# Start Your Career at IBM'S Chief Analytics Office

Come to IBM's Chief Analytics Office Summer Internship Info Session

When: Thursday, October 11<sup>th</sup> at 4:00pm Where: The Graduate Center, Room 9206

#### What is the Chief Analytics Office?

IBM's Chief Analytics Office (CAO) works with executive leadership to tackle IBM's most complex strategic issues. To solve these problems, CAO combines data science and management consulting skills.

### What parts of the business do we work on?



SALES

- Routes To Market
- Client Profitability
- Cross-Solution Selling



- Revenue Forecasting
- Quota Target Setting
- Investment Optimization
- Risk Analytics



#### HUMAN RESOURCES

- Workforce Reskilling
- Proactive Retention
- Talent Economics
- Labor Forecasting



**OPERATIONS** 

- Pipeline Progression
- Go-to-Market Execution
- Cognitive Analytics

## What skills are we looking for?

- Quantitative data analysis
- Statistical modeling
- Machine learning and deep learning
- Natural language processing

- Problem solving
- Oral and written communication
- Ability to support and enable teamwork
- Research

Please contact Brian Johnston if you have any questions (brian.johnston1@ibm.com)



