Professional Association Directory Search](#). You can also find industry-based networking opportunities through [MeetUp.com](#).

Other networking opportunities exist right in your school. When someone comes to speak in your department, talk with that person afterwards about their work. (We've known many scientists who find postdocs this way.) Ask your adviser to introduce you to people at an upcoming academic conference. Furthermore, check with the alumni associations of the schools from which you have graduated to view any upcoming networking possibilities.

Go to as many of these events as your schedule allows. Perhaps attending one every couple of months will suffice, but if you are actively searching for a job, you may want to attend more when possible. During these gatherings, simply focus on getting to know people. Approach individuals who are standing alone or in small groups. Then introduce yourself, perhaps with a brief 15 second pitch about yourself. This pitch can be a basic introduction, such as:

My name is Jon Smith, and I'll be graduating from the CUNY Graduate Center next year with a degree in political science. My specialties are research, writing, and nonprofits; thus, I'm looking to transition into a program evaluation role upon graduation.

After you introduce yourself, ask questions to learn more about the other person and their career. Examples include:

- What brings you here this evening?
- How long have you been a member of this professional association?
- How did you get started in this field/line of work?
- How do you like the event so far?

Even in the smart phone era, it's helpful to have business cards on hand when you attend conferences, talks, or networking events. Exchange business cards with those that you meet, and then after the event, reach out and connect via social media with those that you clicked with the most. Some of the GC doctoral programs provide PhD students with official business cards for a small fee once they advance to level III; your program's assistant program officer should have more information. You also can use a service such as VistaPrint to order free or inexpensive business cards.

NETWORKING FOR FACULTY POSITIONS

Networking in academia is in many ways little different from networking outside of academia. In-person networking among academics typically takes place at conferences in a specific discipline, at professional association meetings, within a department, through collaborative research, or through direct outreach. The main difference in networking practices for those looking for faculty positions is that you usually do not follow up on your job materials once they've been sent to the search committee (other than to confirm that they were received if you have any doubts). You simply wait for the committee to contact you. Informational interviewing is also uncommon in faculty position searches, though you should take any conversations with faculty members at other institutions as a chance to learn more about what it's like to work in different types of institutions.

Conferences

Conferences in your discipline offer an opportunity to network with other scholars and share your work. Early in your graduate career, find out where calls for papers in your field are published; these circulate many months before the date of a given conference. Networking can occur casually as you attend the conference sessions, panels, papers, and events. Try to make yourself as available as possible to meet others. Use every opportunity at your disposal to share your research with other scholars in your discipline. This provides many benefits, most importantly you receive critical feedback on your research while introducing others to your work in the discipline.

In addition, you can plan ahead of time to meet with specific individuals. Make a list of the scholars whom you'd like to meet. If possible, attend their conference sessions and approach them afterward to introduce yourself briefly and comment on their presentation. You could also contact scholars prior to the conference to arrange a brief meeting over coffee or a meal. Another way to meet members of your field is to attend the conference business meetings or subspecialty meetings. You can volunteer to serve a role in a particular group, such as the note taker or conference planner; doing so will give you natural opportunities to get to know the other members. If the professional association in your discipline also holds meetings outside of the annual conference, this can be another way to meet others in your field in a smaller, often less hectic, setting.

Attending an Academic Conference

Regular attendance at professional conferences is essential for anyone who is hoping to build a career as a faculty member, and can help you to build skills that are useful even outside of it. You might ask: "Why is this?" Here are a few reasons:

- Presenting your work is one of the best reasons to attend a conference. Learning to present with confidence and in a way that connects with your audience is a skill that will serve you well no matter what your eventual career path. Presenting also gives you the chance to receive feedback from fellow scholars and experts in your field. Such feedback can help you further develop your research and ideas. If you would like help preparing your conference presentation, our graduate student writing consultants offer peer feedback in one-on-one meetings.
- Connecting with others in your field is very important to becoming a successful academic. You want people to know your name and your work. This is true not only for graduate students, but for faculty members as well. When you go up for tenure, your institution will likely ask scholars in your field to give a thoughtful assessment of your work. So, begin cultivating the skill of connecting with people early in your career.
- Meeting others and hearing about their work will help you get ideas for the directions in which you'd like your work to go, as well as ideas for potential collaborations. This is probably the best reason for attending conference sessions and events.
- Seeing how people in your field present their work and how they field questions from the audience will help you to hone your own presentation style in a way that's appropriate for your field. Do people always use Power Point? Do they read their papers? What kind of images do they show, if any? For those engaging speakers that you see, what helps make their talk more enjoyable for the audience?

Funding

The one drawback of conference attendance is that it can be expensive. Below are some ideas about where to look for funding. Plan ahead.

- The Office of the Vice President for Student Affairs offers travel funds (up to \$300) to full-time doctoral students who are within seven years of their first semester of enrollment at the GC (including master's degree study). Students must be presenting a paper or poster, or actively participating in the conference to receive funding. Attendance alone is not funded. Funding is awarded in the spring and the fall (the fall includes the summer preceeding it). Funding is limited, so be sure to apply as soon as applications can be accepted. Students can receive only one grant per academic year and must be listed in the conference program as being affiliated with "The Graduate Center, CUNY."
- If you have been consistently teaching at CUNY, you may be eligible for a professional development grant from the CUNY Professional Staff Congress. All of the information is [on the PSC website](#). If you are uncertain as to whether you qualify, get in touch with them.
- Does the conference or professional organization itself fund graduate student travel? Be sure to search the conference/organization website for possibilities (and deadlines).
- Our colleagues at the library have put together a great resource on funding (see the [Grants & Funding research guide](#)). The [H-net.org](#) announcement list is also a great resource for those in the humanities and social sciences.
- If your travel could be coordinated with a visit to a nearby archive or library, it might be worthwhile to do so, as those places sometimes have a small amount of funds available for visiting researchers.

Making the Most of a Conference

Here are some best practices for getting the most you can out of your conference experience.

Before you go:

- Review the conference agenda and attendee list. Identify a few individuals you'd like to meet.
- Research those individuals and their work; if you want, you can even reach out ahead of time to arrange a meeting at the conference. If your adviser knows the individuals, and/or is attending the conference, they may be able to facilitate introductions.
- Write and rehearse a short pitch or introduction to you and your research. (You will find yourself repeating this over and over.)
- Make sure your LinkedIn profile is active and updated. (If you don't yet have one, see our LinkedIn section.)
- Bring business cards to exchange with people you meet.

While you're there:

- Dress professionally.
- If you're presenting, review your location—and route/timing to get there—ahead of time to prevent unexpected delays (e.g. getting lost). Plan to arrive a few minutes early, to give yourself time to settle in.
- If you're using any digital or visual components in your presentation, save a copy to a device in case of wifi problems. Similarly, if you'll be reading off an electronic device, print a copy as backup.
- If you're delivering a paper/talk, practice ahead of time with a timer; make sure you are within the time limits allocated.
- Challenge yourself to interact with new people: during breaks, receptions, and social functions. These are ways to make new contacts.
- Breaking the ice: try simple questions like, "What do you do?" or "Tell me about your research/work?" If you're more comfortable approaching strangers together with a friend, see if a fellow attendee wants to join you. This could be someone you knew coming into the conference or someone you just met.
- When exchanging business cards, write on the back of cards you receive how/when you met the person and anything you discussed.

After:

- Connect with the people you met via email, Facebook, Twitter, LinkedIn, or other social media and digital networking platforms. Even the simple step of following someone on social media helps keep your name on their radar.
- Follow up with any papers or materials you've agreed to share with people you met.
- If you presented, add that to your CV.

APPLYING FOR GRANTS

Each grant you receive provides you with an important line for your CV (not to mention the crucial added bonus of helping with the high cost of living and studying in New York or doing research elsewhere). Applying for funding takes time for both researching and writing the application. Most grants will have deadlines that are six months to a year or more before the funding is awarded. External funding—whether from government agencies, private industries, foundations, or nonprofits—is frequently more competitive, and thus sometimes even more impressive on a CV. Even small external grants, such as travel funds from libraries, can be worth pursuing, as winning them demonstrates your ability to apply successfully for funding.

The Graduate Center Library maintains an online list of grant databases (see the [Grants & Funding](#) research guide). Many departments also maintain student listservs and manage bulletin boards in the student lounges where information about funding opportunities can be shared. Faculty members, especially your adviser, should also be able to recommend potential grant sources. Make sure to stay in the loop.

GC Office of Research and Sponsored Programs

The Office of Research and Sponsored Programs (RSP) manages GC applications for, and awards of, governmental and foundation funding. The office also provides students with assistance on grant proposal preparation and submission. Many external grant applications must be processed through this office, particularly ones that are submitted online through [Grants.gov](#) (the federal government's online application system), the Electronic Research Administration (for the National Institutes of Health and grantor agencies), or Fastlane (for the National Science Foundation). To receive help with an application, send an email to rsp@gc.cuny.edu with NEW PROPOSAL in the subject heading, and include a description of the project and prospective funder.

Writing a Grant Proposal: General Tips

- **Apply early.** It's crucial that you begin searching and applying for grants as soon as you can, and begin preparing applications long before the deadlines approach. Not only can it take months to research and write an application, application deadlines can be up to ten months before the actual award itself is dispersed.
- **It's also important not to count on just one or two applications.** Many grants are quite competitive, and some students can get discouraged if their first applications are rejected. Your odds increase, however, with each application you send in—and as you get more skilled and experienced at preparing proposals.
- **Read the grant description and eligibility requirements closely, and tailor your application.** If descriptions are unclear and you're not sure if your research fits the grant criteria, check the website to see if a list of previous awardees and their research topics is available. You can also contact the program officer for clarification. International students and permanent residents should also carefully read the citizenship requirements. Keep the funding agency's description in mind as you're writing proposals, and tailor your applications to meet their criteria by borrowing the agency's own terminology. You'll need to indicate how your project will make a contribution, one that meets the goals and aims of the agency.
- **Follow the instructions.** While this tip might seem obvious, neglecting to carefully read application directions is the biggest mistake that applicants, even senior scholars, make. It's best to make things as easy as possible for your reviewers to give you maximum points as they evaluate your application. Most funding agencies have strict deadlines, and applications will not be accepted if all documents are not received by the cut-off date.
- **Be clear.** Avoid using jargon, as reviewers might not be from your specific field, and write as clearly and concisely as possible. The reviewers should also get a clear sense of your methodology and plan of action (for example, you might need to include archive locations, a detailed budget, and/or timeframe).

THE JOB SEARCH PROCESS: OVERVIEWS AND TIMELINES

GENERAL JOB SEARCH PROCESS AND TIMELINE

To find a job, you begin by looking for information about open positions. A job opening is usually posted for the following reasons: a current employee or faculty member leaves a position at a given organization or institution; a company is granted permission to add a new role to a team or department; or an academic department is given permission to add a new line (e.g., a tenure-track faculty member). For faculty positions in many disciplines, jobs are posted and hires are made in a similar cycle each year. The specifics of this type of job search are detailed in the following section (“Faculty Job Search Process and Timeline”). Most organizations, however, do not have a set recruiting cycle. Hiring in the non-academic world is often on an “as-needed” or “just in time” basis. It is important to keep this in mind if you are planning on applying for a range of job types during your search.

Application Process

For many types of opportunities, potential candidates apply via an online application system through the organization’s website. When the application period ends, a human resources staff member filters the applicant pool through the Applicant Tracking System (ATS) based on keywords that match the position’s requirements. Applicants often become concerned about determining the right keywords for their application materials to increase the odds of passing the ATS screening. Although it is always good practice to include keywords from your field in your résumé, cover letter, and LinkedIn profile, it can be difficult to discern the exact words for each posting. Thus, we encourage students and alumni to conduct research on keywords for their field in general, as well as review each job description closely.

On the other hand, in some cases there is not an ATS involved, but instead the hiring manager, recruiter, or other designated team member will review applications manually, quickly scanning each one for certain skills and experiences.

The final set of candidates that meet the criteria set via the ATS or a designated person is then passed on to the hiring manager. The hiring manager, and perhaps other staff members on their team, sort through the final batch of applications more closely. However, by this point the hiring manager may already have a few names of potential candidates in mind. They may have an internal applicant, perhaps a top performer on their team, or know of a strong candidate through a connection. Other company employees may have also passed on recommendations to the hiring manager of individuals they know from their professional networks. Although the hiring manager is not going to guarantee any of these referrals an interview, they may pay the most attention to these applications.

Hiring Managers, Recruiters, and Headhunters

The supervisor of the open position will typically be designated as the hiring manager for the role. This individual, who has the most knowledge about the position and strongest influence in the selection of candidates, will likely manage all aspects of the recruiting and hiring process. Although the exact steps may vary greatly from organization to organization, the hiring manager may create the job description, determine where the job listing will be posted, plan the interview process, select applicants to be interviewed, and interview candidates. This person will most likely make the final decisions on which applicant is the best fit for the role, usually along with the input of others and approval from their boss. Finally, the hiring manager will contact the chosen candidate to extend an offer and manage negotiations.

In some instances recruiters and headhunters may participate in the hiring process. Although the terms “recruiter” and “headhunter” are often used interchangeably, in-house recruiters are typically individuals who work within a company’s human resources department to find suitable candidates and assist with the recruiting and hiring process. In-house recruiters may post the position online, review the applications as a first screening, and participate in the interview process, often conducting first-round interviews via phone, Skype, or in-person. These recruiters are typically the organizational representatives who visit college campuses and attend career fairs. They can also be found on LinkedIn, sometimes tied to the organization’s company page.

Recruiters who work as independent contractors or for recruiting/placement firms are sometimes called headhunters. The goal of recruiters—both internal and external—is to source candidates for hard-to-fill roles, such as those requiring specialized knowledge or a certain level of experience or expertise. In these cases, the hiring manager needs the additional help of a recruiter or headhunter, who often specializes in particular career fields and thus can tap into extensive networks to source suitable candidates.

Many times applicants get confused when in contact with a recruiter or headhunter, as it can seem that they will help applicants get the job. However, because the recruiter or headhunter works for the company, they are concerned about the ideal candidate for the role and organization, not the ideal role for the applicant. If you are a strong candidate for a given type of position, headhunters (as versus in-house recruiters) are usually willing to work with you to improve your job materials and coach you on your interview style. They may be able to give you inside information about the company's needs or context for the position. However, although headhunters can do a lot to help certain applicants, they do not work for the applicants; they work for the company. The company usually compensates a headhunter on a contingency basis, meaning if they successfully fill a role, they will be paid a fee (often a percentage of the position's annual salary). Because the company is paying the headhunter, the applicant or candidate should never pay for a headhunter's services.

The best way to find reputable external headhunters is by word of mouth. You might ask others you know in the field if they work with any headhunters. In some industries and for some roles, it is extremely common for headhunters to be used by organizations and candidates. In others, it is unusual or only done for senior-level positions. This is a great question to ask as you conduct informational interviews with professionals.

Creating a Job Search Plan

When you are ready to begin your job search, it can be helpful to start with a plan and job search system to keep track of your goals, the actions you wish to take, and the steps you have taken. What websites will you visit? Who will you talk to? What organizations will you target? As you read the information below on how to conduct a comprehensive job search, make note of the tasks you will need to complete.

Determine how much time you have each week to dedicate to your job search. Then devise specific job search action steps, such as "Identify people to reach out to who are connected to positions." For each action step, determine specific tasks to complete, the approximate time to complete them, and the due date.

You might find the following table format helpful for organizing your job search plan and tasks:

| Action Step | Task for Completion | Approximate Time to Complete | Due Date |
|--|---|------------------------------|----------|
| Identify people to reach out to who are connected to positions | Make a list of each position applied to | 1 hour | April 4 |
| | Conduct research on LinkedIn to find people who are connected to position | 2-4 hours | April 5 |
| | Draft template message for reaching out | 1 hour | April 6 |
| | Tweak to personalize each message and send | 2-3 hours | April 7 |

Other weekly job search tasks might include the following:

- Conducting informational interviews
- Attending meet-ups, events, professional meetings
- Keeping in touch with connections, writing thank you and check-in notes
- Searching online for job postings
- Tailoring résumé and cover letter for each application

- Researching target organizations and people
- Keeping track of job search efforts
- Staying current and up-to-date on industry news
- Celebrating milestones and accomplishments

Getting to Know Yourself

Once you have a plan in place, start your job search preparation by reviewing your education and work-related background, skills, and experiences. In addition, you want to be clear about the types of jobs you are seeking and aware of the latest issues and developments in your line of work. Below are two exercises to help you to get to know yourself, your skills, and your experiences for your job search.

Past Accomplishments Exercise

- First, write each of your past jobs, educational experiences, internships, and/or volunteer opportunities in a table similar to the one below (if you’ve had many job-related experiences, choose the most important ones).
- In the second column, record your accomplishments related to each experience. What are you proud of? What action did you take that had a result? What were you praised for or recognized for? Note that you may have more than one accomplishment per experience.
- In the third column, consider the skills you used to take each action or reach the accomplishment, which represent skills that you can apply to other jobs.
- Finally, in the fourth column, note any other skills you used in that experience that have not yet been listed.
- Circle the skills you especially want to highlight in your job search documents and materials.

Note: this exercise will also be helpful when you begin to prepare for interviews.

| Past Jobs, Educational Experiences, Internships, Volunteering | Accomplishments at Each Experience | Skills for Each Accomplishment | Other Skills Gained at Job |
|--|---|---|---|
| Research Analyst at Company ABC | <ul style="list-style-type: none"> • Wrote a training manual for new research interns; this helped decrease the time taken to train them | <ul style="list-style-type: none"> • Writing and editing • Initiative • Conceptualization • Leadership • Resourcefulness | <ul style="list-style-type: none"> • Data analysis • Research design • Survey development • Collaboration with other team members |

Job Listings Exercise

Gather 5-10 recent or current job postings for your target position. Review them and answer the following questions:

→ What is the employer asking for in the “requirements” section? (e.g., skills and characteristics)

→ What words or phrases appear across the job descriptions?

→ What skills are repeated in the postings?

→ What keywords are repeated in the postings?

→ What are the matches between the skills you circled in the Accomplishments exercise and the skills and keywords listed in this exercise?

Your answer to the last question will result in an important list of skills and keywords that you will want to highlight throughout your job search materials. Do not lose this list, as you want to refer to it frequently!

Occupation, Industry, and Company Research

In addition to getting to know yourself better by reviewing your skills and experiences, be sure to research the occupation, industry, and any companies or organizations that you would like to target. Visit the professional association websites in your field. You might also follow professionals in your industry on Twitter or LinkedIn, who will likely share top news in that field. When you conduct informational interviews, find out how those professionals are keeping up-to-date with the latest developments. You want to be aware of the most recent trends, issues, and happenings as you create your job search materials and prepare for interviews.

Updating Your Job Search Materials

Next, it is time to focus on updating your job search materials, including your résumé, cover letter, LinkedIn profile, portfolio or work examples (if applicable), 15 second introduction, business cards, references, and online presence.

Where to Find Non-Faculty Job Listings

There are three primary ways to find out about jobs, which are through:

- Connections
- Online job postings
- Recruiters and headhunters

Most experts agree that the vast majority of jobs are secured through a networking connection. Therefore, it makes sense to concentrate most of your job searching time and effort on reaching out to your connections and making new ones. This doesn't mean you should ignore all other methods of finding jobs; it is actually beneficial to vary your job search methods, but you also want to be cognizant of which methods tend to yield a better return.

Connections

You can read all about how to network and expand your connections in the networking section of this guide. Be sure to include a networking strategy as part of your job search plan. Such tasks might include searching for and reaching out to individuals who are working at your target organizations to conduct informational interviews, attending professional association meetings in your field to network and meet new people, and getting back in touch with your existing network.

Focus on looking for jobs that you want. Because looking for jobs is a job in itself. It takes up a lot of time. So if you over do it, or waste that time applying to jobs that you don't really want to do, it's completely fruitless – a waste of time. So really think about what you want to do and just focus on that goal, and you'll get there.

Rocio Rana, PhD Linguistics
Alumni Aloud interview

Online Job Postings

Browsing online job postings can be a beneficial part of your job search plan. Keep in mind that approximately 10-20% of jobs are secured through this method, thus you do not want to spend a lot of your time focusing on responding to online job ads. You may want to choose a handful of job posting websites that you feel will be most helpful to you. Then set up RSS feeds or email alerts on these websites so that you'll receive daily notifications of new job postings that meet your criteria. There can be advantages to being part of the first set of applicants to apply for a job, as some experts feel employers pay more attention in the beginning of a search. Therefore, you want to know immediately when a job is posted so that you can tailor and submit your application within the next day or two.

There are essentially three types of online job posting websites: general job websites, industry-specific job websites, and company/organization websites. All can be helpful to you during your job search.

- **General Job Websites:** These types of websites are more open and inclusive of all types of jobs or of at least a wide range of opportunities. They often include an advanced search function with multiple criteria options to narrow the postings to a list that is more manageable and digestible.
 - Job listing aggregators, such as [Indeed.com](https://www.indeed.com) or [SimplyHired.com](https://www.simplyhired.com), collect job postings from thousands of websites online.
 - [Idealist.org](https://www.idealist.org): This is a well-known and comprehensive database of nonprofit and NGO jobs around the world.
 - [LinkedIn](https://www.linkedin.com): The advantage of viewing jobs within LinkedIn is that the system may give you information on who posted the job (usually a recruiter for large organizations), and therefore you may be able to reach out to this individual to express your interest (as well as apply for the position as instructed). Even if the system does not identify a source, you will be able to see if anyone in your network works at that company.
 - [Twitter](https://twitter.com): Although not a direct job posting platform, companies, recruiters, and industry leaders will often tweet links to open positions. Take some time to follow these individuals, and you can even create a “job search” list within Twitter of these folks to help screen out everyone else.
- **Industry-Specific Job Websites:** These websites focus on a certain field or type of job. For example, if you are looking for jobs in marketing, you may be able to find specific marketing job websites by reviewing the following:
 - **Professional Associations:** Professional associations are entities that bring professionals in a certain field together to share best practices, network, and advance the industry. Often they have a website, which may list job-specific resources as well as actual job postings. Sometimes you will need to become a member in order to access the jobs database. Many professional associations also have a group on LinkedIn, and members are often allowed to post jobs on that forum as well.
 - **Niche Websites:** Many fields have job posting websites that focus on open positions only in their area of work. You can often find out about these through a professional association, research via a general search engine, or word of mouth.
 - **Company and Organization Websites:** As part of your job search, you may want to make a list of companies or organizations of interest to you. You can then check their websites regularly for open positions.

After applying to a position posted online, if you do not have any existing connections to the position and company, it can be helpful to try to track one down using LinkedIn or other search tools. The best case is if you are able to identify an employee who might be the hiring manager or person to whom the position would report. If you are able to find this individual's email address (or if you are able to send a message via LinkedIn), you might consider sending a note of interest. This type of message is different than an informational interview request. In this case you are simply introducing yourself, mentioning that you applied for the position, and sharing that you are enthusiastic about the opportunity. Do not expect a reply; often times hiring managers refrain from communicating with potential candidates during a search (aside from setting up interviews). The point of this communication is to simply reiterate your interest and stand out amongst all the applicants.

Here is an example of a message:

Dear Jane Smith:

I wanted to take this opportunity to introduce myself. My name is Emily Seamone, and I just applied for the [POSITION TITLE] at [COMPANY NAME], a position for which I believe I am a great fit. I have a PhD in educational psychology and experience researching and analyzing public school assessment data, similar to the focus of your department.

I am sure your job posting generated a large response, and I thus thought it would be helpful to reach out via email/LinkedIn to express my strong interest in this role and your company. I hope to have the opportunity to speak with you further about how I can help support your department and company's goals.

*Sincerely,
Emily Seamone*

After the Application

The challenging part for job applicants is the waiting period after they have submitted their materials. If you are selected for an interview, the employer will reach out to you via email or phone to schedule an interview. If you are not selected, you may receive a template email saying "This is to inform you that you have not been chosen for an interview," or you may not hear anything at all. If you have a contact at the company who referred you to the job and it has been quite some time since you applied, you could reach out to him/her once to check in and reiterate your interest. After that you need to let it go, as hard as it may be. The length of time you will need to wait after submitting your application can vary greatly from job to job and organization to organization. It could be one week, three weeks, two months, or more. There is really no way to know exactly what the employer's timeline is and if there are other factors that have gotten in the way. The best way to handle this is to move on to the next job application while keeping track of what you have submitted so far.

INTERNSHIPS

An internship is a type of employment arrangement for a set period of time in which a student can gain work experience or satisfy a requirement for an academic program. You may have done an internship as an undergraduate student. Graduate students also complete internships, usually to gain experience in a field with which they are unfamiliar.

The structure of internships varies from organization to organization. Some employers have highly structured internship programs with set deadlines for each semester (usually summer, spring, and fall). Other organizations have rolling deadlines and a more informal application process. Some employers have large internship classes, particularly in the summer, in which you are part of a group of students sharing an experience. In other organizations, you may be the only intern working with a team of professionals. Many organizations, particularly for-profit organizations, use their internship programs to develop a pipeline of students for full-time hires. Smaller organizations may not hire their interns on a regular basis due to budget constraints. Your own hard work and initiative will contribute to making an internship a positive experience; it's also important to accept and begin the internship with clear expectations about what the experience will give you.

As you evaluate specific opportunities, ask yourself:

- Will this internship allow me to determine whether I'm really interested in this field?
- Will this internship enhance my professional network?
- Will this internship allow me to use the skills that I have learned in my academic program in a real world setting?
- Will I learn new skills that will enhance my career and make me more marketable?
- Will this experience look good on my résumé?
- Will I have a supervisor who can help me to succeed?
- Will I have a chance to learn how the organization is structured and how it functions?
- Is this a paid internship? If not, am I willing to work for free? What will be the time demands of this position?
- Is there a chance that I will get an offer for a full-time position at the end of the internship?

Students are often surprised at how difficult it is to find an internship. Looking and applying can be discouraging. Be sure to have your résumé and cover letters reviewed as you begin your search. Practice for your interviews at CP&PD. If you're applying to summer internship programs without success, you may find it's worthwhile to try again for a fall or spring position, as there are often fewer applicants during the academic year. And remember that organizations have different needs and that this influences their decisions on internship hiring.

How to Find an Internship

Looking for an internship is almost the same as looking for a job. You can go to a massive website (e.g. [indeed.com](https://www.indeed.com)) which aggregates the results of many job websites. You can use a specialty jobs website such as [Idealist.org](https://www.idealists.org) (nonprofit jobs), [Dice.com](https://www.dice.com) (IT jobs), [HigherEdJobs.com](https://www.higheredjobs.com) (jobs in academia), and [BookJobs.com](https://www.bookjobs.com) (publishing), as well as the more general [Internships.com](https://www.internships.com). On the [CP&PD website](https://www.cpandpd.com), you'll find an extensive list of job-search websites organized by field. You can also search directly on the websites of companies or organizations that you're interested in and look for posted internships. If an organization has a formal internship program offered every year, you will find it listed on their website.

Many students find their internship through networking, via faculty members they know, their professional connections, or through the CP&PD newsletter or GC Connect. Another strategy for securing an internship is reaching out to a company or organization and convincing them to create an internship for you. First, identify an individual at the organization you can speak with about internships such as a manager of a department and try to schedule a time to meet. Then, share your internship idea. Demonstrate your knowledge and interest in the company. Explain the type of work that you would like to do and the skills and value that you could add for them.

When you apply, send in your best résumé and cover letter tailored for the organization and the opportunity. In your cover letter, always emphasize what you could contribute to the organization rather than what you hope to get out of the internship. If you haven't done so already, review the résumé and cover letter sections in this guide to learn how to craft strong job search documents.

Funding an Internship

Some internships, particularly those with for-profit organizations, are paid opportunities. Others are unpaid, or may offer you academic credit in exchange for your time. The GC's degree programs vary as to whether they allow students to do internships for academic credit. If you are interested in doing an internship during your graduate study here, check with your program well in advance. This is particularly important for international students, who will also need to secure work authorization for their internships.

Whether it makes sense for you to do an unpaid internship depends on your schedule, your goals, and your own finances. It also depends on the opportunity—it may be worth spending a semester doing a few extra hours of work per week if the internship offers you experience and contacts you could not get elsewhere. Unpaid internships are particularly common in cultural organizations and nonprofits, which are often employers of interest to GC students. The GC has some internship funding available—again, check with your program. CP&PD manages the Altfest Graduate Internship Program, which awards internship funding to three or four students each summer. More information about the program can be found on the CP&PD website.

FACULTY JOB SEARCH PROCESS AND TIMELINE

General Process for Faculty Hiring

Looking for a faculty position is quite different from looking for other types of jobs. It is typically more structured and spans a longer time period from position posting to candidate interviews and start date. Below is a general outline of the process for applying to academic jobs; however, always keep in mind that the cycle can vary by discipline and other factors related to particular departments and schools. Talk with your adviser and others in your department including, if possible, recent graduates, to understand how the faculty job market functions in your particular field. Institutions outside of the U.S. may also follow different timelines as well as different hiring practices. Be sure to conduct careful research on the particular discipline and area where the school is located to learn more about their academic hiring timeline and process.

When you go on the job market, ideally you are aiming to complete your dissertation prior to the start date of the job (typically no later than the summer before a fall semester start date) and you have a defense date scheduled. Many faculty job offers are made contingent on the candidates' receipt of their degree before their position start date. Students in some fields will hear from their faculty members that they will be more competitive once they've finished their PhD. Often, this proves to be true, though not always. Talk to your adviser and others in your department about your plans and whether they feel you are sufficiently ready to go on the market.

Many faculty openings are advertised about one year before they start; thus, most postings will come up between August and December. A search committee (typically consisting of approximately four or five faculty members and, potentially, a student or senior administrator) is responsible for posting the position in relevant journals and websites, and for reviewing all completed applications that are submitted. The total number of applications will vary significantly depending on the field, school, and other factors and is usually in the hundreds. Openings for postdoctoral positions or visiting assistant professorships sometimes are announced alongside tenure-track openings in the field; at other times, they are announced later or in the spring semester. (This later set of postings is often called the "secondary" job market.)

Initially, the committee will narrow the pool of first round applications to a group of individuals who will be asked for more information or invited to a conference, phone, or Skype interview. This process typically happens in the fall. Once the additional information is received and/or the interviews take place, the committee meets to create an even shorter list. In the end they will have identified their top two to five candidates who will be invited to visit the campus. Invitations may be extended both before and after winter break, and on-campus visits are typically scheduled in the spring semester. Visits usually last one to three days per candidate.

After the campus candidate visits are completed, the committee convenes to discuss the individuals and their interviews. They then vote on the ranking of the candidates and identify a candidate of choice.

Timeline for the Faculty Job Search

Summer (or 15 months prior to start of job, June through August)

- Meet with your adviser and other key faculty members in your field to discuss your job search plans and strategy. Get your adviser's agreement that you are ready to go on the market.
- Update your CV for the job search. Craft an academic cover letter template, as well as a dissertation abstract, teaching statement, research statement, diversity statement, writing sample, and teaching portfolio.
- Make appointments with your adviser, members of your department, and career advisers in our office to obtain feedback on your job search materials.
- Identify who will write your letters of recommendations. Brief your referees on your job search plans and timing and ask them whether they'll be willing to write on your behalf. If so, share your job documents with them so they can write you a strong letter of recommendation.
- Make sure you are aware of how to request a transcript and how long it takes to receive one, in case this is required.

- Begin identifying your key connections and faculty members in your network. You may want to reach out to let them know of your progress and that you will be going on the job market this fall.
- Think about what piece(s) of your research might make for a strong job talk.
- Consider what resources and funding you will need to conduct research as a faculty member.

Fall/Winter (September through February)

- Seek out position openings through journals, publications, and websites.
- Prepare and tailor your application to the specific opening. In order to customize your application materials, research the school, department, faculty, curriculum, and students when assembling your application.
- Prepare for conference, phone, and video interviews by practicing with others; this could be a colleague, individuals in your department, and/or a career adviser in our office.
- First round interviews via phone, video, and conferences tend to take place during this period.
- Plan to attend conferences in your field, whether you have an interview scheduled or not.
- Prepare for on-campus interviews and practice your job talk.
- Continue to update your adviser and other recommenders about your job search status.
- Continue searching and applying for jobs and postdocs.

Spring (March through June)

- Second round interviews typically take place between December and April.
- Offers are usually extended between March and June.
- Continue to apply and interview for late job postings and one-year appointments.
- Thank those individuals who helped you with the job search process.
- If you did not get the results you wanted, consider other options, and your backup plan.

Where to Find Faculty Job Listings

In most disciplines, faculty job openings are published by academic professional organizations, for example, the Modern Language Association, the American Economic Association, or the American Mathematical Society. There are other general websites, such as those of the Chronicle of Higher Education, Inside Higher Ed, or the Higher Education Recruitment Consortium, that post faculty positions. A full list of these sites can be found on the Career Planning website.

Use whatever resources your department has. If they don't have it, make it. Strike while the iron is hot – or strike until the iron is hot. If your department doesn't have mock job talks or mock presentations, make it. Be proactive. Create your own environment to succeed. This is your career. No one can want it more than you, otherwise it won't work.

Richard Ocejo, PhD Sociology
Alumni Aloud interview

Faculty Positions Outside of the U.S.

Given the tight academic job market in the United States, expanding your job search to include colleges and universities abroad might help you land more offers. Many U.S. universities, for example, are building international branch campuses, and these new schools need faculty members. Hiring processes vary by country and by field, so you might even be able to find international job postings when the searches in North America are largely finished for the year.

There are a few potential risks, however, associated with taking a position abroad temporarily. For example, leaving the country for an extended period of time can limit your opportunities to network with U.S.-based scholars, and hiring committees in the United States sometimes view institutions in other countries as less prestigious — potentially making it harder for you to obtain a tenure-track job if you wish to return to the U.S. On the other hand, experience abroad can demonstrate to hiring committees that you will be a good mentor to international students (a plus, especially as more and more American schools are trying to attract top students from other countries). Be sure to discuss your options with your adviser and other people that you trust in your field.

APPLYING FOR POSTDOCS

STEM Postdocs

For many new PhDs in the STEM fields, particularly in the life sciences, a postdoctoral position is a required step along the way to a tenure-track professorship. Begin your research for postdoctoral opportunities early on, even 24 months before you plan to complete your degree. For other fields, a postdoc may provide an opportunity to develop additional skills if a first foray into the faculty job market was unsuccessful. A postdoctoral appointment might provide you with:

- A chance to move your current research in a new, innovative direction;
- A chance to build new skills, or even change fields; or
- A chance to develop lab management skills in a new setting.

How do you look for a postdoc? A good starting point is to talk with your adviser and/or committee members about labs or collaborators that might be an interesting fit for your work—and how best to contact the principal investigators (PI's) on those projects. Perhaps you've met someone who gave a talk in your department and whose work was of interest to you. Or perhaps you met someone at a conference. These are all good ways to establish contacts. Once you've identified a few labs that might be a good fit, reach out to the faculty member in those labs/departments with a brief and well-written email about why you are interested in working there, and attach your CV. Having a prior connection to a faculty member is one of the most effective ways of finding a postdoc. This is why networking is so important.

Where else might you look for a postdoc? Well, it is likely that your field's professional association has a job posting service that may feature postdoctoral positions. Also, websites such as [Science Careers](#), [PostDocJobs](#), and [Nature Jobs](#) post information about open positions. Many institutions have a central website in which postdoctoral positions are posted. This is fairly common in institutions with centralized offices that help postdocs manage their research and their careers, for example, [Ohio State](#), [Stanford](#), and the [University of Pennsylvania](#).

It is always worthwhile to seek your own postdoctoral funding that you can bring with you to a lab. This is particularly true if you've already identified a mentor whose work is a good fit, and they are willing to work with you on your application. Bringing your own funding into a postdoc position can afford you greater research independence than would a position where you relied exclusively on PI's funding for support. Both the library's [funding website](#) and the Graduate Center's Office of Research and Sponsored Programs are useful resources for finding funding opportunities.

Before accepting a postdoc, ask yourself:

- Am I truly excited about research here?
- Does this mentor seem like someone I can work with?
- Will I be able to achieve my career goals here?
- Do the other postdocs here seem relatively happy?
- Will I acquire new skills or new knowledge here?

Choose your postdoc carefully so that it can help to position you well for your next step, be it in academe, industry, or beyond.

Humanities and Social Sciences Postdocs

Postdoctoral fellowships—temporary positions that allow graduates to strengthen their research and/or teaching portfolios before going on the market as stronger candidates—are becoming more and more common in the humanities and social sciences. Typically lasting between one and three years, postdocs sometimes carry lighter teaching loads than faculty positions. Fellows thus have time to advance their research agendas. Applying for a postdoc can be a good option for someone who was unsuccessful in securing a tenure-track job that year. At the same time, some postdocs are themselves very competitive (for example, the Society of Fellows at the University of Chicago or Princeton University’s Society of Fellows in the Liberal Arts).

Before accepting a postdoc, think about whether or not it will serve as a good stepping stone in helping you achieve your professional goals. For example:

- Will the position involve an independent research project that will strengthen your CV?
- Will the teaching requirements prevent you from making progress in your research?

Just as you’d tailor your tenure-track job applications to suit the needs of teaching versus research institutions, you should frame your postdoc applications so that you describe your work in a way that falls in line with the mission of the postdoc. And although the postdoc position can be useful in providing you the opportunity to focus on your own research, you’ll also want to emphasize in your application how you will contribute to the institution’s scholarly community.

Most postdoctoral opportunities will be published as part of your professional association’s job list. You can also find listings in *The Chronicle* and through other internet resources, such as H-Net.org.

PREPARING YOUR WRITTEN APPLICATION MATERIALS

In this section, we'll cover your written application materials: cover letters, curricula vitae, résumés, research statements, teaching statements and portfolios, and letters of recommendation. The information below provides overviews and tips for each of these documents. Additionally, our career advisers and graduate writing consultants can give you one-on-one feedback on these written materials. To schedule appointments for document review, visit our website (cuny.is/careerplan) or contact our office.

Cover Letter (for Non-Faculty Positions)

Most non-faculty positions will ask candidates to send a cover letter and a résumé. Many employers will read your cover letters carefully, particularly if they are looking to hire someone with good writing skills. A cover letter is your chance to show why you are the best person for a particular job.

It's important to write individual cover letters for each job to which you apply, even though strong cover letters take time to construct. Employers can easily recognize a form letter that has been sent out blindly to many employers.

Before writing your letter, take a close look at the job posting. What is this employer looking for? Where are the points of connection between you and this job? What can you do for this employer? Pay particular attention to the "Preferred Qualifications" or "Required Qualifications" sections in the job posting for clues as to what is important to the employer. What is the match between the preferred qualifications and what you offer? Be specific about your experience and your interest in the position. Think carefully about your audience.

A cover letter for a non-academic position should be succinct and no more than one page. It generally consists of three to four paragraphs.

First Paragraph

The first paragraph of your letter should introduce yourself, state which position you are applying for, and how you heard about the job. If you learned about the position through a contact or person that works at the organization, be sure to mention this here (don't forget to get permission from the person for inclusion in your letter).

In addition, be sure to state specifically why you are interested in this particular company and position. Employers want to see that you are truly interested in working at their organization, not just randomly applying for a job. This is the place to express enthusiasm for the opportunity. Applicants often raise these sentiments in their last paragraph, which is a good place to reiterate your interest in the company and position. However, if an employer does not attentively read your entire cover letter, this crucial piece of communication will be missed.

Finally, the first paragraph should also set up the rest of the letter by outlining how your background makes you a good fit for the position. This is typically one sentence that summarizes what you offer and what you will be highlighting in the next paragraph(s). The skills and experiences you outline in this introduction sentence should be of importance to the employer.

Second Paragraph

The second paragraph contains more details about your qualifications and achievements. If you stated in the introduction paragraph that you offer research, writing, and interpersonal skills, these are the areas you should highlight in the second paragraph. You can do so by showing how you developed these skills and knowledge, particularly through examples from your education, work experience, volunteer opportunities, and internships. Be sure to keep your descriptions positive. It is best to avoid pointing out any weaknesses or lack of experience with statements such as "Although I do not have X, Y, and Z..." Instead, focus on what you do offer.

If you are applying to a position that is not clearly related to your past education and experience, it may be beneficial to explain your interests further in the second paragraph. This will help the employer understand why you are applying to the position. Your explanation does not need much detail; keep it brief and positive.

Final Paragraph

The final paragraph should again summarize what you offer, re-emphasize your interest in and enthusiasm for the position and organization, and encourage the employer to contact you.

Résumés

If a CV is your autobiography, a résumé is a snapshot of you. A résumé is not meant to be comprehensive; it is a marketing tool that should focus on the experience you have that is most relevant to the job or types of jobs to which you are applying. It is likely that the employer who reads it will glance at it for only 10-15 seconds on her first pass. Thus, your qualifications really need to stand out.

Résumé Basics

A résumé should be organized, structured, and easy to read. It should not be any longer than one to two pages. The margins can be less than one inch all around (but not too close to the edges). Font size should be readable for the vast majority of people (usually an 11 or 12 size font). You may use bold, italics, and underlining on your résumé, although sparingly is best.

The layout of the résumé should be in a reverse chronological format for your education and professional experiences; this is called a “Chronological Résumé.” Another format that is acceptable today is a “Hybrid Résumé,” which divides your experiences into relevant categories based on the specific job to which you are applying. The experiences are sorted in reverse chronological order within each category. A third category, a “Functional Résumé,” lists skills at the top of the résumé, followed by a brief job history below.

A résumé is composed of several sections. The main ones include the following:

Name and Contact Information

Your name should be the largest item on your résumé and in bold. The next line will include your street address, email address, and phone number. In addition, you can add links to other relevant information, such as to your LinkedIn profile or a website highlighting your work.

Education

“Education” will likely be the first section after your name and contact information for those who are current students (though there are exceptions to this rule). Include all your degrees in this section. Depending on the types of jobs to which you are applying, it may be helpful to include your dissertation or thesis title, if you have one. In some cases you may also want to include relevant coursework if it relates to the job. If you’ve had other educational experiences that did not culminate in a degree but are relevant to the work you are pursuing, you may include a “Professional Development” or “Continuing Education” subsection under education to succinctly list these experiences.

Experience

Experience will likely be the next section. Your Experience section can include a wide range of experiences. This section is not limited to only paid positions; you can include relevant volunteer and internship opportunities as well. You can also divide your experience into categories that are relevant to the job or that highlight different types of skills. Categories might include:

- Managerial Experience
- Research Experience
- Teaching Experience
- Nonprofit Experience
- Writing Experience

The way you explain your experience on a résumé is very important. Use bullet points and action verbs to describe the work you have conducted. When you begin your bullet points with action verbs, you are essentially highlighting a key skill that you used at that job. Avoid starting your bullet points with “Responsible for,” which doesn’t tell the reader the specific skills you applied. Also beware of weaker action verbs, such as

“Worked,” “Used,” “Assisted,” and “Participated in.” These verbs are vague and can usually be replaced with something stronger and more specific. Include at least one bullet point per experience, but do not go beyond six points. Otherwise it becomes difficult for a reader to understand at a glance what you are trying to communicate.

When writing your bullet points, be sure to go beyond a description of your work and the action you took. Think about your work in terms of accomplishments. After each bullet point you write, ask yourself what the result was of that action. What was the outcome? Quantify the result when you can. For example:

- Awarded fellowship
- Researched and wrote grant proposals, receiving \$50,000 in funding for individual research

The first bullet point above lacks detail and begins with a more passive verb. It is hard to see what skills led to receiving the award. The second bullet reconstructs this experience to highlight the skills this person employed and includes the result, which is quantified.

Sometimes you may not be able to quantify a result with dollar signs, percentages, or numbers, but you may be able to provide an anecdotal result. For instance:

- Used social media to market event
- Marketed annual department event through social media platforms, including Facebook and Twitter, resulting in increased attendance

Note that the first bullet point does not provide much detail and starts with a weaker verb “used.” The second bullet point leads with a stronger action verb, which immediately gives the reader a sense of the skill applied in this experience. There is also a result, even though it is not quantified.

Think carefully about the requirements of the job(s) to which you are applying. Give detailed examples of when you’ve done similar work. For example, if there is an emphasis in the job posting on using certain software or on project management skills, make sure you have a bullet point (or two) on your résumé highlighting these relevant experiences and abilities.

Additional Categories

There are additional categories that job candidates sometimes include on their résumés, depending on the job search strategy, field, and type of roles to which they are applying.

Career Summary or Profile

The “Career Summary,” “Profile,” or “Professional Highlights” is placed immediately after your name and contact information. It is essentially a summary of your most important skills, experiences, and knowledge that match the requirements of a specific job listing. It is a way to highlight for employers exactly how your background fits with the position. A summary is often most useful for those who are changing careers and those who have experience in several different fields and need a way to connect the dots for employers.

A summary typically includes only three to five bullet points or résumé phrases. The first bullet point is typically similar to a branding statement describing who you are as a professional. The following bullet points might start with:

- Experience in...
- Strengths include...
- Recognized for...
- Adept at...

These points focus on specific skills, experiences, abilities, talents, and knowledge that relate most to the job and what the employer is seeking. Pay particular attention to the “Preferred” or “Required Qualifications” section in the job posting for clues to what the employer thinks is important.

Skills

Often job seekers include a “Skills” section. This could include a range of skills, including language skills. If you are in a field that requires knowledge and use of numerous technical skills, you will include a separate section that highlights software, hardware, programming languages, operating systems, applications, statistical techniques, lab equipment, and whatever else that might apply. Depending on the importance of these skills to the position, this section may be listed before your experience.

Project Experience

If a candidate has educational-related project experience relevant to the job and does not have much work experience, it may be useful to include a “Project Experience” section. Each project is treated like a job and therefore is listed with the school or other organization where the project is affiliated, the name of the project, and bullet points describing the skills employed, tasks undertaken, and results of the project.

Volunteer Experience

If your volunteer work is related to the work you are pursuing, it may be helpful to include this in your experience section. As mentioned above, employers are not always concerned about whether you were paid or unpaid but rather about the type of skills and experience you gained. If your volunteer experience is unrelated, you may still want to include selected opportunities if the work covers skills that are not mentioned in previous sections on your résumé.

Interests

Sometimes people include information about their interests at the end of their résumés. This is useful if your interest is unique and sustained: “Textile artist with a focus on hand-dyeing materials with plant-based dyes,” or “Named top 20 Scrabble player in the U.S.” Enjoying “travel” or “reading” is not unique.

Considerations for Ph.D. Students and Alumni

If you are a Ph.D. student or alumnus/a with an academic CV, it is likely that you will have to make substantial cuts in the content of your CV to get it to one to two pages. Sometimes it is hard to know what to eliminate. If you are applying for a particular job, let the job announcement be your guide. Stress the points of connection between your background and what the employer is seeking. You may find that some of the things you’ve spent a lot of time on (your publications, for example) do not need to be listed on a résumé or can be summarized in one bullet point (“Published 5 healthcare-related articles in competitive, peer-reviewed journals”). In other instances you may want to include a “Selected Publications and Presentations” section, especially if some of the content relates to the work you are pursuing. Remember that your résumé is just a marketing tool, and as such only focuses on aspects that make you most attractive for a particular position. Extraneous information distracts employers and causes them to doubt that you truly understand the nature and requirements of the position.

Remove from Your Résumé

Acceptable résumé styles evolve over time; some popular trends of the past are now passé. In addition, countries outside of the United States have varying application guidelines. You can remove the following from your résumé:

- An objective statement “Seeking position in the nonprofit industry”
- Multiple repetitions of the same action verbs in your bullet points
- Bullet points leading with “Responsible for”
- Full sentences and first person “I” statements on your résumé
- The statement “References available upon request” or listing references at the end of your résumé
- Personal information, such as age, date of birth, marital status, and a photo (for positions in the U.S.)
- A keyword section where you list multiple keywords for your field

Cover Letter (for Faculty Positions)

Every application you submit should be accompanied by a cover letter that introduces yourself and explains why your background makes you a strong candidate. This is also sometimes referred to as a “letter of intent.” If a job description is silent on the provision of a cover letter you should submit one.

The goal of your CV is to communicate what you have achieved academically, both your scholarly achievement and your engagement with your discipline. The goal of your cover letter is to define how you’ll do (and excel at) the job to which you’re applying and to highlight your most salient academic qualifications, training, and experience. A cover letter has to “sell” you to a certain extent, so you must speak convincingly of your own potential as a scholar in your cover letter.

Writing good cover letters takes time. Ideally, a cover letter should be tailored specifically to both the job advertised and the type of institution to which you are applying. This can be challenging when you are applying to many positions over a short period of time. In that case, you might draft language about your teaching and research that can be easily tailored to individual positions.

Think carefully about your audience, the position, and the school to which you are applying. Conduct research by studying the job description, reviewing the school and department’s websites, and by reading faculty profiles. Find out if anyone in your program knows the school to which you are applying. What are the school and department’s priorities? What is the student body like? Who are the faculty and what are their backgrounds and interests? What courses are offered by the department?

Keep in mind that while reading your letter, the committee wants to get a sense of what you can bring to the department and institution. How will you complement the department and what will you add to it? What gap does your training, research and expertise fill? How will you contribute to your field and the standing of the department?

Basic Format

Letters in the STEM fields are typically a single page, while letters in the humanities and social sciences can be as long as two pages (single spaced). You may address the letter to the person named in the job listing or begin with “Dear Members of the Search Committee.” In some GC programs, students use program letterhead; in others, they do not. Ask your EO or APO what students in your program typically do. Finally, be absolutely sure that your letter has no errors, grammatical, spelling or otherwise! Have someone read it closely—not just for content, but also for typos, spelling errors, and other mistakes that are easy to make and easy to miss.

First Paragraph

The first paragraph of your letter should state which position you are applying for and how you heard about the job. It should also set up the rest of the letter by briefly outlining why your background makes you a good fit. State when you plan to finish your degree and defend your dissertation. Be sure to use positive and confident language, such as “I will be...” rather than “I plan to...” Your overall tone in this opening paragraph should express enthusiasm, although be careful not to overdo it. Also avoid casual, non-academic language, such as “I would love...” or “I am excited...”

Middle Paragraphs

In subsequent paragraphs, you will detail your qualifications and achievements. All faculty cover letters will most likely include information about your research and teaching experience. However, the priorities of the particular school and department will help you decide which area to emphasize more than the other. For applications to major research universities or institutions with a research emphasis, lead with your research and devote more cover letter real estate to this area than to your teaching.

In the research section, include details about your research, any presentations or publications that have resulted from your dissertation, and grants and awards you have received. Why is your research interesting? Why is it important? Mention any additional research projects you have been involved in. You will also want to discuss your plans for future research and thoughts about publications and books stemming from your work. This will

show the committee that you are thinking as a scholar and colleague rather than as a graduate student. It also shows that you are proactively planning your scholarly agenda.

You will then most likely devote a paragraph to your teaching experience and philosophy, discussing the courses you have taught and designed, courses you could teach (both introductory and more advanced courses), and a brief statement about your overall teaching philosophy. Remember to express interest in teaching the institution's particular student body.

If you are applying to a position at a community college or small liberal arts college, your emphasis will be reversed by focusing first on your teaching instead of research. Start by discussing your teaching experience and philosophy, as well as details noted in the above paragraph. If you have taught specific courses that you would be expected to teach (if mentioned in the job posting), be sure to emphasize this. On the other hand, if you have not taught such classes but they are related to your field and research, talk about how well prepared you are to handle those courses.

When talking about your overall teaching philosophy, you need not go into as much depth as you would in a separate statement. Think about how you engage students and help them learn about the material. Think about your teaching evaluations and the strengths that your students have noted. Do you involve new pedagogies or technologies? How do you handle different learning styles and backgrounds? How has your teaching evolved over time? You may want to include other ways you have supported students, such as mentoring, advising, and participating in non-academic activities. Also talk about how you have or will involve students, particularly undergraduates, in your research agenda.

For applications to institutions with a teaching emphasis, you will still include information about your research background, although it will not be as lengthy and detailed. You might include an overview of your research focus, dissertation, publications and presentations resulting from your dissertation, and future research plans.

If university service is mentioned in the job description or the institution has a mission that emphasizes service, you may want to include a few sentences about your experience in this area, including service within academic, community, and professional realms.

Final Paragraph

The final paragraph should summarize and again emphasize your strengths, interest, and enthusiasm for the position and school. If you have a special connection to the school or region, such as once having lived in the area, you might include that here. Give an overview of the documents included in the packet. Finally, mention how you can be reached and if you are attending any upcoming conferences in your field.

Curriculum Vitae

Your Curriculum Vitae (also called a "CV" or "Vita") is an academic autobiography. It may be two, three, or more pages long depending on your field and experience. If you continue on to a position as a faculty member, it will grow. You will submit a CV when you apply for faculty positions at colleges and universities, compete for funding opportunities, and further along in your career when you are considered for tenure. Your CV is a comprehensive, evolving document reflecting all aspects of your work as a scholar, teacher, and professional colleague; it should be carefully organized, thoughtfully spaced, and intentionally structured, presenting information in an order designed to address the target audiences' needs.

There is no set order for presenting information on a CV, but remember that your first page is the most important real estate. Put the information you really want to emphasize on the first page. This decision is often based on the primary role defined for the position to which you are applying. So, for a primarily teaching position, you might list your teaching experience immediately following your contact details, educational, and honors sections. For a primarily research-focused position, you might list your research focus, experience, and publications before your teaching experience. For most CVs the order of presented information is listed below, but clearly this can vary by discipline and position, as well as how recently someone has completed his or her PhD.

Prioritize the succeeding order of information based also on what you believe is considered most important in your field, to the particular college or university, and to the position (e.g., publications, prestigious awards and honors). Be sure to put your last name and page number on all pages beginning with page 2. Most of you are currently in a degree program, so it is likely that Education will be the first category on your CV.

CV formats and conventions differ from field to field. Some emphasize particular areas more than others. As you prepare your materials, look at examples from faculty (particularly younger faculty) in your department. Your program may even have a template that they can share with you—this is a good starting point.

Your CV will likely include the following information:

- Name and contact information
- Education - may include dissertation title, names of adviser and committee members
- Honors, Awards, Grants, and Fellowships
- Teaching and/or Research Experience
- Publications
- Conference Papers, Presentations, and Invited Talks
- Professional Memberships

Here are some additional categories sometimes included in a CV:

- Teaching and Research Interests
- Professional Experience (relevant experience often outside the university setting)
- Languages
- Skills
- University Service
- Advising and Mentoring
- Certifications/Professional Licensure

Formatting Your CV

You want your CV to be organized, clear, and easy to read. Include one-inch margins on all sides. Use headings to categorize and split long lists into subcategories. For example, multiple conference presentations might be divided by topic, type, and so on.

Be consistent. What does this mean? It means that if your first heading (EDUCATION:) is in bold, all caps, and ends with a colon, all of your headings need to look this way. It means that if you write your first date 05.2012-12.2012, all of your dates need to look this way; and be in the same location on the page.

Avoid sloppiness. Check repeatedly for spelling and formatting errors. If you are not a good editor, find someone who is and who can help you. Use bold, italics, and underlining sparingly. Use only one font (Times New Roman, Arial, and Calibri are good), and choose one that is clear and readable (recommended minimum font size is 11). Your CV should be as long as necessary to reflect the expected information.

Research Statement

The research statement (sometimes called “research summary” or “statement of future research”) is a common component of faculty job applications. In about one to three pages, the statement should describe your current work, highlight your accomplishments (your “contribution to knowledge”), and discuss the direction you expect your research to take in the future. Through the research statement, you want the search committee to both understand and appreciate your particular academic interests and expertise, dedication to research, fit with the department and school, and potential as a scholar.

You may want to start with a brief paragraph outlining the major components and themes in your research. Then you can go on to describe your dissertation research and additional research projects or your next project.

For your dissertation research, think about these questions:

- What questions are you asking? What is new about your research? How is your approach innovative or distinctive?
- How do your findings or conclusions represent a contribution to knowledge?
- What methodologies or theoretical perspectives do you favor for addressing these questions?
- What do the results show?
- What has resulted from your research in terms of publications, presentations, etc.?
- In addition to your dissertation, what other research projects are you working on? How does it all connect?

For your future research projects, consider these questions:

- What are your future research plans and goals? What direction will you take next?
- How will your future research be beneficial to the institution to which you are applying? For example, will you be able to bring in grant money? Will you collaborate with other faculty? Will you develop new courses? How will you involve the students there?
- How will your research relate to your teaching?
- What resources do you need to pursue your research, particularly at the schools to which you are applying?
- What are your publication plans?

Try to situate your work in the context of your field, so that people from across your field can understand the impact of your work. This is particularly true when you are applying to smaller schools and community colleges where there may be only one or two people in your field.

Teaching Statement and Portfolio

Many institutions will ask you to send them a teaching statement, sometimes called a “statement of teaching philosophy.” They may also ask you to send “evidence of teaching excellence.” You may be asked to send these materials as part of your initial application, or an institution may request these as your application moves forward.

We hope you’ve started thinking about your teaching philosophy and building a portfolio of teaching materials well before you go on the job market. The GC Teaching & Learning Center (cuny.is/teaching) is a terrific resource for doing this. Staff there can also review your teaching-related job market materials. In addition, below are a few tips for preparing these materials and deciding what to submit.

Teaching Statements

Teaching statements are personal and reflect what you have learned about effective teaching both as an instructor and a learner. There is no fixed structure to a Teaching Statement but it should demonstrate both your thinking about and your commitment to teaching by providing an overview of your principles and values as they are put into action in the classroom. Be sure to illustrate how you intend to achieve your teaching goals, and discuss specific strategies and techniques you’ve found successful. These statements should be concise and avoid grandiose or abstract language; they are typically just one or two pages.

Your statement should address what you do (and aspire to do) in the classroom. After reading your philosophy, the committee wants to understand what it would be like to attend one of your courses. They are also considering:

- Will you be able to handle the teaching requirements of the position?
- Does your teaching style and philosophy fit with the department and students?
- What will you be adding to the department?
- How will students benefit from your classes?
- What have you learned works in a classroom from your own teaching experience?
- How does your research impact your teaching?

You will want to include one or two concrete examples of your work. For example, if you talk about assigning a project, describe the details and perhaps highlight a particular example of one student. Consider the following questions to help you reflect on your teaching philosophy:

- How do you engage students in the subject matter?
- How do you see your role and interact with students?
- How do you organize your class time?
- How do you address challenges teaching in your discipline?
- How do you work with students with various levels of prior knowledge and different learning styles?
- What methods, strategies, pedagogies, and technologies do you use?
- What knowledge, skills, and perspectives do you hope students take away from your course?
- How do you measure your effectiveness and obtain feedback from your students?

Though your teaching statement does not necessarily need to be tailored to each institution, you may find that there are different examples you want to include or different courses you'd like to highlight as you apply to different types of institutions. Review the website of the institution to which you are applying to glean points on their teaching philosophy; these points can inform your statement.

Evidence of Teaching Excellence

What is "evidence of teaching excellence?" Often, the most effective way to provide this to search committees is to be sure that one of your recommenders has seen you teach and can address this in his or her letter. This direct testimony can provide some of the strongest evidence for your teaching skills.

In addition to your teaching statement, syllabi from courses you've taught, sample student activities, and student evaluations can also be used to demonstrate teaching excellence. These materials make up what is called your "teaching portfolio." These are materials that you probably will not send to a search committee unless specifically asked. Keep in mind that search committees already have a lot to read. If, however, a search committee asks for "evidence of teaching excellence" without specifying what they would like to see, you might pick one or two items from this category and send them along with the rest of your dossier.

Diversity Statements

While some institutions may ask you to address the topic of diversity in your cover letter, requests for diversity statements are becoming increasingly common. A diversity statement is generally a one or two page document that describes how your past, present, and future work will help promote diversity within the institution. A diversity statement is not simply a personal essay, but a declaration of how your teaching, scholarship, and service contribute to creating a more inclusive environment.

Questions to Consider:

- What concrete actions have you taken (or will you take) to promote diversity? Do you design your syllabi with diversity in mind? Have you mentored students from underrepresented backgrounds? Does your research address social inequalities?
- What new programs would you create to encourage diversity? How would you contribute to the institution's existing models?
- What types of experiences or characteristics make you a diverse candidate or prove that you understand the obstacles faced by underrepresented groups?

Reading the institution's mission statement may help you understand what the institution's definition of "diversity" is and what underrepresented populations they are particularly interested in attracting. Think about how your past, present, and future actions will contribute to these goals, and try to avoid repeating information from your teaching and research statements.

Letters of Recommendation

For your academic job search (or to apply for fellowships), you will need at least three letters of recommendation. These should be written by people who know your research and teaching well enough to address these in detail in their letters. In many fields, job candidates apply to a large number of open positions. When this is the case, their faculty members usually write them one recommendation letter that is applicable to a range of institutions. Occasionally, students do ask a faculty member to write them a letter for a specific opportunity. You will want your letters of recommendation to be confidential, which means that you will not read them. Confidential letters of recommendation are more credible to potential employers.

Make life easy for yourself and your recommenders by doing a few things:

- Ask for your letter *well in advance* of your application deadline(s).
- Be sure to give your recommender a deadline that predates the institution's or organization's deadline (e.g. if all of your materials need to be in by October 15, ask your recommender to complete the letter by October 1).
- Send your recommenders the most current version of your CV and cover letter. In addition, you can ask them if they would like to see any other job search documents you may have prepared, such as a research statement or dissertation abstract. They might even want the job description of the position to which you are applying. All these materials will help them write a more tailored letter. Use this opportunity to update the recommender (if necessary) on the status of your research, plans for future research, your teaching and so on. This will enable them to personalize your recommendation, making it much stronger.
- Give your recommender an idea about why you are asking them and what you would like them to highlight. If there's something specific (your teaching, a research project) that you would like a recommender to mention, ask.
- Gently remind your recommenders that your deadline is approaching if you haven't heard from them (or don't see their letter in Interfolio).
- Be sure to thank your recommenders after the documents have been submitted.

INTERVIEWS

GENERAL INTERVIEW GUIDELINES

A job interview represents an opportunity for an employer to evaluate you, your skills, your experience, your personality, and whether you would be a good fit for the organization. It is also your main chance to evaluate a potential employer: Is this position a good next step for you? Do the staff or faculty members seem like people you would like to have as colleagues? What do you think about the organization's culture? Do you like the management style and personality of your potential supervisor? Your goal in an interview is to articulate to a potential employer why you are the best person for the job. What combination of knowledge, skills, and personal attributes make you the person they should choose?

Some of the general interview advice given here also applies to interviews for faculty positions, particularly the advice about interview preparation. Nonetheless, those preparing for faculty interviews should be sure to read the next section on interviewing for faculty positions.

Check out our blog (cuny.is/careerplan) for posts on interviewing; our blog posts go into further detail about some of the points below, such as dreaded interview questions and interview logistics.

Preparing for an Interview (for Non-Faculty Positions)

Once the hiring manager and their team have chosen a few candidates to interview, perhaps two to five depending on the situation, the interviewees will be contacted via email or phone to schedule an interview. The interview process can vary greatly from organization to organization. For example, it might entail two rounds of interviews, with a first round consisting of a 20 minute interview via phone or Skype with just the hiring manager or a representative from human resources and then an in-person 60 minute interview with a few team or department members for the second round. Sometimes there is only one in-person interview, or there can be multiple in-person interviews. For some positions, you may be asked to conduct a presentation, share a portfolio or samples of work, or complete an assignment, such as analyzing a set of data. You will most likely learn about all of these interview details when you are scheduling the first meeting with the employer. If you are not sure of the remainder of the interview process, this is an appropriate question to raise during your initial interview. In addition, you should inquire about their timeline for making a final decision. This will give you a sense as to when you might hear from the employer.

Start your interview preparation by conducting research on the company or organization and the industry with which you will be interviewing. How does the position in which you are interested fit in the organization? Has the employer been in the news lately? Take the time to find out all you can about the employer. Doing so will help you develop ideas for how you can contribute to the employer's mission and goals. You can gather this information by searching online, visiting the employer's LinkedIn company pages, and/or consulting a website featuring information on companies, such as GlassDoor.com.

Next, review your key strengths, skills, and experiences. Start by reading over the cover letter and résumé that you submitted for the position, and think about how you would highlight elements from these documents during an interview.

It can help to prepare three or four points about your strengths, skills, and experiences that you absolutely want to communicate to the employer. These represent your key message to an employer; you will constantly come back to this message when responding to questions during your interview. Note that these key points may change from interview to interview, depending on the exact job. Perhaps these key points will be the same elements you highlighted in your cover letter. Spend some time revisiting the job posting and your company research to decide which points will be best to highlight during the interview.

Key Points for Interview:

1. _____
2. _____
3. _____
4. _____

Next, keeping your key points in mind, devise three to five examples from your past education, work experience, volunteer opportunities, and internships that illustrate these points. These examples might be projects, accomplishments, or successes that you are proud of. For instance, let's say one of the key points that you want to get across to the employer during the interview is being able to learn and communicate new subject matter. Thus, one of your accomplishments that highlights this point could be that you taught a very difficult subject, one you initially knew little about, but were still able to create a comprehensive course that received positive evaluations from the students.

After you have recorded your achievements below, think about what other skills these experiences demonstrate (in addition to the key point). From the example above, being able to succeed with a difficult project and unfamiliar material shows perseverance, tenacity, resourcefulness, and a host of skills including teaching, public speaking, research, communication, interpersonal, and organizational skills. Having these achievements and stories in mind will be important when you are asked various types of interview questions. Employers love examples.

| Accomplishments <i>(should incorporate at least one of the key points you want to make)</i> | Demonstrated Skills |
|--|----------------------------|
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Interview Logistics

If your interview will be in person, be sure you know where you are going and arrange your schedule and transportation for that day so that you can arrive on time. Also determine who you are going to be meeting and conduct research on these individuals. Bring extra copies of your résumé. Dress professionally and, if possible, arrive early to the interview to give yourself time to settle, collect yourself, and review your notes.

I would say that probably the biggest challenge for me, working in a nonacademic workplace, is how do I translate my findings. When you work in a nonacademic workplace, you need the skills to convey your search results in layperson's terms.

Chang Chung, PhD Environmental Psychology
Alumni Aloud interview

If your interview will take place via phone or video conference, be sure you will have a quiet place to speak, and make sure all of your technology is working. You might even test it out beforehand. With a video conference interview, pay attention to your background, which employers will be able to view, as well as your lighting in the room. Don't forget to dress professionally. Remember to look into the webcam when you are speaking to simulate direct eye contact.

For a phone interview, you may have notes in front of you, but avoid shuffling papers and reading responses. Use a landline if possible to avoid connection problems and dropped calls.

Preparing for an interview should involve practicing aloud—talking about yourself, your previous experience, and where you see yourself in the future. This is particularly true if you don't have much interviewing experience. You can practice with friends, family members, and roommates. You can even record your answers via your phone and play them back. Don't forget that you can also schedule an appointment with our office to practice with a career adviser.

What to Expect

Most interviews begin with introductions. If you are meeting in person, shake hands and smile. These may sound like obvious points. It is important, however, to shake hands firmly, to look your interviewer(s) in the eye, and to project confidence. Make a good first impression. Try your best to remember the names of your interviewer(s); doing so can make a good impression throughout the process. Ask for their business cards as well so that you have their contact information for sending thank-you emails.

Most interviews will begin with a question that is something along the lines of "Tell us about yourself." This is not a time to give your listeners a full autobiography ("Well, I was born in Akron, Ohio"). Rather, it is your chance to make a focused statement about the things that make you the best candidate for this job. This is a good time to use those three-four key points you prepared about your candidacy before the interview.

There are different types of questions that may be asked during an interview:

Traditional Questions

These are general interview questions about yourself and your background. Some examples include:

- Tell me about yourself.
- Why are you interested in this specific position and organization?
- Tell me about your strengths and weaknesses.
- What are your career goals for the next five to ten years?

To answer traditional questions, prepare and practice responses that are brief (no longer than 60 seconds) and positive, incorporate elements of your key points, and express enthusiasm. It's easy to find useful lists of typical interview questions online, at sites such as GlassDoor.com or Vault.com. After practicing several of these, you will find similar themes among the questions, which are all trying to get at specific types of information: your background and experience, attitudes about work, strengths and challenges, interest level for the position and company, and your career goals.

Behavioral Questions

These include the dreaded “Tell me about a time when...” questions. A few examples of such questions are:

- Describe a time when you worked on a team and things didn’t go as planned. What did you do?
- Tell me about an accomplishment that you are really proud of. How did you achieve this accomplishment?
- Talk about a time when you took on a leadership role. What was the situation and how did it unfold?

This is a good opportunity to refer back to the accomplishments you recorded above; would any of these be a good fit for behavioral questions? Often we experience both successes and challenges during the process of completing any project or task, so you can most likely rephrase each scenario in one way or the other as necessary, depending on the question asked. When you do respond to these questions, you’ll want to vary the examples that you use, which is why it is helpful to have several distinct situations in mind.

A good way to approach answering behavioral methods is with the STAR method, in which you describe first the **Situation**, and then, sequentially, the **Task**, the **Action**, and the **Result**. This will enable you to provide your listener with a short narrative describing the situation and what you learned from it.

Here is a brief example:

Situation: I had an opportunity to teach a course, even though I was not very familiar with the subject matter.

Task: I needed to take charge of the course and teach it without any support from more experienced faculty. I needed to create all the materials and structure for the course.

Action: I immediately conducted thorough research on the course subject matter, consulted with individuals in the field, and reviewed sample syllabi online. I then created the structure, materials, and specifics for the class. Each week I reviewed the upcoming course content and revised as necessary.

Result: Each class meeting went smoothly, and students were highly involved in discussion and projects. I received positive responses from students on the course evaluation and from faculty observers.

Field-Specific and Technical Questions

In some industries, you’ll be asked questions about technical or other skills that are directly related to the job. Some examples might include:

- How do you calm an irate customer?
- If you were to introduce a new product into a foreign market, what are some of the factors you would first study in that country?
- What teaching methods do you find work best with a diverse classroom?
- How much reuse do you get out of the code you develop and how?

Oddball Questions

You might be asked questions that seem nonsensical, such as “If you could be any color, what color would you be and why?” In these cases, often the interviewer wants to see how you react to an unknown, unusual, or uncomfortable situation. You cannot really prepare for these types of questions, but remember to stay calm and pause for a minute to think of an answer. Consider the job at hand and what characteristics would be beneficial to portray through your answer. Don’t be afraid to be a little creative with these types of questions (particularly if you are interviewing for a position in a creative field). Remember as well that for many of these questions there is no “right” answer, just a thoughtful one! Here are some examples:

- Tell me a joke.
- Why is the tennis ball fuzzy?
- If you were going to be stranded on an island, what three items would you take with you?

Case Interview, Brainteasers, and Market Sizing Questions

In these types of interview questions, you will be asked to analyze a business-related case or market situation. The interviewer will present a scenario as well as some data points. Then you will be expected to ask further questions, strategize an answer, and finally walk the interviewer through your logic. In this case, it is less about arriving at the right answer than about showing how you came up with your answer. Strategy consulting firms are well known for asking these types of questions, as are investment banks. In fact, the Boston Consulting Group and McKinsey & Company have samples on their websites. Here are some examples of these types of questions:

- What is the market for pizza slices in New York City?
- How many golf balls will fit in a 747 airplane?
- Your client is a ski resort. Global warming has made it such that natural snowfall has been reduced by 50%. The client is concerned. What should they do and why? (from CaseInterview.com, an actual McKinsey case)

Your Questions

As the job candidate, it is important to plan to ask the interviewer a few questions as well. Often the interviewer will ask if you have any questions toward the end of the interview, although the opportunity to pose questions may come up throughout your conversation. Prepare at least three questions you might raise, and make sure they are questions that are not easily answered by reviewing the employer’s website and job description. Asking thoughtful questions shows your interest in the position and company and that you did your research. Avoid any questions relating to salary and benefits; it is best to save these types of inquiries for when you are officially offered the position.

Some examples of appropriate questions you might ask during the interview phase include:

- What are some of the goals and challenges this department will likely face this year?
- How would you describe your management style?
- What are the most important characteristics you are looking for in a candidate for this position?
- What is the timeframe for your interview process?

Follow Up and Negotiation

After the interview ends, send a thoughtful thank-you note or email within 24 hours (email is generally the acceptable route these days). You can include the standard “nice to meet you” message but also briefly reiterate the main points of your interview. You might refer to the 3-4 key points you highlighted during your interview and re-emphasize why you are the best candidate for the position. Perhaps there was something specific that you and the employer discussed, whether professional or personal, to which you might refer. If you forgot to mention something important during the interview, you can include it in your note.

If you interviewed with several people, such as in a group interview or had multiple individual interviews, you can send a separate thank-you message to each person (which is why it is helpful to collect business cards from each individual at the interview). Try to vary the message text from person to person.

Most employers will let you know the timeframe in which they hope to make a decision. They may tell you that they will contact all candidates by a specific date. If that date comes and goes without any notification, you may send a follow-up email to your main contact at the organization to reiterate your interest and check in. If you still do not hear back, wait a week and then send a second email. At that point it is best to make no further contact and wait for the employer to respond. Many times, employers get sidetracked with searches or have to wait for internal approvals and underestimate how long it will actually take to make a decision. Try to be patient. For the most part, employers will contact those they interviewed to let them know if they are the final candidate or not. It sometimes takes a while.

Keep in mind that if you were asked for an interview, the employer was impressed with your résumé, cover letter, experience, and skills. Don’t take this rejection personally. If you got along well with the interviewers, treat the interview process as a networking experience. You might even keep in touch or connect with the employer on LinkedIn. There have been situations in which the first-choice candidate declines the offer or things don’t work out. The employer may then reach out to you to gauge your interest.

If you are offered the job, congratulations! Thank the employer and express your excitement about the opportunity. At this point you may ask directly about the salary and benefits if you do not yet have this information. Then request twenty-four hours (or more if you need it) to review the complete package.

During your twenty-four hours (or however long you have), carefully consider the entire offer: career opportunity, chances for advancement, professional development opportunities, potential new connections, start date, and of course, salary and other benefits. If you have not already conducted research on salary ranges for your field and position, do this now via websites such as Salary.com, PayScale.com, and GlassDoor.com.

Next, choose two aspects of the job opportunity and offer that are most important to you and that you would like to discuss further. For example, you may decide that you would like more money than initially offered and a flexible schedule, such as working one day from home per week.

Reach out to your contact at the end of the review period, and request to speak by phone or in person to discuss the offer further. When you speak with him/her, reiterate once again your excitement about the opportunity and offer. Then bring up what you would like to discuss. This may be phrased something like:

You: *Thank you again for this exciting opportunity! I have reviewed your generous salary and benefits package, and I would like to discuss two points regarding the offer.*

Employer: *Sure, what would you like to discuss?*

You: *First, I really appreciate the salary offer. However, based on my research and my X, Y, Z skills that I bring to this position, I was expecting to make something more along the lines of _____. [Pause and wait for employer's response]*

Employer: *[Gives a yes or no or gives a counter-offer. Note that the employer may need to speak with someone else for approval and get back to you]. You said there was something else you would like to discuss?*

You: *Yes. The other point I would like to ask about is working one day from home each week. During this time, I would focus on X, Y, and Z work, which I find I can most efficiently complete in my home office. I had this arrangement at my previous job, and it worked out very well.*

Before the negotiation, you will want to think through how you will respond to the employer saying yes, no, or giving a counter-offer. What is acceptable to you? At what point will you turn down the offer? Keep in mind that if you have made it to this juncture, the employer is usually enthusiastic about bringing you on board and wants to please you. Thus, they are going to try to find some way to work with your requests. However, sometimes the employer's hands are tied, and they truly do not have much room for negotiation. Always attempt to negotiate, especially with salary. It is almost always the case that the employer has offered you a lower salary than they can, because they expect you to negotiate. As the saying goes, don't leave money on the table. Ask for what you are worth.

Once you have come to an agreement, thank the employer and request a written offer including your start date, salary, and any other terms you agreed upon. Review the written offer carefully, and if there are any sections or legal terminology that you do not understand, be sure to have this clarified before you sign anything. Once the document is signed, you have an official agreement.

If you don't get the job

Although you may not hear from the companies to which you submit a job application, if you are interviewed, it is common for employers to notify you of next steps or that they moved on with another candidate. However, the amount of time it may take to make a decision can vary greatly. There are many factors that can impact the length of a search and the interview process. The final candidate might need to be reviewed by HR to ensure that the hiring manager adhered to the company's policies during the interview and hiring process. The hiring manager's boss may have put a hold on the search due to budget issues. An important team member may be on vacation for some time. And the list goes on.

If the employer finally reaches out and shares that you are not the final candidate, be gracious and thank them for the opportunity. You may ask at this point if they have any feedback for you on your interview. Often employers will give you a very general response, such as, "The other candidate was a better fit," but sometimes they will be more candid.

INTERVIEWS FOR FACULTY POSITIONS

In the academic job interview process, most universities and colleges will have a search committee that directs the review of applications and interviews for a particular faculty position. The committee will review all applications and select a group of candidates to move to the next phase.

In an academic job interview, the goal of those faculty who are interviewing you is to assess your fit for the department in terms of research, teaching, service, and what some might call “collegiality.” Departments want to find someone who is not only a strong researcher and teacher, but someone who will be a good colleague and who is a good match for the department, its mission, and its students.

In many fields, the academic job interview process takes place in two rounds. The first round is a short, thirty-minute to one-hour interview that takes place sometimes by phone, sometimes at a professional conference, or, increasingly, via Skype or similar services. The second round is usually a full day or two-day visit to a campus.

Preparing for Your interview

For any type of academic interview—whether by phone or video, or in person at a conference or on-campus—you will want to have prepared as best as possible.

- Research the curriculum, department, institution, and faculty so that you understand the institution and department’s culture, priorities, needs, strengths, and gaps. Look into publications of the department’s faculty members and learn about the research areas the department is emphasizing. Ask your adviser and others if they know the program. Know your own strengths and what you offer this department. How do you stand out? What makes you the best fit for this position? What gaps in the curriculum could you fill? What courses can you teach right away?
- Prepare to answer common interview questions. Get comfortable talking about your research and dissertation, teaching experience, future research plans, and interest in the particular institution to which you are applying. In addition, be prepared to talk about your work with those who are in your area of specialization as well as administrators outside of the department.
- Prepare questions to ask faculty, students, and other administrators. Make sure these questions build on the research you have conducted on the institution and department. In other words, the questions you ask should not be easily answered by an internet search.
- Practice interviewing—either with faculty from your department or with a career adviser (or both)—so that you can talk about these things fluidly and with confidence.

Different Types of Interviews

Telephone/Video Interviews

- When you schedule the interview, find out who will be on call; in addition to getting the contact information for the interview, get a name, email, and number of someone you can reach in case something should go awry.
- Choose a setting where you will not be interrupted by others and there will not be any background noise.
- For phone conversations, you can have materials in front of you. However, be careful not to shuffle papers during the call or read directly from the documents.
- For a video interview, dress professionally and make sure the background of your setting is not distracting (e.g., messy room). Check your lighting and screen appearance, if possible. Practice the interview on video ahead of time.

Conference Interviews

- These interviews are typically brief, lasting twenty minutes to one hour. Therefore, you must get across your qualifications concisely but at the same time be memorable.
- Bring extra copies of your CV, course syllabi, teaching evaluations, and other documents, just in case you need them.
- When you schedule the interview, find out whether you will be interviewed by one faculty member or a group and who they will be.
- If you have the good fortune of having multiple conference interviews, do not overschedule yourself and allow time between interviews so that you can take a break and get to where you need to go.

Campus Interviews

- These interviews are usually one to three days long. As with other interviews, if possible, get the schedule, logistics, the names of those with whom you will be meeting, and so on ahead of the interviews so that you can thoroughly prepare.
- If you will be presenting or teaching a class, be sure to get the specifics for each situation. Who will be present? How long do you have? What audiovisual and computer equipment will be available to you?
- You will most likely have a packed schedule, including meetings with faculty, deans, and students. You may go on a tour of facilities, teach a class, have lunch and dinner with faculty and administrators, and attend other social events.
- Be ready to talk about your research to anyone and everyone. Develop a cocktail party version of your research and brief personal introduction.
- Your job talk will be one of the most important aspects of the campus interview, as it will be your chance to share your research and demonstrate your teaching style. Be sure to present in a way that will appeal to a wide audience who may not be familiar with your area. Practice your talk with your adviser and other graduate students.
- Know that at some teaching-focused institutions a teaching demonstration may take the place of a research-based job talk.
- Engage energetically with each new person you meet. It will be the first time that person has heard about you and your research, even though you have been talking about it all day.
- Have extra copies of your CV and other materials that you submitted to the search committee. You might also bring samples of syllabi for courses you designed, abstracts of articles, dissertation abstracts, and so on.
- Be sure to ask about the tenure process, the teaching load, and any other professional matters that are important to you. You will need this information in order to make a decision about the position if it is offered to you.

Sample Interview Questions

Some questions you may be asked include:

- Tell us about your teaching.
- Tell us about your research.
- What contribution does your research make to the field? Why is it important?
- How would you teach our department's introductory courses?
- What is your next project?
- What are your future research plans?
- How do you motivate students?
- How do you feel about teaching required courses?

- In your first semester, you will be responsible for teaching course X. How would you structure it? What materials/texts would you use?
- What would you do to encourage students to major in our field?
- Do you have any plans for seeking external funding for your research?
- Why are you interested in our department/institution?
- Can you summarize the contribution you would make to our department?
- How would you teach our students (who may be different from CUNY students)?

In addition to being asked questions, it is expected that you will have some questions for those interviewing you. These questions should reflect that you've done some research on the institution and the department. You can't ask: "How many students go here?" Your questions must be more substantial than that (and not easily answered by an internet search).

Here are a few good questions:

- What do you like best about teaching at this institution?
- What are the department's goals for the next five years?
- How does this university support your research?
- What are the service expectations for junior faculty?

Follow Up and Negotiation

After each in-person interview, you will want to send a thank-you email to the person who chaired or hosted your visit or conversation. You do not need to send a note to each person you meet; sending one to your main contact is acceptable. In your note, express your sincere appreciation as well as interest in and enthusiasm for the school and department. You might also reiterate your strengths and how you can contribute to the school.

If you are offered a position, news of this offer may come by email or it may come by phone. Most institutions will first inform you of the salary and other terms of the position, and follow this up with a formal letter of offer. Please do not feel that you must accept a position the moment it is offered to you. Thank the person who has made the offer, express enthusiasm for the position, and ask for time to decide. Then, you will think carefully about the offer, and set up another time to negotiate the terms.

Negotiating a faculty job offer is a complex process. You will likely want to ask for a higher salary and the institution may or may not be able to accommodate this request. You might also negotiate the following depending on the type of institution that has made you the offer: a research and travel budget; start date; teaching load and schedule; funds for moving expenses; employment opportunities for a partner; service load. These are just a few examples. It can be good to conduct your follow-up conversation over the phone. Afterwards, you can send an email to confirm newly negotiated terms. It is difficult to give more than general guidelines for negotiating a faculty offer, as each job candidate and each institution are unique. Talk to your adviser and committee about what you might ask for, or make an appointment to come to our office.

SAMPLES

- ▶ The samples here were all provided by current GC students or recent graduates, all of whom used them to secure gainful employment. These are not perfect documents; yet, they resulted in job offers for the candidates. These documents have been edited to varying degrees of anonymity as requested by their authors.
- ▶ They are not meant to be copied; rather, they are meant to give you an idea of what job search documents look like and how you can create materials that highlight your own unique background and skills.
- ▶ In the case of those alumni who have shared multiple documents, these are organized by candidate so that you can get a sense of how the documents worked together.
- ▶ Not all of the Graduate Center's programs are represented here. Even if your field is not represented, these documents should nonetheless give you an idea of how you might stage your qualifications.
- ▶ If your job search is successful, please consider sharing your documents with us. It is a great way to help future GC students succeed.

Candidate one shared with us a CV, cover letter, research statement, teaching statement, and teaching evaluations. He completed a postdoc at a small college before moving to a tenure-track position at a small liberal arts college. These documents are from his second search. He has since moved to a research one institution.

J. CANDIDATE

Address • Phone • candidate@gc.cuny.edu • www.candidate.org

EDUCATION

Ph.D. Candidate in Environmental Psychology, The Graduate Center, City University of New York, expected April 2011.

Visiting Scholar, X Institute, Y University. City, Country, 2010 - 2011.

M.A. in Psychiatry and Religion, ABC Seminary at XYZ University. City, State, May, 2004. High honors.

B.A. in Geography and Urban Studies, X College. City, State, 1999.

PUBLICATIONS

BOOKS

Candidate, J., A. Author, B. Author, C. Author, and D. Author. 2012 (In Preparation). *Book Title*. New York: Routledge.

ARTICLES

Author, A.B., D.C. Author, and J. Candidate. 2011 (Under Review). Article Title. *Journal Title*.

Scholar, S., and J. Candidate. 2010 (In Press). Article Title. *Journal Title* [75th Anniversary Issue].

ABC Research Collective. 2009. Article Title. *Journal Title*, 2(2):101-4.

[Four additional article listings follow]

BOOK CHAPTERS

Candidate, J. 2012 (Under Review). Chapter Title. *Book Title*. Bloomington, IN: Indiana University Press.

Author, S.M., G.T. Author, and J. Candidate. 2012 (Under Review). Chapter Title. *Book Title*. London: Ashgate.

Candidate, J. 2012 (In Preparation). Chapter Title. *Book Title*. New York: Palgrave Macmillan.

BOOK REVIEWS

Candidate, J. 2009. Review of *Book Title* by Jane Author. *Journal Title*, 16(3): 353-4.

Candidate, J., and Y. Author. 2008. Review of *Book Title* by J.K. Author. *Journal Title*, 40(2): 505-6.

Candidate, J. 2007. Review of *Book Title* by John Author. *Journal Title*, 36(4): 341-2.

ENCYCLOPEDIA ENTRIES

Candidate, J. 2008. "Entry Title" in *Encyclopedia of ABC* (eds. J. Doe, M. Author, and M. Writer). City, State: XYZ Publications, 737-8.

HONORS, GRANTS, AND FELLOWSHIPS

German Chancellor Fellowship, Alexander von Humboldt Foundation, 2010 - 2011.

Instructional Technology Fellow, Macaulay Honors College CUNY, 2009 - 2010.

Woodrow Wilson Dissertation Fellowship in Women's Studies, Woodrow Wilson National Fellowship Foundation, 2008 - 2009.

[Sixteen additional honors, grants, and fellowships listings follow]

TEACHING EXPERIENCE

Visiting Adjunct Professor, Class Title. Interior Design Department, Name of Institute. 2007 - 2008.

Visiting Adjunct Professor, Class Title. Geography Department, Name of College. 2005.

RELEVANT WORK EXPERIENCE

Instructional Technology Fellow, X College CUNY. 2009 - 2010.

Writing Fellow, Writing Across the Curriculum, Y College CUNY. 2007 - 2009.
 Research Assistant, ABC Group. New York, 2006 - 2008.
 [Four additional work experience listings follow]

INVITED LECTURES

Candidate, J. 2009. "Lecture Title." Geography Department, Name of University, City, State.
 Candidate, J. 2009. "Lecture Title." Women's Studies Department, Name of College CUNY.
 Candidate, J. 2005. "Lecture Title." ABC College Club of New York City.
 [Two additional invited lecture listings follow]

PROFESSIONAL PRESENTATIONS

PAPERS

Candidate, J. 2011. "Paper Title." Name of Session, Research Committee Title, International Association Title, City.
 Candidate, J. 2011. "Paper Title." Conference Title, City.
 Candidate, J. 2011. "Paper Title." Conference Title, ABC University, Country.
 [Twelve additional paper listings follow]

PANELS

Scholar, A., D. Scholar, C. Scholar, J. Scholar, J. Candidate (discussant), and S. Scholar. 2010. "Panel Title." Conference Title, Center for XYZ Studies, CUNY Graduate Center.
 Candidate, J., M. G. Scholar, G.L. Scholar, B. Scholar, K. Scholar, and K. Scholar. 2010. "Panel Title." Association of ABC, City.
 Scholar, C., D. Scholar, J. Candidate (discussant), and J. Scholar. 2010. "Panel Title." Name of Conference, City.
 [Eight additional panel listings follow]

CONFERENCE LEADERSHIP

Co-Organizer, Theme of Paper Sessions, "Title." With A. Scholar and S. Scholar. Conference Title, City, Country, 2011 (forthcoming).
 Co-Organizer, Paper Session, "Title." With M. Scholar. Association ABC, City, 2010.
 Organizer, Paper Sessions: "Title." Association XYZ, City, 2009.
 [Seven additional conference leadership listings follow]

RESEARCH EXPERIENCE

Principal Investigator, Independent Research: "Research Project Title." Department, CUNY Graduate Center, and Department, University Name. 2010 - present.
 Principal Investigator, Dissertation Research: "Research Project Title." Department, CUNY Graduate Center. 2007 - 2010.
 Research Assistant, XYZ Research Group, Name of Center, CUNY Graduate Center. Principal Investigator: Jane Doe. 2006 - 2008.
 [Seven additional research experience listings follow]

UNIVERSITY & ORGANIZATIONAL SERVICE

Member, Name of Committee, CUNY Graduate Center, 2010 - present.
 Mentor, ABC Fellowship for XYZ, CUNY Baccalaureate Program, 2009 - present.
 Member, Advisory Board of ABC Program, CUNY Graduate Center, 2008 - 2010.
 [Fourteen additional service listings follow]

RESEARCH INTERESTS

Critical geography; geographic perspectives on the spatiality and economies of women's gender and sexuality, particularly lesbians and queer women; urban studies; methodologies of qualitative mapmaking; power, privilege, and justice; queer theory and feminist theory; qualitative methods and analysis

EDITORIAL BOARD

Member, *Journal Title*, 2007 - 2010.

JOURNAL PEER REVIEW

Antipode: A Journal of Radical Geography

Gender, Place and Culture

Transformations: The Journal of Inclusive Scholarship and Pedagogy

ORGANIZATIONAL MEMBERSHIPS

American Studies Association, 2009 - present.

Society for the Psychological Study of Social Issues, 2009 - present.

Urban Affairs Association, 2009 - present.

[Four additional membership listings follow]

LANGUAGES

German (intermediate)

REFERENCES

Name of Professor, Professor of Geography and Women's Studies in Environmental Psychology,
CUNY Graduate Center, phone number, email

Name of Professor, Distinguished Professor of Social Psychology, CUNY Graduate Center, phone
number, email

Name of Professor, Associate Professor of Geography and Women's Studies, Pennsylvania State
University, phone number, email

[One additional reference follows]

X College Letterhead

[date]

Chair, Digital Studies and Social Justice Search Committee American Culture
R1 University
123 Street
City State Zip

Dear Chair of the Search Committee,

I am pleased to submit my application for the position of Assistant Professor of Digital Studies and Social Justice in the [Name of Department] at the R1 University. I am a cultural geographer engaged in research on the digital and urban dimensions of queer spaces. My doctorate in [Program] informs my critical approach to American studies, which is grounded in the humanistic social sciences with an emphasis on social justice. I believe that my teaching and research, focused on digital studies and methods, queer theory, and gender and LGBTQ studies, will complement the goals of your department.

My own work challenges the notion of the oppressed as invisible by demonstrating alternative ways that marginalized groups produce and sustain social spaces in urban and digital environments. I have done this through my publications: multiple peer-reviewed articles and book chapters published to date, and the co-edited, interdisciplinary volume, [Title]. Based on research from my dissertation, my current book project is [Title]. It is a historical geography of contemporary lesbian and queer society and economies in New York City, drawing upon in-person and online mixed methods with lesbians and queer women, and archival research spanning the same period. Rather than taking the traditional approach to LGBTQ spaces as merely bars, neighborhoods, and cities, I put forward new theoretical arguments around the production of queer urban space foremost through the space of the body. This theoretical contribution to American studies affords a way to argue against labeling these women as “invisible” while challenging visibility politics as the best solution for securing justice in the city. Portions of this project are forthcoming in *Journal 1* [URL] and *Journal 2* [URL]. Academic presses at Duke and Columbia, among others, have expressed interest in reviewing the book, which I will complete this spring.

My new research project, [Title], extends this earlier research into GIS and geoweb mapping techniques and other data visualizations. The [Title] emerged from over 3,000 NYC-based places that I collected and mapped from archives of lesbian-queer organizational records and media publications spanning 25 years. To my knowledge, each dataset is the largest of its kind in existence and the only “big data” available on LGBTQ urban spaces. The range and breadth of these data inform my design of the participatory, interactive [Title] web-interface in which LGBTQ people can share their stories online in their own words and images. The [Title] will be a unique contribution to community planning efforts in cities across the US, and I will continue to analyze this dataset as it grows in order to publish findings with academic audiences. For an in-progress glimpse into the project, see [URL]. My interest in queer digital studies led me to organize, with [John Doe], the [Workshop Title] at W University in association with the [Name of Institute], the first gathering on this topic from which new networks, projects, and ideas continue to grow. Given my strong record of publication and the focus of my work on how digital cultures can reflect and affect inequalities, I am confident that I can make significant contributions to R1 University’s innovative research program.

Like my research, my teaching is inspired by a humanistic social science perspective that applies theoretical concepts to real world issues, using the actual practice of research to bridge the gap

between urban, digital, and classroom environments. As a member of a new initiative of [Studies] at X College, I collaborated on digital humanities courses, while developing an interdisciplinary approach to studying digital society in a liberal arts environment. In my course [Course Name], students work in groups of interrelated interests and then individually scrape data on a social justice hashtag of their choice, including topics such as #hashtag, #hashtag, #hashtag, #hashtag, and #hashtag. The curriculum I developed bridges cutting-edge debates on topics such as privacy and surveillance to processes of gathering, cleaning, and organizing social media data. I and my co-instructor then guide students to produce data visualizations in applying spatial, statistical, and network analysis software to their data. Students draw upon critical theoretical approaches to new media and society to develop arguments from their graphs and maps. For the outcomes of the students' work, see [URL]. My students comment that they are excited to learn about the social sciences in ways that connect to the material and digital spaces of their everyday lives. As with all of my teaching, this course extends students' abilities to critically examine the social structures that inhibit and enhance social justice in urban and digital spaces.

I have had the opportunity to involve myself in the daily life of a leading undergraduate institution like the [Name of College] and a cutting-edge graduate program like [Name of Program]. These experiences have allowed me the chance to get to know and mentor my undergraduate and graduate students and graduate peers as individual scholars with their own passions, intellectual investments, and insights into the issues we study together. My range of teaching experiences have prepared me to lead courses on American studies, digital studies, urban studies, social stratification, and LGBTQ studies. At R1 University, I would be enthusiastic to teach in any of these areas as needed, and to develop new courses for [Name of Program] and the [Name of College], as part of the XYZ program as well as those that support the college's relationship with nearby communities.

As a scholar whose work draws heavily on both digital studies and studies in the material world, I believe strongly in the importance of meaningful engagement across disciplinary boundaries to work toward social justice. The panels I have organized at major conferences and talks given with diverse programs reflect this commitment. These include my upcoming talk in [Program] at Y University; and recent talk in the [Program] at Q University and consistent participation in the American Studies Association meetings. This dedication also emerges in my work organizing on-campus events with students such as hackathons, which bring professors and students together in an informal space to work on all things data. Furthermore, I see teaching and research as a practice of public engagement. As one of 18 invited scholars, I helped to launch the US LGBT Advisory Council of [Government Agency] that offers direction for the selection of future national LGBTQ historic monuments. These have been galvanizing experiences for me, both as a teacher and as a scholar. I look forward to being a part of a warm and engaged community that also extends its research to the public.

I would be honored to both lead and learn as Assistant Professor and join the community of scholars at R1 University where I can grow as a tenured faculty member. Please let me know if you would like any further information. Thank you for your consideration of my application.

Sincerely,

J. Candidate

J. Candidate
Research Statement

Unable to share their stories in the mainstream public eye, LGBTQ lives and spaces were once regulated to the margins of American cities. While the Internet and social media offer new platforms for research into LGBTQ experience, digital spaces also provide a forum to engage the public in thinking collaboratively about patterns of urban oppression. My research is a lifelong project that challenges the notion of the urban oppressed as invisible by demonstrating alternative ways that lesbian, gay, bisexual, trans*, and queer (LGBTQ) people produce and sustain their culture and economies in urban and digital environments. Drawing upon archival and qualitative research, my investigations produce a more nuanced understanding of the relationship between queer resistance and the production of urban and digital spaces.

Current Research & Writing Project

My current writing project is a book-length manuscript, *[Book Title]*, which will be the first lesbian history of New York City and the only contemporary queer history of this LGBTQ metropolitan hub. *[Book Title]* is a historical geography of contemporary lesbian and queer society and economies in New York City. Based on research from my dissertation, my arguments draw upon qualitative in-person and online mixed methods with lesbians and queer women, as well as archival research spanning the same period. Through analysis of interview transcripts, mental maps, archival materials, and the drafting of geographic information systems (GIS) maps, I reveal the key role that lesbians and queer women play in the decades of gentrification throughout the city. My work rethinks traditional approaches to the study of LGBTQ spaces that presume processes of territory-making lead only to liberation. Instead I suggest that these women's productions of urban space take the form of *constellations*, whereby material and imagined places understood as lesbian-queer serve as the nodes between which participants draw connections to resist urban systems of oppression through their bodies. This queer theoretical contribution affords a way to argue against simply defining lesbians-queer women and their spaces as "invisible" while challenging visibility politics as the best solution for securing justice in the city. Portions of this project are forthcoming in *[Publication Title]* (URL) and *[Publication Title]* (URL). To date, Duke University Press, Columbia University Press, University of California Press, and Rutgers University Press have expressed interest in reviewing the book, which I will complete this spring.

LGBTQ people have long been denied the ability to define and share their histories in their own words. As such, my new research project, the *[Name of Project]*, responds to this silencing of the oppressed by expanding my earlier research to create connections between LGBTQ spaces across urban centers. This new work involves GIS and geoweb mapping techniques, graph analysis, and other data visualizations. The idea for the *[Name of Project]* emerged from over 3,000 NYC-based, places and events that I collected from lesbian-queer organizational records and publications spanning 25 years. Based on my expertise in LGBTQ archives throughout the US, I believe this dataset to be the largest of its kind in existence and the only "big data" datasets available on lgbtq urban history to date. These data inform my design of the *[Name of Project]* web-interface meant to encourage participation in *making* a public history of our cities' oppressed—in NYC and beyond—by placing their stories to maps, especially in regards to sexuality and gender. *[Name of Project]* is a participatory, living archive that will eventually provide all LGBTQ people an interactive space to share their stories in their own words and images on both web and mobile platforms.

Future Research & Writing Project

My next project will bring together the findings about these maps and other data visualizations. The aim of this volume, *[Volume Title]*, will be to address notions of visibility politics for LGBTQ people through the graphs and maps I am making as a part of the *[Name of Project]*, some of which can be found at *[URL]*. This book will incorporate findings from my research on Berlin lesbian-queer spaces that I conducted from 2010 to 2011 as *[ABC Fellow]*. Over time, I will write on other cities from which *[Name of Project]* sheds new light on practices of queer urban resistance and resilience. This volume will be a contribution to the work in place history, cities, and queer theory and, like my previous work, engage with the work of American studies theorists including Lisa Duggan, José Esteban Muñoz, Jack Halberstam, and Dean Spade.

Throughout my future body of work, I am keen to examine what it means to (data) visualize and (socially) visibilize the invisible. Crowdsourcing data with an eye toward social change affords innovative ways to constantly refine our ability to efficiently plan and design urban spaces. All of my projects will continue to collect and share findings online in order to extend research not only to a wider academic audience but also to share knowledge with the public sphere. My first book is also evidence of my commitment to make and continue to develop knowledge with the public. *[Book Title]* (Routledge 2014), which I co-edited with *[names of co-editors]*, does not end on the page. Instead, the *[Book Title]* has a web presence at *[URL]* with further recommended reading lists and open access copies of the section introductions that already has an impressive readership online and in print. Over the years, I expect that that theoretical and methodological interests will lead to the development of new participatory digital methods and theories for the field of American studies.

Research Contributions

My research contributes to the fields of American Studies, Digital and Computational Studies, LGBTQ Studies, and Urban Studies as it uncovers new structures of gender and sexual inequality as well as new forms of resistance and resilience within everyday life. Not only will I continue my work honing and developing qualitative and queer theories and methods for the field of American Studies at *[ABC University]*, but I will also elaborate on new spatial uses for digital methods that increase our ability to put such ideas into the hands of those who need them most. Because of my research background, I am eager to join the *[ABC University]* *[Name of Department]*, where I can contribute to programs that share my intellectual priorities.

Teaching Philosophy

My teaching is inspired by the same commitment to critical social science inquiry on behalf of social justice that propels my research. I have honed my pedagogy through my teaching endeavors, advisement of undergraduate and graduate students, and collaborative research, lecturing in both large courses and smaller seminars. Within the classroom, I employ a conversational lecture style and use small and large group discussions in order to encourage students to learn not only from me, but also from one another. My pedagogical philosophy engages students with a practice-oriented approach to academic exploration. This method of teaching encourages students to apply theoretical concepts to everyday urban issues, cutting-edge technologies, and scholarly debates and papers in the actual *practice* of research. Students continue to use the theoretical concepts and research method techniques I teach them in other courses, internships, and in their future careers; most importantly, they find these lessons to be empowering. In the classroom, online, and in their everyday lives, my students learn to work individually and collaboratively to develop their technology and writing skills in order to become critically engaged citizens of the world.

Classroom Teaching

In each of my courses, I incorporate critical social science theories, methods, and approaches essential to a robust education. Alongside the *[Name of Course]* course mentioned in my cover letter, I have been tasked with creating other core courses for the new Digital and Computational Studies Initiative at *[Name of]* College. Building on my experience teaching within the diverse CUNY community, I teach courses that use innovative technologies to foster diversity in students' critical thinking skills by embracing community-based research. This fall I am teaching the *[Name of Course]*, a course where students conduct individual research using mixed methods around social issues in *[City, State]*. I guide students learning the rudimentary skills of geographic information systems (GIS) and teach them to develop their own datasets to turn their findings into interactive, online GIS maps that we will share with the city and its citizens. The final outcomes will be a series of policy recommendations that address urban problems through technology a la "smart city" thinking, and produce new online, open datasets for the public. My all-time pedagogical goal is to offer this course each year about one city, such as *[City]*. Over time, I envision that my work and my students' work about that city will accumulate into a multi-generational community of student scholar-activists; a series of online and open datasets and data visualizations; and longitudinal reports and publications of use to local community groups fighting injustice.

Previously, I taught *[Name of Course]* as a seminar with the *[Name of Center]* at the CUNY Graduate Center. Over 230 students online from four continents and 55 in-person students were able to enroll and engage with and in scholarly work on LGBTQ studies via the web and social media. I reflected on this process of queering the pedagogy of the increasingly popular massive, open online course (MOOC) course model in a recent paper in the *[Journal Title]* (URL). Together, these courses speak to my ability to lead the particular combination of small classes in a large institution that the RC emphasizes. These courses extend students' abilities to critically examine how urban and digital spaces shape and affect everyday life. At this crucial moment in the ever-shifting terrain of knowledge production, I have advanced my thinking about the ways in which

innovative critical social science approaches to technology can foster collaboration and understanding as tools rather than answers in and of themselves.

Undergraduate & Graduate Advising

As an advisor and mentor to my students throughout my teaching career, I have offered support, instruction, and advice on theses, projects, curriculum, and career options. I oversee a number of independent projects at Bowdoin, ranging from network analysis of immigration reform discussions on the social media platform Twitter, to coding JavaScript plugins for participatory interfaces for use with the online GIS platform Mapbox. Students also reach out to partner with me on publications that extend their research as well as my own. I am collaborating with two students, and the resulting co-authored papers— in preparation for the publications [*Publication Title*] and [*Publication Title*—contribute to theorizing of the spaces of social media. I would also welcome students to work with me on my projects and publications at [Name of University], and be open to partnering with my faculty colleagues on research as well.

At the graduate level, I was a highly regarded adviser to masters-level design students at [Name of College] as well as to many of my social scientist and humanities Ph.D. students at the CUNY Graduate Center. Teaching and mentoring graduate students was an outgrowth of my work as Project Manager of [Project Title], a [Name of Foundation] grant and research initiative. The project works with scholars who examine issues of social inequality to help them learn how to use digital analysis and social media to extend and publish their research in new ways. As part of [Project Title], I led a team of 16 graduate students and faculty to collaboratively develop the participatory, open, online graduate course, [Name of Course] (URL). I continue to correspond with many of the graduate students I oversaw about the digital elements of their research. Advising and mentoring my graduate peers is a practice I have enjoyed since co-founding the now ~200 member CUNY Graduate Center [Name of Collective]. The collective invites prominent social scientists for talks and master classes, organizes conferences, and hosts conference paper practice sessions. The time I spent with [Project Title] and the Collective makes me well suited to support the scholarly development of graduate students and their cutting-edge endeavors, such as the Digital Environments Workshop.

My dedication to academic justice also extends beyond the material realm of the academy; this fall I am leading an international hackathon to update the technology, language diversity, and national diversity of the twenty-two year project of the [Name of Bibliography] (URL). I have also personally offered a number of workshops on grant writing and proposal development for my colleagues in the social sciences and humanities, all of which are based on my years of proven ability to secure funding. I am eager to continuing mentoring and collaborating with students whose insights and passion about our work I find to be inspiring.

To conclude, whether in small classes or large, I am dedicated to bringing the insights of communications to students' lived experience. I feel confident that my teaching fits in well within [Name of University]'s mission to forge connections between liberal education and democracy and will complement the existing strengths of both the [Name of Department] and the [Name of College].

J. Candidate
Recent Teaching Evaluations

| Mean scores for COURSE 1234 – Course Title – Spring 2014 – 35 enrolled students | |
|--|----------------------------------|
| | <i>(1 = poor, 5 = excellent)</i> |
| Overall – instructor’s teaching | 4.7 |
| Overall – course (with co-instructor) | 4.4 |
| | <i>(1 = poor, 5 = excellent)</i> |
| Instructor effectively made use of class sessions to advance learning | 4.5 |
| How helpful was instructor feedback | 4.6 |
| How helpful were communications with instructors | 4.8 |
| Accessibility of instructor outside of class | 4.8 |

Qualitative evaluations (scanned written evaluations available in a PDF)

“I was exposed to new ideas and information that helped me to see what it is that I truly love and want to study. I have developed more skills in this course than any other at College X.”

“Incredibly knowledgeable and incredibly caring about her students.”

“Every lecture was interesting, exciting, innovative.”

“Insightful, helpful, and critical comments.”

“Extremely approachable and genuinely excited about student work and collaboration.”

“Thoughtful, engaged, and able to send students down the most helpful paths.”

“The content was awesome. I loved how it made technical concepts accessible to everyone.”

“Made me feel like I was learning how to be a real person, not just a good student.”

“Smart, exciting, easy to talk to. Makes every single aspect of course compelling and fulfilling. Made me feel sure of myself and my goals academically.”

“All around possibly one of the best faculty members I’ve had thus far.”

Candidate two shared a CV, cover letter, and teaching philosophy. He accepted a tenure-track position at a public comprehensive college.

BRIAN R. CANDIDATE

Address, Brooklyn, NY 11218 123-456-7890 candidate@gmail.com

EDUCATION

- The Graduate Center, City University of New York:** New York, NY
Ph.D. Program in Sociology (focusing on Education) 2011-Present
Dissertation Defense: Nov. 6, 2014
Dissertation Title: [Title]
Dissertation Committee: Professor Name (Chair); Professor; Professor; Professor
- M.Phil. in Sociology*
2014
- Teachers College, Columbia University:** New York, NY
M.A. in Social Studies with Initial Teacher Certification 2005
Teachers College Scholarship
- Washington University in St. Louis:** St. Louis, MO
B.A. in History and African/Afro-American Studies; Minor in Political Science 2003
Magna Cum Laude Honors
Honors Thesis: [Title]
- St. Lawrence University Kenya Semester Program:** Nairobi, Kenya 2002

PUBLICATIONS

- Candidate, B. & Co-Author (in press). Obstacles to Student Civic Engagement in Public Education: A Response. *Democracy and Education*.
- Candidate, B. (2013). Improving Students' Critical Thinking and Classroom Engagement by Playing the Devil's Advocate. *Theory, Research, and Action in Urban Education*, 2(1).
- Candidate, B. (2013). Book Review of 'The Bully Society: School Shootings and the Crisis of Bullying in America's Schools.' *Social Problems Forum*, 44(1).
- Candidate, B. (2007). Making a Difference: How Teachers Can Positively Affect Racial Identity and Acceptance in America. *Social Studies*, 98 (5): 209-216.

PUBLICATIONS UNDER REVIEW

- Candidate, B. & Co-Author (Revise and Resubmit). Schools Matter: The Positive Relationship between NYC High Schools' Learning Environments and Student Academic Progress.
- Candidate, B. (Under Review). The Need for Classroom Management Coursework in Teacher Education Programs.

Candidate, B. (Under Review). From Discipline to Dynamic Pedagogy: Re-Conceptualization of Classroom Management.

PUBLICATIONS IN PREPARATION

Co-Author & Candidate, B. (In Preparation). School Climate for Academic Success: A Longitudinal Multilevel Analysis of School Climate and Student Outcomes.

CONFERENCE PRESENTATIONS

Candidate, B. (2014). Classroom Management as Creative Positive Learning Environments. *Invited Paper at the National Network for Educational Renewal Annual Conference in Cincinnati, OH.*

Candidate, B. (2014). “Managers” in the Classroom: The Impact of Classroom Management Coursework in Teacher Education Programs. *Invited Poster at the Annual Meeting of the American Educational Research Association in Philadelphia, PA.*

Candidate, B. & Co-Author (2014). Schools Matter: The Positive Relationship between NYC High Schools’ Learning Environments and Student Academic Progress. *Invited Paper at the Annual Meeting of the American Educational Research Association in Philadelphia, PA.*

Candidate, B. (2014). Purposeful Pedagogy: Making teaching a meaningful part of entering the field. *Invited Facilitator and Speaker at the Alpha Kappa Delta Teaching and Learning Pre-Conference at the Eastern Sociological Society Annual Conference.*

Candidate, B. (2013). From Discipline to Dynamic Pedagogy: A Re-Conceptualization of Classroom Management. *Invited Paper at the Annual Meeting of the Society for the Study of Social Problems in New York, NY.*

Candidate, B. & Co-Author (2013). School Climate for Academic Success: A Longitudinal Multilevel Analysis of School Climate and Student Outcomes. *Invited Paper at the Annual Meeting of the American Sociological Association in New York, NY.*

Candidate, B. (2013). Re-defining Classroom Management: A Theoretical Framework for the Dynamic Classroom Management Approach. *Invited Paper at the Annual Meeting of the Eastern Sociological Society in Boston, MA.*

Candidate, B. (2012). What is Happening to Pell?. *Invited Paper at the Annual Meeting of the Eastern Sociological Society in New York, NY.*

Candidate, p. 2

Candidate, B. (2012). Student Residential Mobility, Well-Being, and Student Achievement. *Invited Paper at the Annual Meeting of the Eastern Sociological Society in New York, NY.*

Candidate, B. (2012). Occupy Wall Street and the Future of Political and Economic Reform. *Organizer of Presidential Panel Session at the Annual Meeting of the Eastern Sociological Society in New York, NY.*

Candidate, B. (2010). The Social and Economic Implications of Gaining Independence from One's Colonizer in the Modern World: The Effects of Colonization on South Africa and Tanzania. *Invited Paper at John Jay College's 9th International Conference in Marrakesh, Morocco.*

GRANTS & HONORS

Dissertation Year Fellowship, The Graduate Center, CUNY - \$22,000

Ford Foundation Dissertation Fellowship Honorable Mention

Enhanced Chancellor's Fellowship, The Graduate Center, CUNY - \$93,000

Honorary Colonel of Kentucky, for Outstanding Teaching of Civic Education

2010 Teacher of the Year, Urban Assembly School of Design and Construction

Doctoral Student Research Grant, The Graduate Center, CUNY - \$1,500

Doctoral Student Council Grant for Pedagogy Workshops, The Graduate Center, CUNY (Awarded Three Times) - \$350 and \$750 twice

Conference Presentation Support Grant, The Graduate Center, CUNY for the *AERA Annual Conference & NNER Annual Conference* - \$300 (twice)

REPORTS

Co-Author & Candidate, B. (2013). Generation Citizen and Student Efficacy. *Prepared as a Process Evaluation for Generation Citizen*, July 2012.

Co-Author & Candidate, B. (2012). An Evaluation of the Mechanisms Linking Generation Citizen's Classroom Inputs to Student Outcomes. *Prepared as a Process Evaluation for Generation Citizen*, July 2012.

Co-Author & Candidate, B. (2012). Integrating the Blue Engine Model into High School Classrooms: An Evaluation of Lead Teachers' Experiences. *Prepared as a Process Evaluation for Blue Engine*, April 2012.

Candidate, p. 3

UNIVERSITY TEACHING EXPERIENCE

Hunter College, City University of New York: New York, NY 2011-Present
Dept. of Curriculum and Teaching and Dept. of Sociology
Adjunct Lecturer: *Courses Taught:* Lead Adjunct for Adolescent Social Studies Curriculum and Methods; Social Studies Field Supervisor for B.A./M.A. program; Sociology of Education; Introduction to Sociology.

John Jay College of Criminal Justice: New York, NY 2009 – 2010
Dept. of Latin American and Latina/o Studies
Adjunct Lecturer: *Courses Taught:* Race, Class, Gender, & Ethnicity in America.

OTHER TEACHING & EDUCATION EXPERIENCE

Eagle Academy at Ocean Hill: Brooklyn, NY 2014-Present
 New York City Department of Education, 6th-12th grade
Social Studies Teacher: *Courses Taught:* Government, 12th grade; Economics, 12th grade;
Supervisory Roles: Instructional Coach for 6th-12th grade Social Studies Teachers; Middle and High School Social Studies Department Chair.

Urban Assembly School of Design and Construction: New York, NY 2008-2011
 New York City Department of Education, 9th-12th grade
Social Studies Teacher: *Courses Taught:* Government, 12th grade; AP US History, 11th grade; Economics, 12th grade; US History, 11th grade; Race in America, 10th-12th grade.
Supervisory Roles: Social Studies Department Chair; Mentor/Cooperating Teacher.

Lloyd Memorial High School: Erlanger, KY 2005-2008
 Erlanger-Elsmere Independent School District, 9th-12th grade
Social Studies Teacher: *Courses Taught:* Race in America; Geo-Economics, 10th grade; AP US History, 11th; Government, 10th grade; World Civilizations, 9th grade.

Curriki—Global Education Learning Community: Washington, DC 2007
Editorial Consultant: Assisted Editorial Staff in improving site functionality, curriculum development and practicality for teachers using this open-source K-12 curricula website.

Sneewitjie Crèche: Nieu Bethesda, South Africa 2004
Volunteer/Teacher: Assisted and led daily activities for two-five year olds, including special needs children. Taught English, created an environment for positive child development, and aided in school fundraising projects.

Veterans (VA) Hospital, Mental Health Division: Portland, OR Summer 2002, 2003
Day Treatment Staff: Implemented and facilitated educational and socialization activities in a milieu-based treatment program designed for Veteran outpatients with persistent and severe mental illness. Part of a multidisciplinary team.

RESEARCH INTERESTS

Teacher Education; Urban Education; Social Studies Education; Pedagogy; Sociology of Education; Teaching and Learning; Culturally Responsive Classroom Management; and Race, Gender, and Class.

RESEARCH EXPERIENCE

The Graduate Center, City University of New York: New York, NY 2011-2013
Dept. of Sociology, Professor Paul Attewell

Gates Foundation Academic Momentum Project Researcher: Assist in qualitative research and analysis to assess academic momentum for CUNY community college students as well as creating and maintaining the project's website.

Research Assistant: Conducted qualitative and quantitative research, writing, and editing for various research projects in sociology of education.

Glass Frog, Non-Profit Research Consultancy: New York, NY 2012-2013
Contracted Researcher with Blue Engine, Educational Non-Profit: Conduct qualitative research in three New York City schools to evaluate the effectiveness of Blue Engine's educational programs.

Contract Researcher with Generation Citizen, Educational Non-Profit: Conduct qualitative research in multiple New York City schools to evaluate the effectiveness of Generation Citizen's educational programs.

Teachers College, Columbia University: New York, NY 2004-2005
Professor Anand R. Marri, Program in Social Studies
Research Assistant: Compiled research, analyzed data, and edited articles focusing on how technology fosters democracy in Social Studies classrooms in urban schools.

ACADEMIC SERVICE

Theory, Research, and Action in Urban Education: New York, NY 2011-Present
Peer-Reviewed Journal, The Graduate Center, City University of New York
Editorial Board Member: Review and edit articles for this urban education journal.

Purposeful Pedagogy Workshop: New York, NY 2011-Present
The Graduate Center, City University of New York
Co-Founder, Organizer, and Presenter: Organized and facilitated sessions at this full-day pedagogy workshop open to every department within The Graduate Center and other NYC colleges and universities.

Graduate Council: New York, NY 2012-2014
The Graduate Center, City University of New York
Department of Sociology Student Representative: This organization is the academic governing body of The Graduate Center.

Committee on Committees, Graduate Council: New York, NY 2012-2014
The Graduate Center, City University of New York
Student Representative: This committee oversees membership of the Graduate Council's other committees.

Curriculum and Exams Committee: New York, NY 2013-2014
Department of Sociology, The Graduate Center, City University of New York
Department of Sociology Student Representative: This committee governs the department's policies on curriculum and exams.

REVIEWER

Journal of Teacher Education

Theory, Research, and Action in Urban Education

Contemporary Sociology

Social Problems Forum

ADDITIONAL ACHIEVEMENTS

Kentucky House Bill 560 (2008)/HB 155 (2009)/HB 212 (2010): Helped student-written bill on voter education get sponsorship by a state representative. Bill was voted out of the House Education Committee in 2008, and in 2009 and 2010, it was voted out of the House and considered in the Senate.

Kentucky House Bill 432 (2007) / HB 423 (2008): Helped student-written Electoral College reallocation bill get sponsorship by a state representative, which received a committee hearing in 2007. It was resubmitted in 2008 & voted out of the House Elections Committee.

69th District State Representative Congressional Debate (KY) (2006): Organized, facilitated, and prepared students for student-led town hall style state representative debate.

PROFESSIONAL MEMBERSHIPS

American Educational Research Association

American Sociological Association

National Council for the Social Studies

National Council for the Social Studies, College and University Faculty Assembly

STATISTICAL SOFTWARE SKILLS

SPSS; STATA; JMP Pro

Candidate, p. 6

TEACHING CREDENTIALS

New York State Social Studies Teacher 7-12, Professional Certificate

Kentucky Professional Certificate For Teaching Social Studies, Grades 5-12.

AP United States History Certified.

LANGUAGES

French (basic written translation)

NON-ACADEMIC PUBLICATIONS

Candidate, B. (2013). *[title]*. CreateSpace Publishing: New York.

Candidate, B. (2011). *[title]*. *Foliate Oak Literary Magazine*, April 2011.

RECOMMENDERS

[The names, titles, institutions, emails, and phone numbers of three faculty members follows.]

Candidate, p. 7

PhD Program Sociology
365 Fifth Avenue
New York, NY 10016-4309
212.817.8770
212.817.1536 fax
www.gc.cuny.edu



School of Education
Education Building, Suite 100
College X
P.O. Box 1234
2000 Street Rd.
City, ST 01234

Dear Assistant Professor Search Committee:

I write to apply for the Assistant Professor position in the Department of Educational Administration and Secondary Education at College X. As an experienced urban public school social studies teacher, cooperating teacher, department chair, student teacher field supervisor, and teacher educator, I am drawn to X because of its commitment to preparing effective urban educators while collaboratively making positive change within the local urban public schools. I believe my strong academic record, research skills, teaching experience, and commitment to improving middle school education make me a great fit for the Department of Educational Administration and Secondary Education at X.

My academic foundation in teaching and teacher education has prepared me to excel with the diverse student population within X's Educational Administration and Secondary Education department. After earning my Masters of Arts in Social Studies from Teachers College, Columbia University and working for six years as an urban public school teacher in northern Kentucky and New York City, I entered the Graduate Center, City University of New York (GC) to explore the sociological factors impacting secondary students and the preparation of their teachers. To better analyze these factors, I researched and wrote my dissertation, "*Managers*" in the classroom: *The impact of classroom management coursework in teacher education programs*, which I am defending on [date]. My dissertation re-envisioned classroom management – using what I term the Dynamic Classroom Management Approach (DCMA) – and employs a quasi-experimental case study to examine how integrating this nuanced conception of classroom management can help new teachers create positive learning environments in middle and high school classrooms. DCMA was shaped by my academic and professional experiences; it focuses on creating effective pedagogy, accounts for diverse student populations, and uses anti-hegemonic, culturally responsive pedagogy to establish a caring and safe learning environment based on the individual needs of each student. My dissertation found that the integration of DCMA-infused coursework helped better prepare new teachers to create positive classroom learning environments while students who did not receive this coursework entered teaching wishing they had been provided the tools to create such an environment.

Throughout my time at the GC, I garnered qualitative and quantitative research skills that will enable me to excel with a mixed methods research agenda as a professor. As evidenced by my current scholarship – that has been published, is under review in peer-reviewed journals, and has been presented at multiple academic conferences – I have strong research skills, which can be seen throughout my dissertation. For instance, one chapter of my dissertation employed descriptive, regression, and hierarchical linear modeling analyses to demonstrate the relationship between school climate and student academic achievement. Then, the central qualitative study used inductive thematic analysis of in-depth interviews, questionnaires, and student work to demonstrate trends and themes that answered the work's research



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questions. My research skills were honed while working as a research assistant for Paul Attewell and his Gates Foundation funded Academic Momentum randomized control trial. Each of these research experiences has helped me understand the importance of practical research that directly impacts educators. Therefore, upon securing a tenure-track position, I plan to apply for grant funding to expand my dissertation's case study into a large-scale national study – spanning public, private, small, large, urban, and rural schools – that can provide statistically significant findings that might influence teacher preparation classrooms nationally.

My professional research agenda has been significantly shaped by my experiences as an urban public school teacher, cooperating teacher, department chair, student teacher field supervisor, and teacher educator. The past three years, I worked as a field supervisor at Hunter College for 22 adolescent social studies pre-service teachers, guiding them through their middle and high school student teaching and the job search process. Because of my effectiveness as a field supervisor, I was asked to teach Adolescent Social Studies Methods courses at Hunter. Drawing from my professional experiences and research, I designed this course to provide my students with practical strategies they could directly apply to their classrooms. This pedagogy was well received by my students and the Department of Curriculum and Teaching; after my first year teaching the course, I was asked by the department chair to act as a lead adjunct in helping new instructors create their Adolescent Social Studies Methods courses.

My successes in the university classroom can be attributed to my previous work in urban, public school classrooms. In Erlanger, Kentucky, I began to mold my pedagogy around providing students with real-world, project-based experiences. For my work there, I was conferred Honorary Colonel of Kentucky for excellence in the teaching of civic education. After three years in Erlanger, I brought the same passion for helping students learn practical skills to my next teaching job in an unscreened public high school in New York City. There, in addition to my teaching duties, I served as the social studies department chair and mentored student teachers from Fordham University. During my three years at the school, I helped 85+% of the school's juniors pass the U.S. History Regents exam, and in 2010, I was honored with the school's Teacher of the Year award.

To better prepare myself for being a teacher educator amid the new requirements facing education faculty and pre-service teachers today, I returned to the public school classroom this year at a 6th through 12th grade public school in Brooklyn, NY. Working as a 12th grade social studies teacher and the middle and high school instructional coach and department chair, I am directly mentoring and coaching the school's 6th and 7th grade educators and I am in their classrooms weekly. This experience has contextualized my understanding of the Race to the Top requirements facing schools – implementing Common Core curricula, the new teacher evaluations using the Danielson Framework, and the alignment of student assessments to the Common Core. Also, as the school is graduating its first class, I am involved in shaping the new educational vision for the incoming middle school students.

It would be a great honor to be considered for the Assistant Professor position in the Department of Educational Administration and Secondary Education at X. I look forward to hearing from you.

Sincerely,

Candidate

BRIAN R. CANDIDATE

Address, Brooklyn, NY 10001 • 123-456-7890 • candidate@gmail.com

Teaching Philosophy

My teaching philosophy is shaped by one key principal – that all children can learn. To make that happen, I design my pedagogy around the tenets of: 1) engaging students; 2) creating curricula that is culturally responsive, relatable to students, and has practical applications; 3) modeling and providing a safe, encouraging learning environment; and 4) designing and implementing curricula that embrace the principles of Understanding by Design. These components of my teaching philosophy were shaped by my experiences as a secondary school educator, cooperating teacher, and teacher educator.

I first applied these four key pedagogical principles while teaching in northern Kentucky through project-based learning to help students build critical reading, writing, and thinking skills. For instance, I started a bill creation project where students researched and wrote legislation for their local state representative to sponsor in Congress; in consecutive years, he selected one bill to sponsor. In addition to each of these bills having great success (with one being voted out of the House and to the floor of the Senate), it helped many students understand their civic role and the importance of their education. After my first year doing this project, one student – who helped with research on a bill to change how Kentucky allocates its electoral votes – wrote me a letter to inform me that this project helped him realize college was a legitimate option for him. Stories like his helped solidify for me the importance of helping students connect and interact with curricula in a meaningful way.

I brought this same passion for implementing engaging, real-world curricula to my teaching job in New York City. In that position, in addition to my teaching duties, I became a cooperating teacher where I was challenged to articulate my educational philosophy to pre-service teachers. To do so, I started to break down different pedagogical strategies I used to create a learning environment where students could excel with challenging, hands-on curriculum. This led me to help my student teachers, for example, both apply the principles of backwards planning and think about how each part of their lesson had to be connected to tell their students the cohesive story of the lesson. I was then able to model for my student teachers how I implemented such lessons using techniques that peaked students' interests, challenged them to think critically, and built important college-readiness skills.

When I became a teacher educator, I embraced this same philosophy that made me a successful teacher and cooperating teacher. I created my Adolescent Social Studies Methods courses at Hunter College to provide my students with practical pedagogical strategies they could directly apply to their classrooms. For instance, I began each class by modeling the pedagogical strategy I wanted them to learn, then gave them an opportunity to practice that skill before debriefing with the students about the effectiveness of the strategy; I ended each class with students working collaboratively to create a unit plan, lesson plan, or activity where they applied the strategy taught in class. In addition to the Department of Curriculum and Teaching at Hunter using my course structure as a model for future instructors teaching Adolescent Social Studies Methods, each time I taught the course, numerous students wrote in my teacher evaluation that my class was one of most useful and practical courses they took at Hunter.

I am a firm believer that great teacher educators model for their students the type of classroom they want their students to create. To do that, I have embraced the four tenets of my teaching philosophy described above that focus on helping all students learn. I am committed to helping my future pre-service teachers learn strategies to create positive learning environments where all of their students are challenged to learn critical thinking, reading, and writing skills.



Candidate three shared a CV and teaching philosophy. She accepted a permanent position at a private, undergraduate college with both traditional undergraduate students and a substantial online bachelor's and master's degree program.

Sara A. Candidate

Sara.candidate@gmail.com • Skype: saracandidate • [website url] • 123.456.7789

The Graduate Center,
CUNY English
Program, 4406
365 5th Ave.
New York, NY 10016

Education

Ph.D., The Graduate Center, CUNY, New York, NY, expected August 2015
English Literature with a concentration in Composition and Rhetoric and Digital Humanities, Certificate in Interactive Technology and Pedagogy (awarded 2013)
Dissertation: “[Title]”
Advisor: John Professor. Committee: Prof. Name, Prof. Name, Prof. Name.

M.A., ABC University, Chicago, IL, 2008
English Literature, Certificate in Teaching in the Two-Year College (with honors)

B.A., XYZ Loyola University, Baltimore, MD, 2005
English Literature and Creative Writing, Honorary Minor in Italian (with honors)

Publications

“What is a Dissertation? New Models, Methods and Media.” *Beyond the Proto-Monograph: New Models for the Dissertation*, part of *Graduate Training in the 21st Century*, #Alt-Academy. MediaCommons. Accepted Sept. 2014.

“The Roots of an Academic Genealogy: Composing the Writing Studies Tree.” Co-authors Ben Miller and Jill Belli. *Kairos: A Journal of Rhetoric, Technology, and Pedagogy*. Under review.

“Data in the Digital Age.” *Gayle Morris Sweetland Digital Rhetoric Collaborative*. University of Michigan Press. Nov. 27, 2013.

[Two additional publications listings follow, including an award-winning publication]

Digital Projects

The Writing Studies Tree. Co-founder and project manager. Co-PIs Ben Miller and Jill Belli. 2011-present. writingstudiesree.org

The Digital Humanities Initiative. Co-director with Matt Gold, Steve Brier, and Charlie Edwards. 2012-present. cunydh.commons.gc.cuny.edu

English Student Associate Website. Co-founder Paul Herbert. 2013-present. gcenglish.commons.gc.cuny.edu

Teaching Experience

Examples: [hyperlink to examples]

New York University, Gallatin School of Individualized Study, New York, NY

Adjunct Instructor, present

- First-Year Writing Seminar: “Thinking and Writing Through New Media”
- First-Year Research Seminar: “Robots, Apes, and Electric Sheep: A digital approach to investigating our cybernetic culture”

Borough of Manhattan County Community College, New York, NY

Adjunct Instructor of English, 2010-12

- English 101: Composition (6 sections, customized each semester)
- English 201: Introduction to Literature (2 sections, customized each semester)

Marywood University, Scranton, PA

Adjunct Instructor, 2008-10

- Early American Literature I and II: “Canon Wars”
- World Literature: “An Epic Quest”
- Composition: “Riots and Revolutions” (4 sections, customized each semester)

[Four additional teaching listings follow]

Professional Experience

Instructional Technology Fellow, Macaulay Honors College, CUNY, New York, NY

Baruch College and Brooklyn College, 2012- present

Editor, *Journal of Interactive Technology and Pedagogy*,

The Graduate Center, CUNY, New York, NY, 2012-present. jitp.commonsc.gc.cuny.edu

Conference organizer. THATcamp Digital Writing.

New York, NY May 2014. digitalwriting2014.thatcamp.org

[Three additional professional experience listings follow]

Presentations**Invited talks**

“Where a Master’s from DePaul Can Take You: An Alumni Perspective.” Featured speaker at the annual DePaul English Program Conference. DePaul University, Chicago. May 8th 2015.

“Digital Humanities and Digital Publishing.” NFAIS Humanities Roundtable 2014. National Federation of Abstracting and Information Services. New York, NY. September, 2014.

“What is a Dissertation? New Models, Methods and Media.” Part of the CUNY Future Initiative project, co-sponsored by HASTAC, CUNY DHI, and PhD Lab in Digital Knowledge at Duke University. New York, NY. Oct. 2014. (Also live-streamed and live tweeted at [#remixthediss](https://twitter.com/remixthediss) [hyperlink])

[One additional invited talk listing follows]

Conference Presentations**National**

“Transforming the Dissertation: Models, Questions, and Next Steps.” HASTAC 2015. East Lansing, MI. May 2015

“Building Connections across DH and Computers & Writing: A HASTAC/C&W Simulcast/Cross-Conference Dialog.” HASTAC 2015. East Lansing, MI. May 2015

“Disciplinary Adventures: Data, Making, and Risk at the Intersections of Composing and the Digital Humanities.” Conference on College Composition and Communication (CCCC). Tampa, FL. March 2015.

[Eleven additional national conference presentation listings follow]

Local

“Forum on Digital Initiatives and Fellowships.” CUNY Graduate Center Archival Research Conference. September, 2014.

“Enabling Advances in Digital Humanities: GC Provost's Digital Innovation Grants.” 12th Annual CUNY IT Conference, New York, NY. December 2013.

“Introducing the Writing Studies Tree: An Interactive Composition & Rhetoric Archive.” 11th Annual CUNY IT Conference, New York, NY. November 2012.

[Two additional local conference presentation listings follow]

Workshops

“How to Start an Academic Blog (Parts I&II).” The Silberman School of Social Work at Hunter College. New York, NY. November 2013.

Teaching Workshop. The Pipeline Program. Graduate Center, CUNY, New York, NY. Twice yearly: 2011-present.

Intersession Teaching Workshop. The Graduate Center, CUNY, New York, NY. Summer and Winter intersessions, 2012-present.

Grants and Awards

“Composing a Discipline: Views from the Branches of the Writing Studies Tree” (with Benjamin Miller and Jill Belli). CCCC Research Initiative, \$10,000. 2015-2017.

*application under review

Summer Research Award, The Graduate Center, CUNY. May 2014. \$4000.

Doctoral Student Research Grant. The Graduate Center, CUNY. March 2014. \$1,000.

The Provost's Digital Innovation Grant. The Graduate Center Digital Initiatives. The Graduate Center, CUNY. 2013-14: \$8,000; 2012-13: \$3000.

The Diana Colbert Innovative Teaching Prize. May 2013.

[Ten additional grants and awards listings follow]

Service

English Program, The CUNY Graduate Center, NY

- Executive Committee, elected yearly, present
- Website Committee, elected yearly, 2011- present
- Course Assessment Committee, elected yearly, 2012-13

Doctoral Student's Council, The CUNY Graduate Center, NY

- Co-chair, Graduate Center Composition and Rhetoric Group, elected, 2012-13
- Representative-at-large, elected, 2012-13

Professional Memberships***National/International***

Modern Language Association (MLA)

National Council of Teachers of English (NCTE)

[Two additional national/international membership listings follow]

Local

Writing Program Administrators Metro-Area-Affiliate (WPA-Metro)

New York City – Digital Humanities (NYC-DH)

CUNY-Wide Composition and Rhetoric Community (CCRC)

[Three additional local membership listings follow]

Languages

Spoken and written proficiency in Italian and Spanish, written proficiency in German

References

John Professor, Ph.D.

Associate Professor of English and

Digital Humanities, City Tech &

Graduate Center, CUNY

Executive Officer, M.A. Program in Liberal

Studies, CUNY Graduate Center

Advisor to the Provost for Master's Programs

& Digital Initiatives, CUNY Graduate Center

[Phone]

[Email]

Jane Professor, Ph.D.

Deputy Chair, English

The Borough of Manhattan Community College,

CUNY

199 Chambers Street, N718

New York, NY 10007

[Phone]

[Email]

[Four additional reference listings follow]

Sara A. Candidate

Teaching Philosophy

My approach to teaching was built in the most inspiring and challenging of situations. I began my teaching career at an adult literacy center in inner city Baltimore, where most of my students were returning to school, often coming back after having facing failure or fear due to disability, economics, or the distractions of complex lives. We worked on basic skills, making small steps toward a GED, with a shared understanding that all progress marked a victory. The indomitable motivation these students possessed to put themselves through school inspired me to pursue my passion for teaching, despite the obstacles in my way. This experience led me to obtain a “teaching in the two-year college” certificate along with my master’s degree in English at DePaul University. Training to teach English and writing courses at both DePaul University and Harold Washington Community College, guided me to request my doctoral teaching fellowship post at Borough of Manhattan Community College (BMCC), CUNY. In these urban community college systems, students were coming from disenfranchised school districts, most learning English as a second (third, or fourth) language, and many commuting each day from neighborhoods plagued by violence and poverty. The diversity of experience each student brought to the classroom taught me to adapt my strategies to meet the varying needs of each individual, and led me to encourage my students to learn from one another. I continue to apply this philosophy of student-centered learning and “collaboration-by-difference” in my teaching career, while developing innovative methods to bolster digital literacy skills and media fluency.

As I progress through my teaching career the spaces and tools of composition change, opening the walls of the classroom and expanding the possibilities for public engagement. In the industrial towns of Northeast Pennsylvania where I taught at three liberal arts colleges, my students were eager for a connection to the wider world. At the same time, as an adjunct traveling between three schools and teaching six courses a semester, I needed a way to stay connected and organized. Interactive technology became more than an interest, it was a necessity. Working to find open-access tools to support my students’ research and communication skills created a positive feedback loop; it helped the students learn, it helped me to teach. My research agenda grew from my experience in the classroom. I wanted to know more about the tools I was asking students to engage with, and investigate the deeper issues at work behind the easy-to-use interfaces.

As my understanding of new media deepens in complexity, my teaching methods develop in sophistication. The icebreaker in my “Thinking and Writing Through New Media” course at NYU proves students write publically in digital spaces extensively before entering college; the prompt asks students to first introduce me via results from a Google search, then write introductions of a classmate on our course blog using what they discover about that person online. The resulting posts are media rich, artfully researched, and thoughtfully presented stories, which serve to build community and spark their critical engagement as digital citizens. This line of inquiry extends into discussions of privacy, surveillance, and filter bubbles, supported by close readings of critical theory and new media scholarship. Students crowdsource their annotations of these texts, and create public bibliographies on our blog and Zotero group to share their work. Each student must also turn their inquiry inward, creating “digital literacy narratives” using interactive timeline creators they contextualize and reflect upon through oral and written presentations. Next, they must choose one tool that was influential in their narrative to investigate in-depth by researching issues of labor, environmental impact, copyright, and planned obsolescence. Simultaneously, I use fictional depictions of future technologies in novels, short stories, plays, and film to inspire students to engage in the work of “design fiction” by developing, pitching, and collaboratively designing a

writing technology of their own creation. The progression of this first-year writing course serves as an example of how I scaffold multimodal projects using traditional research methods and new media tools. Students move from consuming technology, to creating it; reading literature, to writing it; considering criticism, to engaging in it, and emerge with a meta-awareness of their own process.

I extend my focus on process through my assessment strategy by scaffolding course projects through low-stakes assignments and by grading students on their participation and effort portfolio-style. Assessing work that is collaborative, multimodal, and experimental, while encouraging students to “fail forward,” remains a challenge. Although intimidating to students, and difficult to assess, I integrate group work into every course and introduce a variety of new tools into each assignment because I believe that this will prepare them to succeed both within and outside the academy. I know this to be effective from feedback on student evaluations: for example, students feel “better prepared for the rest of my college career” and that “she helped me a lot in my journey of writing,” and “she made it easy to learn.” Which is reinforced by faculty observations, which reiterate “I believe she wants all of her students to succeed,” and as my former chair at Marywood University notes in her letter of recommendation, “Amy cared about the students both as learners and as people with lives outside of the classroom.”

A participatory learning environment thrives on a difference in perspective created by diverse student backgrounds and varying levels of experience. This means breaking down the novice-expert roles, and learning from our students and peers. I am constantly trying to improve my approach to teaching. My syllabi are a collection of ideas I adapted from conference presentations, workshops, our graduate student composition and rhetoric group, and through the community of educators I follow on social media. I reciprocate this access to knowledge by sharing my materials through my blog (URL), in pedagogical workshops, and through discussions with fellow instructors both online and off. My research will continue to be propelled by the experiences I have working with students in the classroom, and by helping my colleagues across the disciplines integrate technology into their pedagogy.

Candidate four shared a cover letter and teaching evaluations. He accepted a tenure-track position at a liberal arts college.



Ph.D./M.A. Program in
Political Science

365 Fifth Avenue
New York, NY 10016-4309
212.817.8670
www.gc.cuny.edu

DATE

American Studies Search Committee
ABC State College
101 State Valley Road
City, ST 12345

Dear Members of the Search Committee,

I would like to be considered for the Visiting Assistant Professor position in American Studies at ABC College at City. In September 201X I received my PhD in Political Science with a Certificate in American Studies, at the City University of New York Graduate Center. I would bring extensive teaching experience in a broad range of courses in American politics, American political thought, and American religion, a record of peer-reviewed publication, and a commitment to excellence in teaching, to the position.

Written under the supervision of Corey Robin and Andrew Polsky, my dissertation, “Right Without Might: Prophecy and Enervation in the American Political Tradition,” traces the impact of the Bible on political rhetoric in the United States. I begin by identifying three distinct types of political rhetoric in the Old Testament. Next I show how these rhetorics were grafted onto American soil, and were replicated in marquee sermons delivered by politically influential ministers in three historical periods: the American revolutionary and Constitutional era; the Civil War and Reconstruction; and the Civil Rights and Religious Right movements of the twentieth century. My approach is unique in that I focus exclusively on the political speech of Protestant ministers (those given authority to say what the Bible means) who were key players in the central political debates during each of these eras. In doing so, I create a framework through which we might better understand the political engagement of religious Americans in a secular political system.

My findings show not only that these three Biblical rhetorics remained remarkably stable over time, but also that only one of them, known as the *American Jeremiad* to political scientists, encourages political action. The other two biblical rhetorics urge political quietism. In addition, I argue that all three modes thrived until the middle of the twentieth century, when they converged into one type, the aforementioned politically activating variety. I contend that as the American public sphere has grown more secular and Biblical literacy has decreased, “Bible talk” – the deployment of Scripture for political purposes – has become an increasingly narrow political rhetoric.

My research on the Bible’s role in the American Civil War era was published as “Lincoln, Ministers of Religion and the American Jeremiad,” in *War and Peace: Essays on Religion, Violence and Space* (Anthem Press, 2013). In addition, “Religion in American Political Thought,” an annotated overview of 102 scholarly sources, was published at Oxford Bibliographies in Political Science (2014). It contains a review of academic literature across several disciplines, during three phases of the nineteenth century: the First Great Awakening, the American Civil War, and the Gilded Age. Finally, I published a coauthored paper, “A Federal Army, Not a Federalist One: Regime Building in the Jeffersonian Era,” a

critique of Stephen Skowronek's theory of presidential classification centered on the building of the early national army, in *Journal of Policy History* (April 2014). We conclude that early nineteenth-century presidents such as Madison and Monroe did not inherit the same latitude Jefferson had to reconstruct the military in his image, and were unable to Republicanize the American state to the same degree.

My ten years of teaching experience prepares me well for the responsibilities at ABC. From 2005-2014, I taught 38 sections of nine different introductory and higher-level courses – over half of which were interdisciplinary courses on American political thought, American history and religion and American politics – at Hunter and Baruch Colleges. 24 of these classes were intermediate and upper-level interdisciplinary courses in political science, including Religion and American Politics, and The Bible in American Political Thought. This range of courses leaves me well prepared to teach several classes offered by the Convening Group in American Studies, including Introduction to American Studies (AMER 225), American Religious History (HIST 230), American Philosophy (PHIL 330), as well as the general education courses Readings In The Humanities (AIID 201) and The Liberal State (AIID 101). I am also prepared to teach courses in Political Science, including Political Theory (POLI 206), as well as introductory and upper-level courses in American politics. The interdisciplinary approach of both my research and teaching, which combines Political Science, American history and religion, would help me contribute to both the American Studies and Political Science convening groups.

At Hunter and Baruch, I taught some of the most demographically diverse undergraduates in the country. I have worked hard to create a classroom environment that emphasizes dialogue and a high level of personal accountability, as I challenge students to critically analyze the course material and arguments presented by their classmates while forming, articulating, and defending original positions on controversial topics. This pedagogical approach functions best by combining small and large group discussion, maintaining a constant connection to current political events, and assigning dynamic projects that encourage students to actively link their interests to course material. For instance, in my American Political Thought class this semester, several students are writing essays on the recent events in Ferguson, MO, framing their arguments within the context of course readings by W.E.B Du Bois, Abraham Lincoln, and Social Darwinist William Graham Sumner.

While at Hunter, I have also designed several “special topics” courses closely related to my research on the intersection of religion and politics. Most recently I taught Religion in American Politics and Religion in American Political Thought, both of which were well received by my undergraduate students and reviewed enthusiastically by peer evaluators. I am excited about the opportunity to develop new courses and continue to explore these themes in my research.

All requested components of my application have been submitted along with this letter, other than my confidential letters of recommendation, which can be made available upon request. It would be an honor to have the chance to contribute to your department and I would welcome the opportunity to discuss the position with you. Thank you for considering my application.

Sincerely,

Candidate
123-456-7890
candidate@me.com

Evidence of Teaching Effectiveness

Candidate

Contents

1. Statement of Teaching Philosophy
2. Summary of Student Evaluations
3. Teaching Observations (Professors Tien, Wallach, Somerville)

Statement of Teaching Philosophy

Shaped by a decade of experience at Hunter and Baruch Colleges, two campuses in the CUNY system with very different educational cultures, my philosophy centers on the belief that quality education is rooted in a collaborative learning process in which students take ownership of course material and actively apply concepts to their lives and communities. I have employed this philosophy while teaching nine different introductory and upper-level interdisciplinary courses at Hunter and Baruch Colleges, in four areas: American politics, American political thought, Religion and American politics and political theory.

The students at both Hunter and Baruch come from a multitude of racial, national, and cultural backgrounds; and many are non-traditional students. This diversity has helped me to create, adapt, and implement teaching strategies that encourage learning for many different types of students. Toward that end, in all my classes I prefer to lecture in short intervals, pausing frequently for discussion and student interaction. This strategy helps ensure that all opinions are welcome and that students remain engaged throughout the semester.

I work hard to maintain a constant connection to current political and social events in all of my classes. I require students to keep up with the news in some way and I assign short writing assignments on contemporary issues. For example, during my Religion and American Politics class in 2014, the Supreme Court issued its opinion in *Burwell vs. Hobby Lobby* (which exempted family-owned corporations from providing coverage for contraception under the Affordable Care Act). The following week I divided the class into three groups, asking each of them to summarize and critically evaluate either the majority, dissenting or concurring opinion of the justices, before reconvening the class of 35 for a concluding discussion. Likewise, if a major case is currently before the court, I assign teams of students to review the oral arguments; I provide links to podcasts and other media to help students understand the issues at stake in the case.

In more theoretical courses such as American Political Thought and Ancient to Early Modern Political Thought, I also draw on current events, recent political history, and various cultural touchstones in order to demonstrate the concepts of political theory with concrete examples. In my discussion of *The Prince*, for example, I challenge students to determine whether Machiavelli's warnings about the pitfalls of relying on mercenaries bear any relevance to the Iraq War, given America's reliance on contractors to provide security and perform other combat-related duties. Students have frequently remarked in course evaluations that they appreciate the way I integrate contemporary political issues into the core content of the syllabus – whether I am teaching American Political Thought, Introduction to American Politics or Religion in American Politics.

I am sensitive to different learning styles and offer written, aural and visual components in class meetings. I assign a diverse mix of scholarly readings, primary sources, visual media, and journalism in order to render topics more accessible. When covering the American Revolution, for example, I show video clips of the diplomatic exchanges between John Adams and King George III from the HBO miniseries *John Adams*, in order to help explain the difference between republicanism and monarchy. I also include films, works of fiction and popular non-fiction – to enliven class discussion and to ensure that I am able to help a greater range of students engage with demanding theoretical topics. When appropriate, I utilize a range of educational technologies – from teaching students how to use Microsoft reviewing tools or Zotero citation software, to Blackboard discussion forums or blogs – to ensure that students will find an approach that suits their particular strengths and learning styles.

Although innovations in course content and strategies can be powerful tools in social science education, in my opinion, the most powerful tool at my disposal is strategic and thoughtful questioning. The teaching mentors I have had at CUNY have instilled the belief that thinking carefully about when to ask questions, and how to strategically frame and sequence them, can prompt students to think about material in new and personally meaningful ways. This Socratic method is one key component of critical analysis and the one constant in my teaching that puts my philosophy into practice. I have spent my career refining and improving both my questioning and listening in the classroom.

Few skills are more valued in a college graduate than the ability to write. I integrate writing into my syllabi by requiring either short essays or a longer research paper. For a large paper I use a scaffolding technique, in which the paper gets written in stages: first a topic proposal, then a proposed bibliography, then a short first draft, and finally a completed paper. I provide feedback at every stage and consult with students about how to prepare a bibliography, how to do research, and how to structure their essays. I always emphasize that improvement counts, so that work done later in the semester is a larger factor in their grade than their earlier work.

Besides essay assignments, I use quizzes and impromptu assignments sporadically to assess students' attentiveness to and effectiveness with readings, while final exams serve as an opportunity for students to reflect on what they have learned during the course of the semester. In short, I strive to offer dynamic classes that carefully track what students are learning while remaining sensitive to their location and needs.

Above all else, I believe the plainspoken style I bring to my teaching has served me well over the years. Whether through analogy, metaphor, or reference to popular culture, as my evaluations and observations demonstrate, I work hard to explain complex or abstract concepts in a clear and accessible manner. I hope to show students that political science involves an ongoing conversation among thinkers, writers, leaders, and even entertainers about enduring political questions, and that there are countless ways to frame these questions and make interesting connections.

Student Evaluation Reports, 2005-2014

All courses listed below were taught as Stand Alone Instructor.

| Course Name | Semesters | Evaluation Scale | Overall Mean Score* |
|---|--|-------------------------|----------------------------|
| Historical Introduction to American Politics | 2014: Summer 2010: Spring, Fall 2009: Spring, Summer, Fall 2008: Spring, Summer 2007: Spring, Summer 2006: Spring, Fall 2005: Spring, Fall | 1= Poor; 7= Outstanding | 5.66 |
| American Political Thought | 2014: Fall 2013: Spring, Fall 2012: Spring, Fall 2011: Spring 2010: Spring, Summer 2009: Spring 2008: Spring, Fall 2007: Fall 2006: Fall, Spring 2005: Fall | 1= Poor; 7= Outstanding | 6.14 |
| The American Presidency | 2011: Spring 2009: Summer 2008: Fall 2007: Spring, Fall | 1= Poor; 7= Outstanding | 6.06 |
| Religion in American Politics | Spring 2014 | 1= Poor; 7= Outstanding | 6.33 |
| Religion in American Political Thought | Fall 2011 Fall 2010 | 1= Poor; 7= Outstanding | 6.00 |
| The Bible in American Politics | Fall 2009 | 1= Poor; 7= Outstanding | 6.56 |
| Ancient to Early Modern Political Thought | Spring 2009 Spring 2008 | 1= Poor; 7= Outstanding | 6.05 |

* This score is an average of the Course Delivery section of students' evaluations, which includes level of preparation, communication of content, helping students learn the subject matter, providing feedback, returning assignments in a timely manner, and availability outside of class.

Candidate five accepted a research-focused postdoc at a private college offering master's and bachelor's degrees. She shared with us a CV and cover letter.

CAROLINE CANDIDATE

Address, Sunnyside, NY 11104 | 123-456-7890 | candidate@gc.cuny.edu

EDUCATION

The Graduate Center, City University of New York, New York, NY

| | |
|------------------------------|------------------------------|
| Ph.D. program in Linguistics | Degree expected, August 2015 |
| M.Phil. in Linguistics | Spring 2014 |
| M.A. in Linguistics | Spring 2010 |

University of ABC, City, State

| | |
|----------------------------|-------------|
| B.A. in Linguistic Studies | Spring 2006 |
|----------------------------|-------------|

DISSERTATION

[TITLE]

My dissertation, under the direction of Dr. Jane Doe, Dr. John Doe and Dr. John Smith, uses electrophysiological methods to analyze brain responses to spatial, non-spatial, and figurative phrases describing objects. Each sentence follows a picture, which displays objects in various configurations (e.g., a bowl right-side-up or upside-down). The project explores the electrophysiological responses involved in determining whether an object is an appropriate fit for a preposition and how the visual depiction of an object impacts these responses. Findings indicate that when people read spatial words they make predictions about the type of objects that will follow them, so the word *in* primes concave, container objects like bowls more than it does objects like plates. Results also reveal that the visual depiction of an object significantly impacts the processing of spatial language describing that object, so that different photographic depictions of the same object type impact brain responses to the name for that object when it is presented after a preposition.

GRANTS AND AWARDS

AWARDED

2015 – 2016

CUNY Graduate Center, Dissertation Fellowship Competition, US \$22,000, "Dissertation Title"

2013 – 2014

CUNY Graduate Center, Doctoral Student Research Grant, (Candidate, Principal Investigator) US \$684, "A place for PATH and a path for PLACE: An electrophysiological investigation into the processing of English prepositions"

2008 – 2010

CUNY Graduate Center, Student Teaching Fellowship, US \$8,080

RESEARCH EXPERIENCE

Developmental Neurolinguistics Lab

The Graduate Center, City University of New York, New York, NY

Summer 2014 – Present

Lab Manager. Duties include supervising and instructing Research Assistants, including permanent doctoral-level Research Assistants and visiting undergraduate and graduate research assistants, scheduling and leading lab meetings, and maintaining lab equipment.

Summer 2009 – Present

Research Assistant. Working under Dr. Jane Doe. Using electroencephalography (EEG) to study the language processing of adults, typically-developing children and children with Autism Spectrum Disorder. Duties include testing subjects, designing linguistic and pictorial stimuli, recording auditory stimuli, designing experimental paradigms, programming experimental software, and performing statistical analysis.

TEACHING EXPERIENCE

Queens College, City University of New York, Queens, NY

Fall 2013 – Spring 2014

Fall 2011 – Spring 2012

Adjunct Instructor. Courses: Assessment in TESOL (graduate and undergraduate), The Structure of English Sentences I (graduate), Introduction to Linguistics (undergraduate and high school).

New York University, New York, NY

Fall 2012, Fall 2013

Recitation Leader and Teaching Assistant. Course: Science of Language.

LaGuardia Community College, City University of New York, Queens, NY

Fall 2010 – Spring 2013

Adjunct Instructor. Course: Introduction to Language.

[Three more teaching listings follow]

PUBLICATIONS IN PROGRESS

Shafer, V.L. Candidate & Maxfield, N. Neuroscience methods. (in preparation). *The Handbook of Child Language Disorders, 2nd Ed.* (R.G. Schwartz, Ed.). New York: Psychology Press.

Candidate, Kresh, S., & Shafer, V. ERP indices of agreement violations in 5 to 10 years old children.

Candidate, Kresh, S., Benasich, A., Schwartz, R. & Shafer, V. The world as seen through the “brains” of low-verbal children with Autism Spectrum Disorders: Electrophysiological brain responses to photographs of animals performing actions and auditory sentences describing them.

CONFERENCES

Shafer, V., Roesler, C., MacRoy-Higgins, M., Cantiani, C., Choudhury, C., Candidate, Kresh, S., Flax, J., & Benasich, A. (November 2014). Testing semantic and syntactic processing in minimally verbal children with autism spectrum disorders using electrophysiology. Symposium at 2014 ASHA Convention. Orlando, FL.

Shafer, V., Candidate, Kresh, S., Cantiani, C., Schwartz, R., & Benasich, A. (October 2013). Neural correlates of agreement violations in 3- to 11-year-old children. Poster presented at 53rd Annual Meeting of the Society of Psychophysiology. Florence, ITA.

Candidate, Yu, Y., Cogburn, A., Guzzo, K., Higby, E., Jackson, E., Lee, J., & Shafer, V. (May 2012). Bilingual vowel discrimination as evidenced by the MMN response. Poster at MMN 2012. New York, NY.

[Five additional conference listings follow]

ACADEMIC SERVICE

Invited Speaker. Speech and Hearing Department, The Graduate Center, City University of New York. Topic: Review of the N400 response across linguistic and nonlinguistic studies. Fall 2013.

Conference Organizer. MMN 2012, The Graduate Center, City University of New York, New York, NY. Spring 2012.

Conference Organizer. 3rd, 4th and 5th Annual Strange and Quirky Ideas in Development (SQUID). The CUNY Graduate Center, City University of New York, New York, NY. 2010, 2011, & 2012.

[One additional service listing follows]

PROFESSIONAL REFERENCES

Dr. Jane Doe

Professor of Speech-Language-Hearing Sciences
City University of New York Graduate Center
365 Fifth Avenue, Rm. 1234.00
NY, NY 10016
[Phone]
[Email]

Dr. John Doe, CCC-SLP

Assistant Professor of Communication Disorders and Sciences
William Paterson University
Hunzicker Wing
300 Pompton Road
Wayne, NJ 07470
[Phone]
[Email]

Jane Smith, MS, CCC-SLP

Research Speech-Language Pathologist
CMBN, Rutgers University
197 University Avenue
Newark, NJ 07102
[Phone]
[Email]

[date]

Dr. Jane Doe
ABC College
123 Street Road
City, ST 12345

Dear Dr. Doe,

I am writing to apply for the position of Post Doctoral Research Associate in Autism at ABC College. I am currently an ABD doctoral student in Linguistics at CUNY Graduate Center. I will defend my dissertation in August 2015 for a degree date of September 30th, 2015. I have been involved in a research project examining the neural correlates of language and picture processing in children with autism spectrum disorders for six years. I believe my interest and experience in studying language, language development, communication disorders, and visual processing would benefit the research being conducted at the Facial Affective Communicative Expression (FACE) lab at ABC College.

Since 2009, I have worked under Dr. Valerie Shafer in the Developmental Neuro-Linguistics (DNL) lab, which is affiliated with the Speech-Language-Hearing Sciences Department at the CUNY Graduate Center. In this lab, we use EEG to study brain responses to language in children and adults. As the lab's manager, I supervise the other researchers and I oversee several research projects.

Since beginning my work in the lab, I have been part of a team that completed an ERP study examining brain responses to language and photographs in non-verbal or minimally verbal children with autism spectrum disorders (ASD). Even though these children do not produce language, it is possible that they understand language. But, since these children often cannot be tested with typical behavioral measures of language comprehension, it is difficult to learn how much they understand. Because ERP research is non-invasive and does not require overt responses, we thought it would be an ideal tool for examining covert processing of language in non-compliant populations like these non-verbal and minimally verbal children with ASD. Along with my collaborators, I trained a group of children with ASD to tolerate and to eventually comfortably wear the EEG cap on their heads, and to participate in the experiment, which involved passively listening to words and sentences while looking at photographs of animals and objects. Our findings show that minimally verbal children with ASD process words, sentences and pictures differently from their typically developing peers. Their early, obligatory responses are comparable to typically developing children, which shows that they are hearing the words and sentences and seeing the pictures. However, later responses diverge, suggesting that higher-level cognitive processes are different in typically developing children and children with ASD. Variation in ERPs among the group of children with ASD correlated with other measures of language ability. This result was particularly encouraging as it suggests that EEG can be used as a tool for determining a child's ability to understand language and perhaps even a

prognostic method. Based on these findings, I have worked with two other students to design four follow-up experiments, which use EEG to explore multi-sensory and phonological processing in children with ASD. We are currently collecting data for these projects.

I have greatly enjoyed being involved in these projects at the lab, not only because the data have yielded exciting findings, but also because of the people I work with. Most of my colleagues in the lab are licensed speech pathologists or audiologists. My time with these researchers has taught me that collaboration between speech pathologists and linguists immensely benefits the research process and the quality of the research itself. It allows us to explore both the therapeutic and the theoretical implications of our research. And, because this lab is a child language lab, I also work with children on a day-to-day basis. I love spending time with kids. Their presence in the lab makes everything more fun. I find it incredibly gratifying to pursue scientific goals while also connecting with children.

Aside from my interests in autism and other language disorders, my research interests deal with understanding the interaction between language processing and the processing of visual information. My dissertation project explores ERPs to spatial language (e.g., "in the bowl") and looks for evidence of spatial image-formation during the processing of the phrases by examining how visual information (e.g., a photograph of a bowl presented in different configurations) impacts the processing of spatial language in adults. Participants see the photographs for only 500 milliseconds before reading each phrase, and are not asked to pay attention to them, but results reveal that the type of photograph seen by the participant makes a significant effect on their responses to the phrases, which suggests that processing simple spatial language involves the integration of multi-modal information and spatial imagery. After completing my Ph.D., I will extend this research to typically developing children and children and adults with language disorders, specifically autism and, if possible, Williams Syndrome.

Eye-tracking research directly relates to my interests in visual processing and its connection to verbal information. Like EEG experiments, eye-tracking experiments yield very large data sets and involve sensitive and complicated data-collection equipment. I am confident that I can draw from my years of experience with EEG to guide me in conducting and analyzing eye-tracking experiments. I am also very experienced with inventing experimental procedures to address research questions, and have designed and created experimental paradigms using software like E-Prime, Paradigm, and PsychoPy. I can apply all of these skills to work in your lab.

I have included my curriculum vitae for your reference. I would be happy to forward additional materials at your convenience. Thank you so much for your time and consideration. I look forward to hearing from you.

Sincerely,

Candidate six accepted a research assistant professorship (non-tenure-track) at a university-based research institute. Note that the CV she used looks a bit like a résumé.

CAROLINE CANDIDATE, PH.D.

123 WILLOW LANE • RIVERBROOK, NY 10000
cstudent@gmail.com • (123) 456-7890 • candidatestudent.org

PROFILE

Doctorate in social science with broad experience in research, policy, and evaluation in the areas of health, media and communications, information technology, and education. Expertise in qualitative and survey research methods. Well-rounded research experience at the local, state, and national levels. Seeking to apply skills, knowledge, and experience to health research and policy.

RESEARCH AND PROJECT MANAGEMENT

CUNY School of Public Health and The Graduate Center of the City University of New York, NYC

Research Associate and Project Director (2014)

- Oversaw daily operations for JustPublics@365, a Ford Foundation grant-funded project (\$550,000) that fosters partnerships among academics, media outlets, and community social justice activists.
- Coordinated workshops and events; created resources, online content and multimedia projects; collaborated with partners; directed communication.

Psychology Department, The Graduate Center of the City University of New York, NYC

Principal Investigator (2013)

- Designed and conducted original, mixed-methods research about health information and social media (Ph.D. dissertation). Specifically, the project examines personal blogs about chronic illness in the context of participatory health care.

Interactive Technology & Pedagogy Program, The Graduate Center of the City University of New York, NYC

Research Fellow (2012-2013)

- Co-founded and managed a collaborative of interdisciplinary digital scholars at various career stages.
- Designed and administered campus-wide survey to gauge need for academic support of digital research.
- Produced report for university administration with recommendations for where funding is most needed and how digital scholarship can be better supported throughout the university.

Office of Public Health Practice, New York State Department of Health, Albany, NY

Graduate Research Assistant (2010-2011)

- Served as primary assistant for Robert Wood Johnson Foundation-funded research project (\$90,000) about capacity-building for evidence-based decision-making in local health departments.
- Designed qualitative and survey methods; collected and analyzed data; presented project updates and results to steering committee, grant-managers, and national network of other grantees.
- Co-authored project report and two peer-reviewed publications identifying areas of greatest need and recommending facilitators for best practices.

Student Health Services, The Graduate Center of the City University of New York, NYC

Health Education Coordinator (2008-2010)

- Developed and managed the health education program of Health Services Department for 4,500 students.
- Coordinated workshops, clinics, and annual health fair; developed resources and website content.

Psychology Department, The Graduate Center of the City University of New York, NYC

Principal Investigator (2008)

- Designed and conducted original qualitative research project about programming and physical space at community-based grief support centers (Master of Arts field project).

HEALTH AND EDUCATION CONSULTING AND EVALUATION

Research Associate for AlgoRhythm (2014), New York Academy of Medicine (2011; 2014), Mt. Sinai Medical Center (2007), NYC

- Conducted background research on topics such as physical activity and nutrition interventions.
- Assisted with developing assessment guidelines for community health programs.
- Conducted more than 100 interviews with a broad range of participants.
- Analyzed data and reported results that informed reports and peer-reviewed articles.
- Coded interview and focus group transcripts using NVivo 8 software.

Program Evaluator for Design and Development Resources for Education and the Arts (2008-2009) and **Educational Development Center** (2006), NYC

- Conducted site observations of several educational technology programs including school-based and distance learning initiatives, and an innovative after school exercise program.
- Conducted interviews and focus groups with program staff and participants.
- Co-authored evaluation report for a multi-million dollar NASA-sponsored, nation-wide middle-school education program that resulted in program continuation.

ACADEMIC APPOINTMENTS AND FELLOWSHIPS

Sarah Lawrence College, Bronxville, NY (2013-2014), **Hunter College**, NYC (2009), and **Brooklyn College**, Brooklyn, NY (2007-2008)

Visiting Faculty/Instructor

- Taught interdisciplinary undergraduate courses in Psychology, Education, and Children's Studies Departments to more than 150 students.
- Closely supervised fieldwork and independent projects; met regularly with individual students.
- Consistently received positive reviews from students and faculty observers.

Writing Across the Curriculum Program, Brooklyn College, NYC

Writing Fellow, (2011-2012)

- Designed and taught writing workshops, including 3-day faculty pedagogy training.
- Provided pedagogy support to faculty in multiple disciplines.
- Developed educational resources, workshop curricula, and website content.
- Collaborated with other student resource centers to develop trainings and programs.

EDUCATION

The Graduate Center of the City University of New York, NYC

Doctorate of Philosophy in Psychology (2013)

Dissertation: "Blogging Chronic Illness and Negotiating Patient-hood: Online Narratives of Women with MS"

Salt Institute for Documentary Studies, Portland, ME

Certificate in Documentary Writing (1999)

Drew University, Madison, NJ

Bachelor of Arts in Sociology (1998) *cum laude*, Alpha Kappa Delta Honor Society

WRITING AND PRESENTATIONS

JOURNALISM

- Staff writer for *Journal Tribune*, Biddeford, Maine (2001) and *Capital Weekly*, Augusta, Maine (2000-2001). Contributing editor for *Times Record*, Brunswick, Maine (2002-2004). Covered news, events, and features for major regional newspapers.
- Assistant Editor for *ArchiTech*, Portland, Maine (2003), a widely-circulated national trade magazine.

PRESENTATIONS

- Experienced workshop facilitator in media, pedagogy, and participatory research.
- Regularly present research at national academic conferences.
- Invited speaker to undergraduate classes and lecture series.

ACADEMIC PUBLICATIONS

- Student, C. (2014). Practicing Patient-hood: Social Media, Chronic Illness, and Lay Expertise. *Societies*. 4(2), 316-329.
- Student, C. (2014). Health and Social Media: Recommended Readings (Online addendum). In Gieseeking, J., Mangold, W., Katz, C., Low, S., & Saegert, S. (Eds.). *The people, place, and space reader*. New York, NY: Routledge.
- Student C., Weiss L., Maylahn C., Pirani S., Katagiri N. (2013). Factors Affecting Evidence-Based Decision Making in Local Health Departments. *American Journal of Preventive Medicine*. 45(6): 763-768.
- Weiss L., Student C., Maylahn C., Katagiri N., Pirani S. (2012). Evidence-Based Decision Making in Local Health Departments. *Frontiers in Public Health Services and Systems Research*. 1(3).

Dr. John Doe
Outcomes Research Program
ABC University Institute
1234 Street Road, Suite 567
City, ST 12345

[DATE]

Dear Dr. Doe,

I am pleased to present my application for Assistant Research Professor in the Outcomes Research Program at the ABC University Institute. Following our conversation, I am very excited about this opportunity and believe that my skills, experience, and approach to research fit well with the aims and collaborative culture of the program.

My research experience covers a broad range of projects and topics related to health, education, and community engagement. A common thread among this work is my Ph.D. training in interdisciplinary social science, which has taught me to design and conduct research in multiple contexts.

I have expertise in participatory, qualitative research, and also have experience in survey research. I have worked on projects at the local, state, and national levels with a variety of organizations and agencies. Examples of note include:

- Capacity-building for evidence-based decision making practice in local health departments (New York State Department of Health)
- Program evaluations for several educational technology programs, including a national middle-school earth science education program sponsored by NASA (Educational Development Center)
- The integration of spatial planning and programming in Community-Based Grief Support Centers (Graduate Center of the City University of New York)
- An innovative digital communication project funded by the Ford Foundation that engaged academics, community activists, and journalists to work together around social justice issues (Graduate Center of the City University of New York)

I also have a background in professional writing and am adept at communicating to both lay and expert audiences. The writing samples submitted along with this application demonstrate the breadth and adaptability of my work.

My future aims are, plainly speaking, to continue growing as a researcher and to be able to conduct applied research that contributes to positive social change. I am seeking a work environment where I can collaborate with other researchers, participants, and members of the community. From what you have told me, it is clear that Institute is such a place.

I would love to be a part of developing and growing a first-rate research program dedicated to understanding and improving the social conditions that impact living with autism. I'm looking forward to talking with you further.

Sincerely,

Caroline Candidate

Candidate seven shared with us a one-page résumé used to apply to an internship in data science in the marketing division of a large corporation. He has subsequently been hired full time there.

John Smith

365 Fifth Avenue New York, NY 10016
(123) 456-7890 email@gc.cuny.edu

Career Profile

Highly-skilled researcher with background in sociological and mathematical analysis seeks a position in data analysis and marketing. Proven record of leadership and teamwork in both the workplace and the classroom. Experienced in data analysis and researching in digital media. Possesses a high level of analytical/communication skills and technical proficiency.

Professional Experience

Hunter College (NY, NY): Department of Sociology, Adjunct Lecturer (2007 – Present)

- Responsible for synthesizing and presenting material, group discussions, one-on-one meetings
- Managed online course environment and materials
- Established rapport with students and colleagues

The Graduate Center, CUNY (NY, NY): Department of Student Affairs, College Assistant (2008 – 2013)

- Provide academic support to students to ensure course material is fully accessible to them
- Responsible for training on various assistive technologies such as JAWS, Kurzweil 3000, and Dragon
- Developed training materials and streamlined procedures

National Licensing Compliance Group (Bensalem, PA): Licensing Services, (2006 – 2007)

- Managed insurance licensing for full-service clients
- Initiated new workflows, implemented client requests, handled time-sensitive materials
- Built strong relationships with potential and existing clients

Education

City College, CUNY (NY, NY): continuing education in Mathematics, 2014

- Coursework in linear algebra and applied statistics

The Graduate Center, CUNY (NY, NY): MPhil in Sociology, 2010; PhD in Sociology, 2014

- Coursework and research in Digital Humanities, focus on modeling long-term trends over various media
- Conducted research both nationally and internationally (Spain, Italy, United Kingdom)
- Passed written and oral exams with distinction

Pennsylvania State University (University Park, PA): BS in Sociology, 2006

- Emphasis on statistical analysis of anthropological data via extensive coursework in science and engineering
- Graduated cum laude
- Minor in Mathematics

Computer Skills

Novell Certified Network Administrator, 2003

Familiarity with C, C++, Java, Mathematica, MATLAB, HTML, WordPress

Proficient with Office and Adobe products

Additional Information

Reading knowledge of Spanish and Italian

Eagle Scout, 2002

Candidate eight shared with us a two-page résumé used to apply to a science writing position in a science communications firm. She was able to secure full-time employment with this résumé.

Ying Yue Candidate

Ph.D. Candidate, M.Phil., M.S.

*Hunter College, 695 Park Avenue, New York, NY 10065
(123) 555-1234 yycandidate@gmail.com; EAD card holder*

PROFESSIONAL SUMMARY

- Neuroscientist with Bachelor’s degree with Minor in Medicine and eight years of experience specializing in scientific research, literature review, data analysis, and publications
- Articulate writer with *Essential Skills Certificate* from American Medical Writers Association
- Versatile communicator with *Competent Communicator* award from Toastmasters International and strength in communicating science and technology to various audiences
- President/Founder of [city-wide professional organization] (Name.org)

EDUCATION

The City University of New York (CUNY), Hunter College & Graduate Center, New York, NY

Ph.D. Candidate in Neuroscience, **GPA:** 3.9 out of 4, Defended on Dec. 15th, 2016

M. Phil. in Neuroscience, Feb. 2015

Fudan University, Institute of Neurobiology, Shanghai, China

M.S. in Neurobiology, July 2011

Jilin University, College of Pharmacy, Changchun, China

B.S. in Bioengineering with Minor in Medicine, July 2008

WRITING AND RESEARCH EXPERIENCE

CUNY, New York, NY (Aug. 2011-Present)

Doctoral Student and Research Assistant

- **Research:** Biophysical mechanisms and roles of sodium channel modulation in normal and epileptic brain activity; single cell electrophysiology and molecular genetics
- **Publications:** Published findings in two top-tier academic journals as co-first author
- **Presentations:** Presented research findings at twelve seminars, two science orientations, pre-commencement event, and national conference
- **Awards:** Mario Capelloni Doctoral Dissertation Fellowship; Beatrice Goldstein Konheim Graduate Scholarship in The Life Sciences
- **Management:** Mentored four junior lab mates and managed lab ordering and billing

American Medical Writers Association (AMWA) (Mar. 2015-Present)

- Covered McGovern Award Address at 2016 Annual Conference
- Earned four credits toward *Regulatory and Research Certificate*

Stanford Online, Coursera (Nov. 2015)

- Took Writing in the Sciences class and earned *Statement of Accomplishment with Distinction*

Blogging, [website](#), [website](#), and [website](#) (July 2015-Present)

- Published blogs on science, professional development, and career transition

Fudan University, Shanghai, China (Aug. 2008-Aug. 2011)

Graduate Student

- Studied learning and memory and published three articles in international peer-reviewed journals
- Wrote research proposal and won Scientific Innovation Fellowship

TEACHING, COMMUNICATION, AND LEADERSHIP EXPERIENCE

CUNY, New York, NY

Adjunct Lecturer (Feb. 2013-Present)

- Taught sciences, scientific methods, and laboratory experiments in lab sections of four courses: Microbiology, Forensic Biology, Human Biology, and Human Barcode

Toastmasters International, New York, NY

- Won the second place in March Madness Debate Tournament in Club 6138 (Mar. 2015)
- Earned *Competent Communicator* (July 2016) and *Competent Leader* Certificates (Sept. 2016)

The New York Academy of Sciences (NYAS), New York, NY

Participant in Science Alliance Leadership Training (SALT) Program (Aug. 2016)

- Selected to attend 40-hour interactive training in leadership, interpersonal communications, mentoring, team building, and community building

Participant in SciPhD Certificate Program- From Scientist to CSO (Oct. 29-Dec. 10, 2016)

- Completed 40-hour Leadership Prep Course for Scientists on creating vision, execution, communications, learning, developing people, achieving results, and financial acumen.

[Professional association] (Name.Org) *President/Founder* (Sept. 2016-Present)

- Founded [professional association] as New Media Lab digital project, [name of project] in NYC, at Graduate Center, CUNY
- Assembled and oversaw board of directors and institutional representatives
- Organized panel discussion on Careers in Medical Communications

AMWA, Empire State-Metropolitan New York Chapter

Publicity Chair (June 2016-Present)

- Built connections with other professional organizations and publicized chapter events

INET NYC, New York, NY

CUNY's Institutional Representative (Mar. 2015-Apr. 2016)

- Coordinated and publicized events

LANGUAGE AND COMPUTER SKILLS

- Fluent in Mandarin & English
- Proficient in Microsoft office, Photoshop, Prism, and CorelDRAW

SELECTED PUBLICATIONS (3 OUT OF 6)

- Co-author*, Co-author*, Y. Y. **Candidate***, Additional Co-authors, (2016) [title] *Neurology* [citation information] (***Co-first authors, cover story**)
- Co-author*, Y. Y. **Candidate***, Co-author. (2014) [title] *J Neurosci.* [citation information] (***Co-first authors**)
- Y. Y. **Candidate**, Co-author, Co-author, Co-author. (2014) [title] *Neuroscience* [citation information]

Candidate nine shared with us a résumé and cover letter which resulted in a position as a writing tutor at the Learning Center of the NYC College of Technology.

Jane Doe

Address | Phone Number | Email | LinkedIn

EDUCATION

- M.A. Linguistics** 2017–2019 (expected)
 The Graduate Center, CUNY
- Focus on the scientific study of language
 - *Thesis* Title
 - *Advisor* Professor John Smith
- Certification of Teaching English as a Foreign Language** 2017
 The University of Toronto
- 100 hours of coursework on English grammar and pedagogy
- B.A. Philosophy** 2012–2016
 Boston University
- Focus on the mathematical study of language
 - *Specializations* Language and Logic

EXPERIENCE

- Writing Tutor** 2019–present
 New York City College of Technology
- Read student writing to identify and correct grammatical errors
 - Provide tutoring on the technical aspects of the English language
 - Ensure proper writing and citation standards of various academic fields
- EFL Teacher** 2017–present
 VIPKid
- Teach English as a foreign language for students aged 3–18
 - Assess student placement level through individualized interaction
 - Build and remove scaffolding depending on individual student need
 - Model critical thinking skills as they pertain to reading comprehension
- Editor and Proofreader** 2012–present
 Freelance
- Edit assorted subject areas: academic, business, and creative pieces
 - Proofread for clarity, consistency, and technical errors
 - Work with clients to develop logical flow of the piece
 - Suggest revisions based on subject-specific styles

LANGUAGES

English (Native) | Italian (Full Professional Proficiency)

Jane Doe

Address | Phone Number | Email | LinkedIn

February 22, 2019

Dear Hiring Manager,

I am writing to apply for the position of a writing tutor with the Learning Center at the NYC College of Technology. I am currently a master's student in linguistics at the CUNY Graduate Center, with experience in both English education and editing. I believe that my passion for teaching, academic background, and professional experience make me well-suited for this position.

I received my certification in Teaching English as a Foreign Language (TEFL) in 2017, and began teaching at the educational company VIPKid soon after. VIPKid offers one-on-one EFL instruction for students aged three to 18. In addition to preparing general lessons, I am also responsible for individualizing lessons based on the needs of each student. This individualization involves building scaffolds that help the student reach a goal through a series of smaller sub-goals. The larger goal may be anything from building confidence in the student's speaking ability, to learning how to read critically in preparation for the Test of English as a Foreign Language (TOEFL), to preparing to give a final presentation on any subject matter.

In my capacity as an editor and proofreader, I have worked with clients with all levels of writing ability. Although editing seems like a solitary act, there is actually a great amount of collaboration during the editing process. I work closely with clients to help them more clearly express their ideas by coaching their writing with a combination of direct suggestions and guided questions.

My academic studies are also focused on language. I expect to graduate in May 2019 with a Master of Arts in linguistics from the CUNY Graduate Center. While my undergraduate education in philosophy focused on developing strong critical reading and reasoning skills, my graduate education has focused on writing and argumentation. Additionally, as a student myself, I know exactly the type of feedback and support that nurture good academic writing.

During my time at the Graduate Center, I've had the opportunity to take a course titled *Teaching Across CUNY Campuses*, which is where I was first introduced to the CUNY educational philosophy. I was pleased to see that my own teaching philosophy matched the CUNY ethos of educational instruction as a cognitive apprenticeship. I would love to be a part of the team at City Tech's learning center to help students master academic writing skills. I would welcome the opportunity to further discuss my qualifications and what I could add to the City Tech team.

Sincerely,

Jane Doe

Candidate ten shared with us two résumés used to apply to a content developer position and research associate position at two education technology companies. These résumés resulted in job offers from both companies, one of which the candidate accepted.

Jane Student
Content Developer

123 Smith St. | Sunnydale, CA 12345
123-456-7890 | jane.student@gmail.com

Summary

Experienced content developer with a track record of inspiring teams to build and deliver high-quality content on-time:

- **Delivered substantial impact** - from more than doubling the rate of content production without sacrificing quality for an edtech product to establishing the first set of pedagogical resources available for teachers in a workforce development program
- **Translated between tech and non-tech functions** - from coordinating with engineering and design teams in delivering learning modules to distributing findings of tech-related studies for a public policy think tank in the *Harvard Business Review* blog and *Slate*
- **Inspiring teams and stakeholders to succeed together** - from achieving 100% retention of curriculum designers that I directly managed at an edtech company to building trust with professors to receive access to student learning portfolios in a higher ed assessment project

Experience

2015-2018

IXL Learning - *Senior Curriculum Designer*

- Led U.S. history and civics content development for a top K-12 learning and assessment platform, used by 1 in 9 students across the country
- Developed content roadmap in accordance with state standards and the latest scholarship, leading to adoption by users in all 50 states
- Project managed two major releases, including cross-functional coordination with engineering and design, more than doubling prior rates of production and ensuring on-time delivery of more than 50 learning modules
- Directly managed a team of 3 curriculum designers, providing thorough review of produced content, mentorship and professional growth opportunities, leading to 100% retention

2014-2015

Books@Work - *Academic Director*

- Served as liaison to higher ed for workforce development program that brings literature seminars taught by university professors to workplaces and community settings
- Led assessment efforts by developing and refining survey and interview instruments for measuring social impact and business results, resulting in higher student retention rates
- Developed pedagogical and curricular resources (e.g. webinars, articles, individual coaching) for dozens of professors without experience teaching non-traditional students, leading to greater consistency between programs and greater retention of professors
- Built Books@Work's reputation in the higher education, business and lifelong learning communities by publishing our insights in news sources such as the *San Francisco Chronicle*

2012-2014

New America (California Civic Innovation Project) - Research Associate

- Served as lead researcher on several studies examining civic innovation, leading to adoption of recommendations by several local governments and professional associations
- Project-managed and wrote a practical guide for establishing governmental innovation offices, funded by the IBM Center for the Business of Government
- Managed project blog and disseminated findings of research to the public through articles published in the *Stanford Social Innovation Review* blog, *Slate* and other publications

2012

University of Michigan - Ross School of Business - Research Associate

- Project-managed learning assessment and accreditation process for University of Michigan's undergraduate business (BBA) program by developing robust proxy methods for assessing student progress toward achieving learning competencies
- Worked with stakeholders with diverse perspectives and objectives, resulting in access to previously unavailable student work samples and professors' evaluations of student work

2008-2010

Brooklyn College (CUNY) - Instructor

- Consistently exceeded department average ratings by students and external evaluators for world and American history courses for 60-80 undergraduate students each semester
- Advanced field by publishing articles on teaching techniques and curriculum approaches in the leading history publications such as *Perspective on History*

2005-2007

Ithaca - Research Assistant

- Helped launch the research group at an incubator of higher education technology ventures
- Built trust with leaders of higher education startups to document progress and share lessons learned internally and with the larger scholarly communications community
- Provided feedback on survey design and contributed to data analysis of study on research practices of professors, resulting in a longitudinal study useful to academic libraries

Education

2007-2014

CUNY Graduate Center - PhD, History

- Awarded full, multi-year funding package, and additional grants and research funds
- Dissertation focused on labor, business, and communications history in the postwar period

2000-2004

Swarthmore College - BA, History

- Graduated with High Honors and Phi Beta Kappa

Jane Student Researcher and writer

123 Smith St. | Sunnydale, CA 12345
347-834-1735 | rachel.ann.burstein@gmail.com

Summary

Experienced researcher and writer in the K-12, higher education and lifelong learning spaces with a track record of executing high-quality, large-scale projects on-time:

- **Producing and transmitting actionable research** - from engaging practitioners in research design at a leading public policy think tank to distributing findings of studies in mainstream publications such as the *Harvard Business Review* blog and *Slate*
- **Delivering substantial impact** - from more than doubling the rate of content production without sacrificing quality for an edtech product to establishing the first set of pedagogical resources available for teachers in a lifelong learning program
- **Translating between tech and non-tech audiences** - from explaining the significance of tech-oriented civic innovation initiatives to local governmental officials in non-tech functions to coordinating with engineering and design teams in delivering learning modules

Experience

2015-2018

IXL Learning - *Senior Curriculum Designer*

- Led U.S. history and civics content development for a top K-12 learning and assessment platform, used by 1 in 9 students across the country
- Developed content roadmap in accordance with state standards and the latest scholarship, leading to adoption by users in all 50 states
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- Helped launch the research group at an incubator of higher education technology ventures
- Built trust with leaders of higher education startups to document progress and share lessons learned internally and with the larger scholarly communications community
- Provided feedback on survey design and contributed to data analysis of study on research practices of professors, resulting in a longitudinal study useful to academic libraries

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CUNY Graduate Center – PhD, History

- Awarded full, multi-year funding package, and additional grants and research funds
- Dissertation focused on labor, business, and communications history in the postwar period

2000-2004

Swarthmore College – BA, History

- Graduated with High Honors and Phi Beta Kappa

Candidate eleven shared with us a résumé and cover letter which resulted in a position as an instructor and coordinator at an immigration not-profit. This candidate began his job search while ABD.

John Student
1234 Main Avenue, Apt. 111
Sunnyview, CA 12345
(123) 456-7890
johnstudent@gmail.com

PROFESSIONAL EXPERIENCE:

Senior Curriculum Designer, IXL Learning, San Mateo, CA, August 2015–May 2018

- Designed online curriculum for students in a variety of academic subjects, including civics
- Served as a team content strategist to scale a curriculum used in all 50 states
- Collected and acted on user feedback from students, instructors, and administrators
- Helped recruit and onboard a team of curriculum designers
- Led seminars with customer-facing teams, educators, and other stakeholders

Instructor, Hunter College and La Guardia Community College, New York, NY, Aug. 2012–July 2015

- Taught US History and World History courses
- Organized conferences and pedagogical workshops about adult learning
- Wrote regularly for the *Teaching United States History* blog

Hearst Summer Fellow, Center for Civil Society and Philanthropy, New York, NY, Summer 2012

- Synthesized research results of participating international scholars

Summer Instructor, CCB Prep School of Chicago, Chicago, IL, Summer 2010

- Designed curriculum and taught English classes for students of various ages

Learning Facilitator, Central States SER, Chicago, IL, Aug. 2008–Aug. 2009

- Designed and ran an academic enrichment program at several public schools
- Collected data and designed programming to meet community needs

AmeriCorps Volunteer, Project YES! Chicago, IL, Sept. 2007–Aug. 2008

- Co-taught civics, history, and language arts classes at Pritzker College Prep, a CPS High School
- Recruited and organized volunteers for service projects

EDUCATION:

The Graduate Center, City University of New York

M.Phil., History, August 2014

University of Chicago

M.A., Social Sciences, May 2010

St John's College, Santa Fe, NM

B.A., Liberal Arts, May 2007

ADDITIONAL SKILLS:

Microsoft Office Suite, Google Suite, Wordpress, Blackboard, Adobe Illustrator, HTML

September 3, 2018

To Whom It May Concern:

I am applying for the position of lead instructor and coordinator for ESL and citizenship classes. I believe that my experiences as an instructor and curriculum designer will be useful assets to XXXX. At an edtech company called IXL Learning, I wrote, reviewed and edited curriculum on a variety of topics. As a content strategist, I helped plan the scope, sequence, and development of our civics curriculum. This role meant coming up with general guidelines and templates, as well as overseeing the release of curriculum. I managed project teams that included people with diverse subject matter and teaching expertise. I enjoyed figuring out how to best support the curriculum designers on my team so that we could help instructors and students reach their goals. These experiences would help me make XXXX's curriculum as useful as possible for different kinds of learners.

Before entering the ed tech field, I was an educator at both the secondary and post-secondary levels. As an educator, I became adept at communicating complicated topics and methods to diverse audiences. I constantly looked for ways to improve my pedagogy and collaborated with other educators to share ideas, including being part of a group teaching blog. In both New York and Chicago, I have taught diverse groups of learners, including working with ESL students. Most of my teaching experience involved working with high immigrant populations. In both AmeriCorps and nonprofit settings, I designed programming that fit government grant specifications and collected information to measure our success.

I have spent my career in education. I believe that learning can empower, and I enjoy helping that empowerment. While teaching in the City University of New York system, I frequently volunteered with CUNY CITIZENSHIP NOW!, which helps immigrants through the process of preparing for citizenship. I found it incredibly rewarding to put my humanities training to such use. I would be excited to be part of XXXX's mission of helping immigrants achieve their goals.

Thank you,
John Student

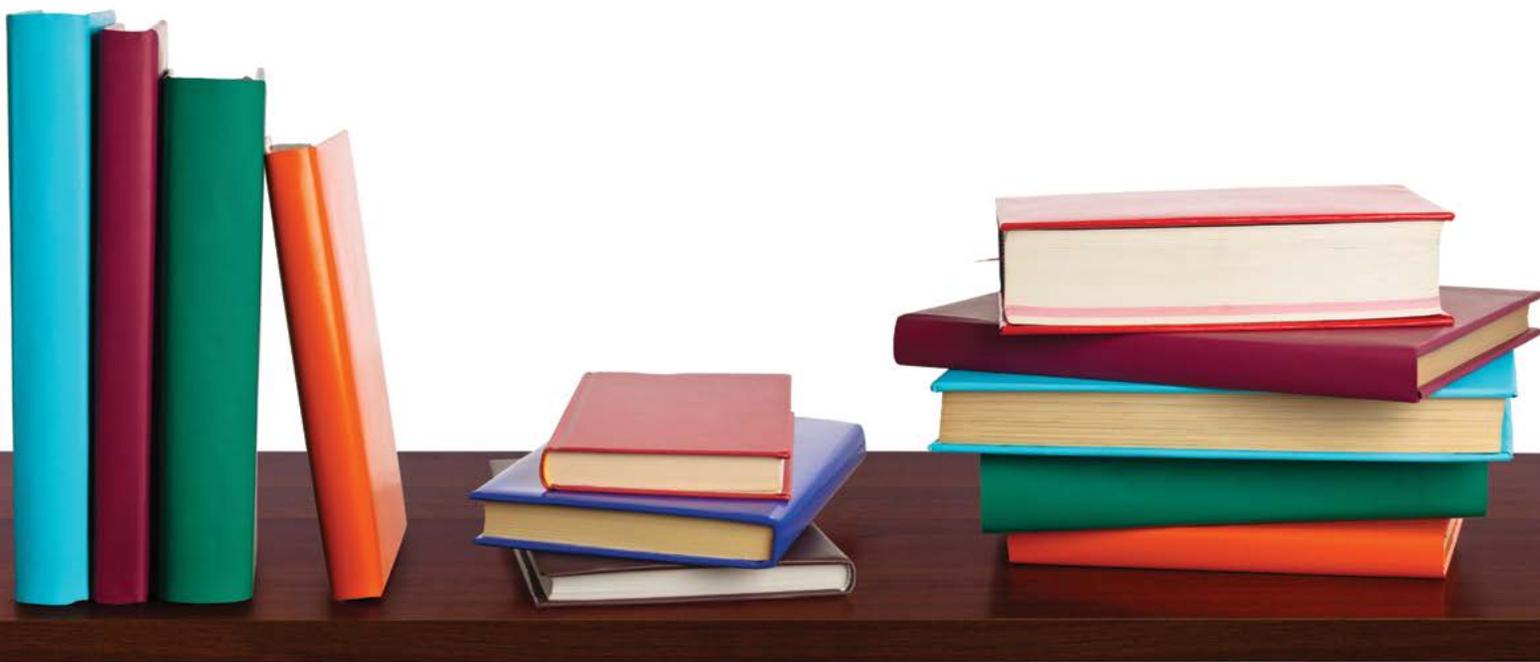
CONCLUSION

We hope this guide was a helpful starting point in thinking about your career options and job search steps. All the sections in this guide—self-assessment, job search, networking, applications, and interviews—are topics you can address in more depth through our Office of Career Planning & Professional Development. Our office offers numerous additional services and resources, such as:

- **Career advisers**, who meet one-on-one to answer questions, discuss self-assessment and career planning, review application materials, and more
- **Writing services**, including graduate student consultants who provide one-on-one peer feedback for writing questions and documents
- **Events**, where you can hear from and network with professionals and alumni across a multitude of fields
- **Digital resources**, including past webinars, informative blog posts and articles, alumni interview podcasts, and more
- **Workshops**, where you can get hands-on tips and feedback regarding your career materials and questions

To learn more about the services and resources available to you, visit our website (cuny.is/careerplan) or our office:

Office of Career Planning & Professional Development
365 Fifth Avenue
New York, NY 10016
Room 3300.09
P: 212-817-7425
🐦 @CareerPlanGC



Office of Career Planning & Professional Development
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P 212-817-7425
cuny.is/careerplan

